

# INDIAN CLUB LICENSING REGULATIONS Version 06/2020



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# PART ONE

# Article 1: DEFINITIONS

Terms	Definition	
Accounting policies	The specific principles, bases, conventions, rules and practices adopted by an entity in preparing and presenting its financial statements.	
AFC Club Competition	AFC Champions League & AFC Cup organized by AFC and more specifically provided under 13 (D)	
Amortisation	The systematic allocation of the depreciable amount of an intangible asset over its useful life. For example, for the capitalised direct costs of acquiring a player's registration, the useful life is the contract life.	
Annual financial statements	A complete set of financial statements prepared as at the statutory closing date, normally including a balance sheet, profit and loss account, a statement of cash flows and those notes, other statements and explanatory material that are an integral part of the financial statements.	
Associate	An entity, including an unincorporated entity such as a partnership, over which the investor has significant influence and that is neither a subsidiary nor an interest in a joint venture.	
Audit	The objective of an audit of financial statements is to enable the auditor to express an opinion whether the financial statements are prepared, in all material respect, in accordance with an identified financial reporting framework. The phrases used to express the auditor's opinion are "give a true and fair view" or "present fairly, in all material respects", which are equivalent terms. A similar objective applies to the audit of financial or other information prepared in accordance with appropriate criteria. In an audit engagement, the auditor provides a high but not absolute, level of assurance that the information subject to audit is free of material misstatement. This is expressed positively in the audit report as reasonable assurance.	
Budget	The schedules containing an entity's future financial information, based on management's assumptions about events that may occur in the future and possible actions by an entity.	



Cash and assh assizulants	Cash commission cash on band and demand demasity. Cash	
Cash and cash equivalents	Cash comprises cash on hand and demand deposits. Cash	
	equivalents are short term, highly liquid investments that are	
	readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.	
Consolidated financial	Financial statements of a group presented as those of a single	
statement		
CLAS	economic company. Club Licensing Administration System.	
	6	
Club Licensing	The document sent to the Licence Applicant by the Licensing	
Application Pack (CLAP)	Administration containing Club Licensing Agreement, the	
	Club Licensing Regulations and the Core Process Timeline	
Control	The power to govern the financial and operating policies of	
	an entity so as to obtain benefits from its activities. Control	
	shall also include the right to appoint majority of the	
	directors or to control the management or policy decisions	
	exercisable by a person or persons acting individually or in	
	concert, directly or indirectly, including by virtue of their	
	shareholding or management rights or shareholders	
	agreements or voting agreements or in any other manner.	
Core Process	The Core Process shall be defined as the procedure provided	
	under Article 12.	
Core Process Timeline	The timeline for the entire Core Process	
Criteria	Requirements to be fulfilled by the Licence Applicant	
	divided into five categories (sporting, infrastructure,	
	personnel and administrative, legal and financial), with each	
	category being split into three grades: A, B, C (mandatory	
	and best practice recommendation).	
Depreciable amount	The cost of an asset, or other amount substituted for cost, less	
	its residual value.	
	Residual value is the estimated amount that an entity would	
	currently obtain from disposal of the asset, after deducting	
	the estimated costs of disposal, if the asset were already of	
	the age and in the condition expected at the end of its useful	
	economic life.	
Direct costs of acquiring a	Those payments to third parties for the acquisition of a	
player's registration	player's registration, excluding any internal development or	
	other costs. Costs to include:	
	a) transfer fee payable for securing the registration;	
	b) transfer fee levy (if applicable); and	
	c) other direct costs of obtaining the player's registration	
	(e.g. payments to agents for services to the club, legal	
	fees, compensation payments for training and	
	development of young players in accordance with FIFA	



	and/or domestic transfer regulations and other direct costs in connection with the transfer).	
Employee benefits	All forms of consideration given by an entity in exchange for service rendered by employees.	
Event or condition of	An event or condition is of major economic importance if it	
major economic	is considered material to the financial statements of the	
importance	reporting entity and would require a different (adverse)	
	presentation of the results of the operations, financial	
	position and net assets of the reporting entity if it had	
	occurred during the preceding financial year of interim	
	period.	
Exemption	Letter confirming grant of Exemption to a Licence Applicant	
	against an application made for the same by the Licence	
	Applicant under Article 7.A of these regulations to	
	participate in National Club Competitions.	
Exemption holder	Licence Applicant which has been granted with an	
	Exemption to participate in National Club Competitions, by	
	the Licensor.	
Final Date	The final deadline date for the Licence Applicant to comply	
	with all the requirements if there are documents or entry that	
	requires follow up or resubmission due to rejection of	
	documents or entry in AFC CLAS	
Financial year	The financial reporting period ending on the statutory	
	closing date, whether this is a year or not, and which is not	
	an interim period.	
First Team	All registered players of a Licence Applicant for National	
<b>T</b>	Club Competitions and AFC Club Competition	
Future financial	Information about the prospective financial effects of future	
information	events and possible actions on the entity concerned.	
Going concern	A reporting entity is normally viewed as a going concern,	
	that is, as continuing in operation for the foreseeable future.	
	It is assumed that the entity has neither the intention nor the	
	necessity of liquidation, ceasing trading nor seeking	
0	protection from creditors pursuant to laws or regulations.	
Group	A parent and all its subsidiaries.	
	A parent is an entity that has one or more subsidiaries. A	
	subsidiary is an entity, including an unincorporated entity	
	such as a partnership that is controlled by another entity	
Historia financial	(known as the parent).	
Historic financial	Information about the financial effects of past events on the	
information	entity concerned. Historic financial information is in respect	
	of the financial performance and position prior to the licensing decision.	



Independent auditor	An auditor who is independent of the entity, in compliance		
	with the relevant Indian Laws. The term 'auditor' may also		
	be used when describing related services or assurance		
	engagements other than audits.		
Indian Club Licensing	Basic working document which incorporates AFC minimum		
Regulations (ICLR)	requirements and as defined more specifically in Article 2.		
version 06/2020	requirements and as defined more specifically in Afficie 2.		
	Working document which describes the Indian Club		
	Licensing Regulations. The guidelines of the Indian Club		
	Licensing Regulations provide the licensor and Licence		
	Applicants further understanding into the reasons behind the		
	criteria as well as a standard interpretation of the criteria and		
	assessment process. In relation to the financial criteria in the		
	Regulations, the Manual also provides details on mandatory		
	and minimum requirements.		
ICLS	Indian Club Licensing System. The entire system of the		
ICES	AIFF's club licensing process.		
Intangible asset	An identifiable non-monetary asset without physical		
intaligible asset	substance, such as the registration of a player.		
Interim financial	A financial report containing either a complete set of		
statements	financial statements or a set of condensed financial statements for an interim period		
Tutoning good 1	statements for an interim period.		
Interim period	A financial reporting period shorter than a full financial year.		
International Financial	Standards and Interpretations adopted by the International		
Reporting Standards	Accounting Standards Board (IASB). They comprise:		
("IFRS")	a) International Financial Reporting Standards;		
	b) International Accounting Standards; and		
	c) Interpretations originated by the International Financial		
	Reporting Interpretations Committee (IFRIC) or the		
	Reporting Interpretations Committee (IFRIC) or the former Standing Interpretations Committee (SIC).		
Joint venture	Reporting Interpretations Committee (IFRIC) or the former Standing Interpretations Committee (SIC).A contractual arrangement whereby two or more parties (the		
Joint venture	Reporting Interpretations Committee (IFRIC) or the former Standing Interpretations Committee (SIC).A contractual arrangement whereby two or more parties (the venturers) undertake an economic activity that is subject to		
Joint venture	Reporting Interpretations Committee (IFRIC) or the former Standing Interpretations Committee (SIC).         A contractual arrangement whereby two or more parties (the venturers) undertake an economic activity that is subject to joint control.		
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Joint venture Licence	Reporting Interpretations Committee (IFRIC) or the former Standing Interpretations Committee (SIC).A contractual arrangement whereby two or more parties (the venturers) undertake an economic activity that is subject to joint control.Where an entity included in the consolidation manages 		
	<ul> <li>Reporting Interpretations Committee (IFRIC) or the former Standing Interpretations Committee (SIC).</li> <li>A contractual arrangement whereby two or more parties (the venturers) undertake an economic activity that is subject to joint control.</li> <li>Where an entity included in the consolidation manages jointly with another entity not included in the consolidation an economic activity that other entity (Joint Venture) may be dealt with in the Group accounts.</li> <li>Certificate confirming fulfilment of all mandatory minimum requirements by the Licensee in order to participate in AFC</li> </ul>		
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	which are eligible to apply for a Licence and as more	
	specifically provided under Article 12.	
Licensee	Licence Applicant which has been granted with a Licence (AFC and/or National) by the Licensor.	
Licensing Administration	Body or staff within the licensor that deals with club	
6	licensing matters.	
Licensing Manager	The person who heads the Licensing Administration.	
Licensing season	Season for which a Licence has been granted. It starts the	
	day following the deadline for submission of the list of	
	licensing decision by the licensor to AFC and last until the	
	same deadline next year.	
Licensing process	Process in which a Licence is granted.	
Licensor	All India Football Federation (AIFF) is the body that	
	operates the Indian Club licensing system and grants the Licence.	
List of licensing decisions	List submitted by the licensor to AFC containing, among	
Č	other things, information about the Licence Applicants that	
	have undergone the licensing process and been granted or	
	refused a Licence by the national decision-making bodies in	
	the format established and communicated by AFC.	
Management (personnel)	Describes those responsible for the preparation and fair	
	representation of the financial statements and other financial	
	information. Other terms may be appropriate depending on	
	the legal framework in the particular jurisdiction. For	
	example, in some jurisdictions, the appropriate reference	
	may be 'to those charged with governance' (for example, the	
	directors).	
Material or Materiality	Omissions or misstatements of items or information are	
	material if they could, individually or collectively, influence	
	the economic decisions of users taken on the basis of the	
	financial information. Materiality depends on the size and	
	nature of the omission or misstatement judged in the	
	surrounding circumstances or context. The size or nature of	
	the item, or a combination of both, could be the determining	
	factor.	
National accounting	The accounting and reporting practices and disclosures	
practice	required of entities in a particular country.	
National Club	It shall mean I – League, Indian Super League and Super Cup	
Competitions	competitions organized/recognised by AIFF.	
Parent	An entity that has one or more subsidiaries.	
Recoverable amount	The higher of an asset's fair value less costs to sell and its	
	value in use. 'Fair value less costs to sell' is the amount	
	obtainable from the sale of an asset in an arm's length	



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	transaction between knowledgeable, willing parties, less the costs of disposal. 'Value in use' is the present value of future cash flows expected to be derived from the asset.
Registered member	Any legal entity according to national law and/or AIFF statutes, which is member of the AIFF and/or its affiliated league.
Related party	<ul> <li>A party is related to an entity if : <ul> <li>a) Directly, or indirectly through one or more intermediaries, the party: <ul> <li>i) controls, is controlled by, or is under common control with the entity (this includes parents, subsidiaries and fellow subsidiaries);</li> <li>ii) has an interest in the entity that gives it significant influence over the entity; or</li> <li>iii) has joint control over the entity;</li> </ul> </li> <li>b) the party is an associate of the entity;</li> <li>c) the party is a joint venture in which the entity is a venturer;</li> <li>d) the party is a close member of the family of any individual referred to in (a) or (d);</li> <li>f) the party is an entity that is controlled, jointly controlled or significantly influenced by, or for which significant voting power in such entity resides with, directly or indirectly, any individual referred to in (d) or (e); or</li> </ul></li></ul>
	g) the party is a post-employment benefit plan for the benefit of employees of the entity, or of any entity that is a related party of the entity.
Reporting entity/entities	The registered member and/or company or group which, according to the rules of this regulations, must provide the licensor with respectively statutory or consolidated financial statements.
Review	The objective of an engagement to review financial information is to enable an auditor to express a conclusion whether, on the basis of the review, anything has come to the auditor's attention that causes the auditor to believe that the financial information is not prepared, in all material respects, in accordance with an identified financial reporting framework. A review, in contrast to an audit, is not designed to obtain reasonable assurance that the financial information is free from material misstatement. A review consists of making



documentation previously submitted to the licensor and that would require a different presentation if it had occurred prior to the submission of the licensing documentation.Significant influenceThe power to participate in the financial and operating policy decisions of the entity but is not control or joint control over those policies.StadiumMeans the venue for a competition match including, but not limited to, all surrounding properties and facilities (for example, offices, hospitality areas, press centres and accreditation centres).Statutory closing dateThe annual accounting reference date of the reporting entity.Submission DateThe deadline date for the Licence Applicant to submit all the required document and entries in AFC CLAS.Subsequent eventsEvents or conditions occurring after the licensing decision.SubsidiaryAn entity, including an unincorporated entity such as a partnership that is controlled by another entity (known as the parent).Supplementary informationFinancial information to be submitted to the licensor in addition to the financial statements if the minimum requirements for disclosure and accounting are not met. The supplementary information must be prepared on a basis of accounting, and accounting policies, consistent with the financial statements. Financial information must be extracted from sources consistent with those used for the preparation of the annual financial statements. Where appropriate, disclosures in the supplementary information must agree with, or be reconciled to, the relevant disclosures in the financial statements		inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review may bring significant matters affecting the financial information to the auditor's, but it does not provide the evidence that would be required for an audit.
decisions of the entity but is not control or joint control over those policies.StadiumMeans the venue for a competition match including, but not limited to, all surrounding properties and facilities (for example, offices, hospitality areas, press centres and accreditation centres).Statutory closing dateThe annual accounting reference date of the reporting entity.Submission DateThe deadline date for the Licence Applicant to submit all the required document and entries in AFC CLAS.Subsequent eventsEvents or conditions occurring after the licensing decision.SubsidiaryAn entity, including an unincorporated entity such as a partnership that is controlled by another entity (known as the parent).Supplementary informationFinancial information to be submitted to the licensor in addition to the financial statements if the minimum requirements for disclosure and accounting are not met. The supplementary information must be prepared on a basis of accounting, and accounting policies, consistent with the 	Significant change	documentation previously submitted to the licensor and that would require a different presentation if it had occurred prior
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required document and entries in AFC CLAS.Subsequent eventsEvents or conditions occurring after the licensing decision.SubsidiaryAn entity, including an unincorporated entity such as a partnership that is controlled by another entity (known as the parent).SupplementaryFinancial information to be submitted to the licensor in addition to the financial statements if the minimum requirements for disclosure and accounting are not met. The supplementary information must be prepared on a basis of accounting, and accounting policies, consistent with the financial statements. Financial information must be extracted from sources consistent with those used for the preparation of the annual financial statements. Where appropriate, 	Statutory closing date	The annual accounting reference date of the reporting entity.
SubsidiaryAn entity, including an unincorporated entity such as a partnership that is controlled by another entity (known as the parent).SupplementaryFinancial information to be submitted to the licensor in addition to the financial statements if the minimum requirements for disclosure and accounting are not met. The supplementary information must be prepared on a basis of accounting, and accounting policies, consistent with the financial statements. Financial information must be extracted from sources consistent with those used for the preparation of the annual financial statements. Where appropriate, disclosures in the supplementary information must agree with, or be reconciled to, the relevant disclosures in the financial statementsTraining facilitiesThe venue(s) at which a club's registered players undertake football training and/or youth development activities on a	Submission Date	The deadline date for the Licence Applicant to submit all the required document and entries in AFC CLAS.
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Informationaddition to the financial statements if the minimum requirements for disclosure and accounting are not met. The supplementary information must be prepared on a basis of accounting, and accounting policies, consistent with the financial statements. Financial information must be extracted from sources consistent with those used for the preparation of the annual financial statements. Where appropriate, disclosures in the supplementary information must agree with, or be reconciled to, the relevant disclosures in the financial statementsTraining facilitiesThe venue(s) at which a club's registered players undertake football training and/or youth development activities on a	Subsidiary	
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	Training facilities	
In these regulations, the use of the masculine form refers equally to the feminine	In these regulations, the	use of the masculine form refers equally to the feminine



### Article 2 : INTRODUCTION - INDIAN CLUB LICENSING SYSTEM

The "Indian Club Licensing Regulations" (ICLR) is the basic working document which incorporates the AFC minimum requirements. These regulations apply whenever expressly referred to by specific regulations governing club competitions to be played under the auspices of the AFC (AFC Club Competition) and AIFF (National Club Competitions).

ICLR governs the rights, duties and responsibilities of all parties involved in the Indian Club Licensing System and define in particular:

- 1. the minimum requirements to be fulfilled by AIFF in order to act as a Licensor, as well as the procedures to be followed by the Licensor in the assessment of the licensing criteria;
- 2. the Licence Applicant and the Licence required to enter the AFC and National Club Competitions
- 3. the minimum sporting, infrastructure, personnel and administrative, legal and financial criteria to be fulfilled by a Licence Applicant in order to be granted a Licence by the Licensor as part of the admission procedure to enter the National and AFC Club Competitions.

#### Article 3: OBJECTIVES OF THE INDIAN CLUB LICENSING SYSTEM

The Indian Club Licensing System has the following objectives:

- a) safeguarding the credibility and integrity of continental and national club competitions;
- b) allowing the development of benchmarking of clubs in sporting, infrastructure, personnel, administrative, legal and financial related criteria throughout India;
- c) to promote continuous improvement of the standard of all aspects of football in India and to give continued priority to the training and care of young players in each club;
- d) to improve the quality of management and organisation within the clubs;
- e) improvement of the financial capability of the clubs, increasing their transparency and credibility, and placing the necessary importance on the protection of creditors;



f) improvement of clubs' sporting infrastructure to provide the various stakeholders with well-equipped and safe stadiums.

#### Article 4 : ENFORCEMENT

The regulations come into force on its approval by the AFC and apply from the 2017 season onwards. Licence Applicants that do not apply for a Licence or submit the Club Licensing Agreement timely in accordance with these regulations or do not receive a Licence or do not receive an Exemption, shall not participate in AFC and/or National Club Competitions.

#### Article 5 : LEGAL BASIS

The Licensor has the jurisdiction to govern the Licensing system in India by virtue of the AIFF rules.

#### Article 6 : CRITERIA

The criteria which the Licence Applicant must comply with in order to obtain the Licence are divided into 5 categories:

- Sporting criteria;
- Infrastructure criteria;
- Personnel and Administrative criteria;
- Legal criteria;
- Financial criteria.

#### Article 7 : CRITERIA GRADATION

The criteria described in this Indian Club Licensing Regulations are minimum requirements. The criteria in the regulations have been graded into A, B and C

(A) "A"- criteria – "MANDATORY": If the Licence Applicant does not fulfill any A-criteria, then it shall not be granted a Licence to enter the National and AFC club competitions.



Provided that on an application by a Licence Applicant that has undergone licensing process but failed, can seek an Exemption, to participate in National Club competitions, within 7 working days from the date the decision was communicated to the Licence Applicant. The Club Licensing Committee – First Instance Body may at its discretion grant Exemption, to participate in National Club competitions with sanctions as provided in Article 9 of the ICLR, to the Licence Applicant.

# (B) "B" – criteria – "MANDATORY":

If the Licence Applicant does not fulfil any B-criteria, then it shall be sanctioned as specified by the Licensor but may still receive a Licence to enter the National and AFC Club Competitions.

# (C) "C"- criteria – "BEST PRACTICE":

C-criteria are best practice recommendations. Non-fulfilment of any C-criteria does not lead to any sanction or to the refusal of the Licence. Certain C-criteria *may* become "MANDATORY" criteria at a later stage.

#### Article 8 : EXCEPTIONS POLICY

The AFC may grant an exception to any provisions in this *Regulations* as set out in Annex 1.

#### Article 9 : LICENSING SANCTIONS

The following sanctions may be set by the Club Licensing Committee (First Instance Body) and/or Club Licensing Appeals Body for breaches of Indian club licensing regulations (such as submission of falsified documents, non-respect of deadlines, sanctions against deadlines, failure to cooperate with Club licensing Committee or the Licensing Administration in any way), failure to fulfill "B" criteria requirements of the ICLR or Exemption fines\* against nonfulfillment of "A" criteria (under National Licence)

a) Cautionb) Extended deadline to fulfill criteria



c) Obligation to fulfill criteria by certain deadline

d) Fine\*

e) Reporting of issues to appropriate bodies within AIFF

- f) Obligation to submit guarantees
- g) Withhold grants/ prize money
- h) Seek more financial details
- i) Licence review
- j) Licence withdrawal

NOTE: This list is not exhaustive, AIFF Disciplinary Code will be taken into consideration.

\*If a Licence Applicant is being granted with an Exemption to participate in National Club Competitions in the 2020-21 season, against an application filed for the same by the Licence Applicant as per the provisions provided in Article 7.A of the ICLR, then the Licence Applicant will be fined with a minimum fine of Rs 100,000 (INR One Lac) for each "A" Criteria that it fails under the "National Licence". In addition to that, other sanctions as may be deemed appropriate by the concerned body\*\*, including, but not limited to, sanctioning the total cost incurred by the Licence Applicant to fulfill the said criteria in previous club licensing cycle (if fulfilled in the previous club licensing cycle) or the average of the actual cost incurred by other teams in the same league (ISL or I-League), who have fulfilled this criteria in the current club licensing cycle, can be imposed. The concerned body may also impose conditional sanctions at its discretion (with reasons for the same in writing), which in addition to the financial sanctions as mentioned above, also include the requirement of fulfilling a said criteria within a set timeline by the Licensor. Further, on a case to case basis, where the fine imposed on the Licence Applicant is more than the minimum prescribed fine of Rs 100,000 (INR One Lac) per "A" criteria, for the amount in excess of the minimum prescribed fine, the concerned body may at their discretion (with reasons for the same in writing) consider the costs incurred by the Licence Applicant for the current club licensing cycle. Depending on the costs incurred by the Licence Applicant, the concerned body may deduct it from the amount payable for the said "A" criteria.

\*\*Being the CLC- First Instance Body or Club Licensing Appeals Body, as the situation may be

#### Article 10 : SPOT CHECKS

#### 1. Spot Checks by AFC

AFC and/or its nominated bodies/agencies reserve, at any time, the right to conduct spot-checks with the Licensor and, in the presence of the latter, with the Licence



Applicant in order to ensure that its Licence was correctly awarded at the time of the final and binding decision of the Licensor. The non-observance of the minimum mandatory requirements as defined in the *Indian Club Licensing Regulations* accredited by AFC may result in sanctions defined by the appropriate AFC body according to the nature and the gravity of the violations.

AFC and/or its nominated bodies/agencies reserve the right, at any time, to conduct spot-checks with the Licensor to verify that the minimum requirements defined in the Core Process are respected. The non-observance of the minimum mandatory requirements may result in sanctions defined by the appropriate AFC body according to the nature and the gravity of the violations.

For the purpose of spot-checks by AFC, in the event of any discrepancy in interpretation, the English version is the authoritative text.

#### 2. Spot Checks by AIFF

AIFF through its Licensing Manager and/or nominated bodies/agencies reserves the right, at any time, to conduct spot-checks to verify that the minimum requirements defined in these regulations are fully complied with by the Licence Applicant. The non-observance of the minimum mandatory requirements may result in sanctions defined by the appropriate AIFF body according to the nature and the gravity of the violations.

For the purpose of spot-checks by AIFF, in the event of any discrepancy in interpretation, the English version is the authoritative text.

#### PART TWO

#### Article 11 : LICENSOR

#### 11.1. <u>Responsibilities</u>

The All India Football Federation is the Licensor in the Republic of India. The Licensor governs the Licensing System using the Club Licensing Administration System (CLAS), and appoints the corresponding Licensing Bodies and controls the Licensing Core Process.



#### 11.2. Decision Making Bodies

The Licensor shall establish two decision-making bodies, namely:

- Club Licensing Committee (First Instance Body); and
- Club Licensing Appeals Body.

These Decision Making Bodies must be independent from each other. Both shall receive administrative support from the AIFF.

These Decision Making Bodies will decide whether Licences should be issued to a the Licence Applicants or not, and have the power to issue a variety of sanctions as described in Article 9

### 11.2.1 <u>Club Licensing Committee (First Instance Body)</u>

In relation to the powers, duties and operations of the First Instance Body, the following rules will apply:

#### **Operations and Duties:**

- The Club Licensing Committee will operate as the first instance body and decide whether the National Licence and/or AFC Licence should be granted or not to an applicant under this *Regulations*.
- Members of the First Instance Body (FIB) must act impartially in the discharge of their duties. The separation of the First Instance Body and the Club Licensing Appeals body must be guaranteed.
- Membership of the First Instance Body is governed under section 11.2.3 of these *Regulations*.
- Members must treat each separate application equally.

#### Powers:

- The First Instance Body decides on whether a Licence should be granted to a Licence Applicant on the basis of the documents and information submitted on or before the Final Date of document and information submission set by the Licensor, through AFC CLAS. The decision of the First Instance Body will be given after considering the licensing report submitted by the Licensing Administration on the basis of reports of the group of Experts, to the First Instance Body which must be in accordance with the provisions of this *Regulations*.
- In the case of a Licence refusal by the First Instance Body, the decision must be put in writing and include the reasoning.



- The First Instance Body has the power to seek clarification, and to request further documentation and information in relation to any submission. The First Instance Body can request the Licensing Administration to provide any further evidence or explanations on behalf of the Licence Applicant only prior to the meeting to decide on the application. Any such requests are at the discretion (with reasons for the same in writing) of the First Instance Body. Licence Applicants are reminded that the First Instance Body will only seek such clarifications in relation to submissions made on or before the Final Date. This power should not be taken to extend the Final Date of submissions in any way.
- The First Instance Body has the power to decide what sanctions (if any) should be imposed on the Licence Applicants that fail to fulfill Grade "B" criteria.
- Each member of the committee will have one vote. The chairperson of the committee will also have his/her own vote.
- In the event of the First Instance Body unable to reach a majority vote on any matter the chairperson of the committee has the casting vote in addition to his/her first vote.
- The First Instance Body has the power to withdraw any Exemption / Licence and/or apply any sanction (as per Article 9 of these regulations) upon the application of the Licensing manager during a season if the Licensee / Exemption holder:
  - 1. No longer satisfies any single criteria for issuing the Licence;
  - 2. Violates any of its obligations, duties, confirmations or undertakings under this *Regulations*, Club Licensing Agreement or confidentiality policy;
  - 3. Is involved in a bankruptcy, receivership, or liquidation process or is struck off the Public Register

The withdrawal of an Exemption / Licence or imposition of a sanction is not mandatory and the First Instance Body will have discretion to exercise this power or not.

- The First Instance Body will not have the authority to define the composition/structure of the divisions of the National Club Competitions nor define the functioning of the Licensing Administration or Club Licensing Manager.
- The First Instance Body will be the primary authority to decide upon applications/requests received for "Exemption" (*to participate in National Club competitions*), made by Licence Applicant/(s) under Article 7.A of these regulations. The FIB at their discretion (with reasons for the same in writing) will decide whether to grant the Exemption or not to the Licence Applicant/(s). Should the FIB decide to grant the said "Exemption" to the Licence Applicant/(s), the FIB will have the right to impose Sanctions as per the regulatory provisions provided in Article 9 of the ICLR, on the Licence Applicant/(s)



#### 11.2.2 <u>Club Licensing Appeals Body</u>

In relation to the powers, duties and operations of the Club Licensing Appeals Body (CLAB), the following rules will apply:

#### **Operations and Duties:**

- The Club Licensing Appeals Body decides on all appeals taken by the Licence Applicant against decisions of the First Instance Body. The decision must be in writing and include the reasoning.
- Appeals can only be lodged by :
  - a) A Licence Applicant whose application for AFC/National Licence has been rejected by the First Instance Body; or
  - b) A Licence Applicant whose application for AFC/National Licence has been accepted and the relevant Licence/(s) has been granted by the First Instance Body but with sanctions for failing to meet "B" criteria requirement/(s); or
  - c) A Licensee whose Licence has been withdrawn by the First Instance Body; or
  - d) The Licensing Manager on behalf of the Licensor; or
  - e) A Licence Applicant who has not been granted an "Exemption" by the First Instance Body after submitting an application for the same as specified under the regulatory provisions of ICLR. It is clarified that in this scenario the concerned Licence Applicant will be eligible to file an appeal only for consideration on the issue of whether the "Exemption" sought for should be granted or not; or
  - f) A Licence Applicant who has been granted "Exemption" by the First Instance Body but has been fined more than Rs 5,00,000 (Five Lacs INR) for each criteria. It is clarified that in this scenario the concerned Licence Applicant will be eligible to file an appeal only for consideration on the quantum of fines imposed for different criteria. It is further clarified that the concerned Licence Applicant will be eligible to appeal only for those criteria where the fine imposed is greater than Rs 5,00,000 (Five Lacs INR); or
  - g) An Exemption holder whose Exemption (to participate in National Club Competitions) has been withdrawn by the First Instance Body; or

A written request for appeal must be made by the set deadline

• The Club Licensing Appeals Body will only review decisions made by the First Instance Body and will not rehear the case or review any new evidence that has not been submitted before the Final Date of submissions.



- Each member of the Appeals Body will have one vote. The chairperson of the committee will also have his/her own vote
- In the event of the Club Licensing Appeals body being unable to reach a majority vote on any matter the chairperson of the Appeals Body has the casting vote in addition to his first vote.
- Members of the Club Licensing Appeals Body must act impartially in the discharge of their duties. The separation of the First Instance Body and the Club Licensing Appeals body must be guaranteed.
- Membership of the Club Licensing Appeals Body is governed under *section* 11.2.3 of this *Regulations*.
- Members must treat each separate application section equally.

#### Powers:

- The Club Licensing Appeals Body has the power to make a final binding decision on whether a Licence should be issued or not and what sanctions, if any, should be imposed on the Licence Applicant.
- In the event of the Appeals Body being unable to reach a majority vote on any matters within its remit, the Chairperson for the time being will have the power to make a final binding determination. The full powers and sanctions available to the Appeals Body under these rules will be fully within the power of the Chairperson in these circumstances.
- The Club Licensing Appeals Body has the power to request for clarification on any issue from the Licensing Administration. Any such requests are at the discretion of the Club Licensing Appeals Body.
- The Club Licensing Appeals Body has the power to review all decisions of the First Instance Body (FIB) and to affirm, reject, vary or replace decisions and/or sanctions issued by the First Instance Body.
- The Club Licensing Appeals Body will not have the authority to define the makeup of the divisions of the national club competitions or the Licensing Administration.
- For cases where an "Exemption" has not been granted by the First Instance Body (FIB) to a Licence Applicant, the Club Licensing Appeals Body, on the basis of an appeal by the Licence Applicant against the FIB's decision to not grant the "Exemption", can adjudicate the matter only on the issue of whether the "Exemption" should be granted or not. Should the CLAB decide to grant an "Exemption" to the Licence Applicant, then they will have the right to impose sanctions as mentioned in Article 9 of the ICLR
- For cases where an "Exemption" has been granted by the First Instance Body (FIB) to a Licence Applicant but has been imposed with a fine of more than Rs 5,00,000 (Five Lacs INR) for a criteria, the Club Licensing Appeals Body can hear the case and decide whether or not to reduce the fined amount. Under



no circumstance can the reduced fine be less than the minimum prescribed fine for an "A" criteria i.e. less than Rs 1,00,000 (One Lac INR)

#### 11.2.3 Membership of the Decision-Making Bodies

In relation to the membership to the First Instance Body (FIB) and the Club Licensing Appeals Body, the following rules will apply:

- The Club Licensing Committee First Instance Body (FIB) shall have a panel of 5 members and a quorum of 3 members.
- The Club Licensing Appeals Body shall have a panel of 5 members and a quorum of 3 members
- Each quorum must have among its members at least one qualified lawyer and an auditor holding a qualification recognized by the appropriate national professional body among their members. The chairperson of the Club Licensing Appeals body may be a professionally qualified lawyer.
- The Executive Committee of the AIFF will appoint the Chairpersons and other members of each body.
- Members of the Club Licensing Committee and Club Licensing Appeals Body will serve for an initial term of 4 years. Each member will be eligible to be re-appointed.
- If a vacancy occurs on the club licensing committee or the club licensing appeals body, AIFF shall appoint a replacement for the remaining term of office with the approval of the AIFF president. A delay in filling such a vacancy will not prevent either body from continuing with its duties.
- Members of the Club Licensing Committee (FIB) must not belong simultaneously to a statutory judicial body of the licensor and must act impartially in the discharge of their duties.
- The Licensor may nominate the General Secretary of the AIFF and/or the Chief Executive Officer of the I-League as members of the Club Licensing Committee; with the exception of the Club Licensing Manager, who cannot be a member but attend the meetings to provide support and has no vote on the final decisions to be made. This committee member/ members will have full voting rights.
- Administrative staff of AIFF, I League or Indian Super League cannot be members of the Club Licensing Appeals Body.
- Members of the Club Licensing Appeals Body must not simultaneously be members of any other statutory body or committee of AIFF, and the licensor.
- Members of the decision making bodies must follow strict confidentiality rules. AIFF will decide on these rules and the members have to accept them in writing.
- A member must in all cases automatically abstain if there is any doubt as to his independence towards the Licence Applicant or if there is a conflict of interest. In this connection, the independence of a member may not be guaranteed if he



or any member of his family (spouse, children, parents, siblings) is associated with the Licence Applicant in any of the following ways:

- o Member
- o Shareholder
- o Business partner
- Director
- o Employee
- o Sponsor
- Consultant, etc. of the Licence Applicant.

This list is not exhaustive.

• Members of the decision-making bodies must act impartially in the discharge of their duties. The separation of powers between the Club Licensing Committee (FIB) and Club Licensing Appeals Body must be guaranteed.

#### **<u>11.2.4</u>** Court of Arbitration for Sport

Any party aggrieved of the decision of CLAB may approach Court of Arbitration for Sport in Lausanne, Switzerland as the final appellate authority and its decision shall be final. Such appeal shall be referred to a sole arbitrator appointed in accordance with the Procedural Rules (Code) of CAS.

#### **<u>11.3.</u>** Licensing Administration

In relation to the powers, duties, and operations of the Licensing Administration, the following rules will apply:

**Operations and Duties:** 

- The AIFF will establish an appropriately resourced and equipped Licensing Administration.
- The Licensing Administration will be led and coordinated by the Club Licensing Manager. The licensing administration will work with a group of experts (external advisors) in their fields for specific types of criteria. The department will also employ administrative or support staff as necessary.
- All Licensing Administration employees must be independent from Licence Applicants. The independence of any staff member may not be guaranteed if this person, or any member of their family, is associated with the Licence Applicant in any of the following ways:



- Member;
- Shareholder;
- Business partner;
- Consultant;
- Director;
- Employee, etc.

If an employee is deemed not to be independent of a Licence Applicant, this person must not be involved in any assessing, auditing, recommending or reporting of that Licence Applicant.

#### Powers and Tasks:

The tasks of the Licensing Administration (LA) include:-

- a) preparing, implementing and further developing the Club Licensing System;
- b) access and administer the AFC CLAS (Club Licensing Administration System);
- c) provide training and support to the Licence Applicants and decisionmaking bodies in using AFC CLAS;
- d) providing administrative support to the decision-making bodies;
- e) assisting, advising and monitoring the Licensee(s) / Exemption holder(s) during the season;
- f) informing the AFC of any event occurring after the licensing decision that constitutes a significant change to the information previously submitted to the licensor;
- g) serving as the contact point for and sharing expertise with the licensing departments of other AFC member associations and with the AFC itself.
- h) Conducting assessments and audits to verify whether Licence Applicants have fulfilled quality standards according to the criteria described in this *regulation*.
- i) At least one staff member or an external adviser must have a financial background and a diploma in accountancy/auditing, recognised by the national body



The Licensing Administration will report to the Club Licensing Committee – First Instance Body (FIB) any cases where a Licence Applicant fails to maintain the conditions for the issuance of a Licence. The Licensing Administration may delegate responsibilities for aspects of monitoring Licensee(s) / Exemption holder(s), to the group of experts.

The Licensing Administration will have the power to seek clarification, further documentation and information from the Licence Applicants and can ask the Licence Applicants to provide any further evidence or explanations on behalf of the Licence Applicant. Any requests are at the discretion of the Club Licensing Manager.

The Licensing Administration alongwith the group of experts, will have the power to carry out spot checks on the Licence Applicants by attending the Licence Applicants office or grounds without prior notice and shall be entitled to examine all documentation relating to licensing and to carry out checks on any aspect of Club Licensing Requirements.

The Club Licensing Manager will determine the timetable for the club licensing core process on an annual basis, taking into consideration the start date of the National club competitions and the deadlines set by AFC for admission to AFC Club Competition.

The Licensing Manager will have the power to make the recommendations to the Club Licensing Committee – First Instance Body (FIB) on any matter pertaining to the issuance of a Licence, sanctions and withdrawal of Licence or other related licensing matters.

The Licensing Administration will have the right to attend meetings of the Club Licensing Committee – First Instance Body (FIB) and the Club Licensing Appeals Body. The role is critical so as to facilitate and provide administrative support to these bodies and will have no voting rights.

#### **<u>11.4. Confidentiality</u>**

The Licensor guarantees the Licence Applicant / Licensee / Exemption holder full confidentiality as regards to all non-public information disclosed during the Licensing Core Process. In this regard:

- Members of the Club Licensing Committee First Instance Body (FIB), the Club Licensing Appeals Body, Licensing Administration and any other individual engaged by the Licensor in the licensing process must agree to complete confidentiality before starting his or her task.
- Data regarding the infrastructure will be shared with the AIFF to facilitate match delegates in completing their reports and for Health and Safety reasons.



• Any decision of the Club Licensing Committee or Club Licensing Appeals Body may be communicated to the media.

# Article 12 : The Core Process

#### **12.1** Introduction

The Core Process describes the procedure to be followed by the Licensor in order to control the issuance of a Licence to the Licence Applicant. The emphasis of the Core Process is for Licence Applicants to perform self-assessment and for the Licensor and AFC to verify that quality standards have been fulfilled according to the criteria described in these regulations. The Core Process has been broken up into three parts for clarity;

- **Application Steps** Covers the procedure for the Licence application stage and lead up to the decision making process.
- **Decision Steps** Details the decision making process including any possible appeals.
- **Compliance steps** Highlights how compliance will be monitored throughout the period of the Licence.

#### 12.2 Objectives

The objectives of the core process are as follows:

- Help the Licensor to establish an appropriate and efficient licensing process according to the needs of AFC and AIFF;
- To agree on the main requirements that the Licensor has to comply with for the issuance of a Licence necessary for entering AFC and National club competitions;
- To ensure equal and transparent treatment and that the granting of a Licence is made by an independent body;
- To ensure that the decision- making bodies receive adequate support from the Licensing Administration;
- To ensure that Licence Applicants and decision-making bodies are supplied with all the necessary information and documentation in a timely and accurate manner.



#### 12.3 Core Steps

The core steps are the minimum requirements defined by the core process. The chronological order of the core steps are described below and summarized in the Core Process Timeline.

#### Application Steps

- 1. The Licensing Administration produces a Club Licensing Application Pack (CLAP). This will include Club Licensing Agreement, the Club Licensing Regulations and the Core Process Timeline
- 2. The licensing procedure shall not be applicable to the clubs who have joined the I-League 2020-21 by way of qualifying from the 2<sup>nd</sup> Division League 2019-20. However, the clubs have to fulfill all the mandatory criteria in these *regulations* during the 2020-21 season in order to get a compliance report to apply for the relevant Licences in the 2021-22 season.
- 3. The Licensing Administration sends the CLAP to the eligible Licence Applicants i.e. existing clubs who participated in the I-League OR Indian Super League, season 2019-20, and have not been relegated to the 2<sup>nd</sup> Division League season 2020-21 owing to the sporting merit / performance in the I - League at the end of the I – League season 2019-20.

After the Licensing Administration issues the Club Licensing Application Pack to the Licence Applicants, any Licence Applicant which does not receive the Club Licensing Application Pack, may approach the Club Licensing Manager along with the proof of participation in I – League or Indian Super League in season 2019-20 to demonstrate its eligibility to receive CLAP, for issuance of the Club Licensing Application Pack within 5 (five) business days of dispatch of the Club Licensing Application Pack to the other Licence Applicants. If the Club Licensing Manager finds such applicant an eligible Licence Applicant then the Club Licensing Manager will issue the Club Licensing Application Pack, however, if the Club Licensing Manager does not find such applicant eligible, then the Club Licensing Manager shall intimate such applicant in writing about its decision within 7 (seven) days of the receipt of the application. If such applicant is aggrieved by the decision of the Club Licensing Manager, then such applicant may apply to the AIFF Appeals Committee within 5 (five) days from the date of the communication of the Club Licensing Manager's decision and the decision by AIFF Appeals Committee on whether an applicant is eligible Licence Applicant or not, shall be final and binding on the applicant as well as the Licensor.



- 4. The Licence Applicant will be requested to acknowledge receipt of the Club Licensing Application Pack and send the Club Licensing Agreement, duly signed and sealed by an authorized signatory duly authorised by such number of shareholders/members who hold 51% or more of the shares and control of the Licence Applicant (applicable in case of a company), or control of the Licence Applicant (applicable in case of a trust, society or partnership), for the Licence Applicant, in 2 original copies within the stipulated deadline (as per the Core Process Timeline) to the Licensing Administration. If the Licensing Applicant fails to submit the Club Licensing Agreement within the stipulated deadline to the Licensing Administration, such Licence Applicant shall not be eligible to participate in the licensing procedure for grant of a Licence for the season 2020-21.
- 5. In the event of non receipt of the Club Licensing Agreement by the Licensing Administration within the stipulated timeline from the Licence Applicant, the Licensing Administration will intimate the names of the Licence Applicants to the Executive Committee of AIFF. The Executive Committee in its meeting may, in its sole discretion, decide to invite the relegated teams of I League season 2019-20 and the teams from the 2<sup>nd</sup> Division according to their ranking in the final round of 2<sup>nd</sup> Division League 2019-20 season, to participate in I-League.
- 6. On receipt of the Club Licensing Agreement, the Licensing Administration will grant the Licence Applicant with access to relevant Licence applications on AFC CLAS.
- 7. The Licence Applicants must submit the required documents for each criterion as necessary in the AFC CLAS (refer annexed User Manual of AFC CLAS to understand the system of online submission). The applicants must complete the submission of documents through AFC CLAS on or before the Submission Date (as mentioned in annexed Core Process Timeline). The Submission Date must be strictly adhered to.
- 8. Any supporting documentation for any criterion must be included with the submission made to the Licensor through the AFC CLAS. All supporting documentation must be received on or before the Submission Date.
- 9. If a Licence Applicant is experiencing difficulty in obtaining documentation or information from any third party (e.g. Accountant, Auditor, and Solicitor), the Licence Applicant can make a written request for an extension of the submission date with providing proof of such delay to the Licensing Manager. The proof required will consist of evidence by way of correspondence that the information was requested by the Licence Applicant in sufficient time or an explanatory letter by the third party setting out the reasons for the delay. It is entirely a matter for the Licensing Manager to decide whether or not to agree to such an extension based on the proof provided.



- 10. The Licensing Administration checks whether the documents submitted by the Licence Applicant are complete and are received through AFC CLAS on or before the Submission Date.
- 11. Decision: Two alternatives step 12 or Step (A)
- 12. If the documents are complete and sent within the set deadline, the Licensing Administration sorts the information received, records it and forwards it to the appointed experts in their fields. Each expert will have responsibilities for specific types of criteria.
- 13. Having received the applicants' documents from the Licensing Administration, the experts review the documents; check the fulfilment of the criteria and then report back to the Licensing Administration within the agreed deadline through email/registered post. The reports have to be justified by giving a narration and evidence (if any, that the criterion has been fulfilled or not) which may have been performed during a site visit (if necessary).
- 14. Decisions: Two alternatives: step 15 or Step (A)
- 15. The Licensing Administration verifies that the reports of the experts are complete and returned within the agreed deadline. The Licensing Administration reviews the reports and the opinion of the experts.
- 16. The Licensing Administration assesses the applicant on the basis of the reports of the experts, so that they may identify areas of concern that require further investigation.
- 17. The Licensing Administration will respond to the applicant, upon receiving the documents through AFC CLAS and reports of the experts, with an initial submission report. This report will detail any documentation which is still outstanding or needs further documentation. The required submissions must be made in AFC CLAS on or before the Final Date (as mentioned in the annexed Core Process Timeline). No document and/or information can be submitted post the Final Date and the final licensing report of the Licence Applicant will be prepared by the Licensing Administration based on the submissions received on or before the Final Date of submissions.
- 18. Decisions: Two alternatives: step 19 or Step (B)
- 19. The Licensing Administration prepares a report for the consideration of the First Instance Body. This report will contain analysis of the documentation submitted, analysis of the reports received from the experts, records of contact with the officer of the Licence Applicant and any other additional reports. It will also include a recommendation by the Licensing Manager on whether to issue a Licence, issue a Licence with sanctions, refuse a Licence, or apply other sanctions as laid down in Article 9. The Licensing Administration will send a copy of the report and a meeting notice to each member of the First Instance Body at least five business days before their scheduled meeting.



#### **Decision Steps**

- 20. The Club Licensing Committee First Instance Body receives the report of the Licensing Administration, reviews it and, if necessary, asks the Licensing Administration to contact the officer of the Licence Applicant for further clarifications within a deadline; the burden of proof rests with the Licence Applicant. The Club Licensing Committee - First Instance Body meets to decide on the Licence applications. The officer of the Licence Applicant or other specified officers of the Licence Applicant may also be invited to represent the applicant to provide any final evidence or explanations if requested by the Club Licensing Committee - First Instance Body in advance. The Club Licensing Committee - First Instance Body then makes its decision on whether to issue the Licence, issue the Licence with sanctions, refuse the Licence or applies any other sanctions as laid down in Article 9
- 21. Decisions: Two alternatives: step 22 or Step (D)
- 22. After a careful review of the Licence Applicants documents and the reports of the licensing administration, the decision making body issues the Licence. The issuance of the Licence is subject to the condition that the Licence Applicant fulfills all mandatory "A" criteria defined in the Indian Club Licensing regulations. The issued Licence may or may not detail areas for further attention of the Licence Applicant.
- 23. Decisions: Two alternatives: step 24 or Step (E)
- 24. The Licensing Administration receives the report of the decisionmaking body. The Licensing Administration will communicate the decision to the Licence Applicant by email and/or registered post. On the basis of the decision made by the decision-making body, the Licensing Manager prepares the list of the successful applicants and sends it to AIFF and the AFC Administration.

#### Compliance Steps

- 25. After it has been issued a Licence or granted an Exemption, up until the expiry of the Licence or Exemption, the Licensee / Exemption holder must promptly notify the Licensor in writing of any subsequent event, that it is aware of at any time, that may cast significant doubt upon the Licensee / Exemption holder's ability to continue as a Going Concern until at least the end of the season for which the Licence or Exemption has been granted.
- 26. If the Licensee / Exemption holder is in breach of one or more of the indicators, then the Licensee / Exemption holder must prepare and submit an updated version of the future financial information. The future



financial information must be prepared, as a minimum, on a six-month basis.

(A) From step 11:

If the documents are not complete or if they are not sent within the Submission Date, the licensing manager contacts the Licence Applicant in order to agree on the next actions to be taken (eg: to request information, supporting documents, or a form that is missing). Under no circumstance, the timescale agreed to submit documents can be set for a date, later than the Final Date of document submission in AFC CLAS, which is mentioned in the annexed Core Process Timeline.

(B) From step 18:

If the licensing experts identify areas that require further information, he/she contacts the applicant to discuss any issue to obtain clarifications, and reaches a mutual agreement on the actions to be taken. If the Licensing Administration identifies areas that require further review (non-compliance with certain criteria, errors, lack of information, etc) they'll contact the applicant to discuss any concerns. The Licensing Administration may require further explanation or supporting documents or may decide to perform a site visit for the purpose of further investigation. If a site visit is planned, the licensing administration and/or the expert will meet with the applicant and address the problem area. They identify potential actions to be taken by the applicant to rectify these areas together with a timescale. Under no circumstance, the timescale agreed to submit documents and/or site visits, can be set for a date, later than the Final Date of document submission in AFC CLAS, which is mentioned in the annexed Core Process Timeline.

- (C) Decision: Two alternatives:
  - If the applicant agrees with the Licensing Administration on the actions to be taken and undertakes it, then go back to step 15.
  - If the Licence Applicant does not agree with the Licensing Administration's report and refuses to deliver new information or to take the necessary actions, then go back to step 19.
- (D) After careful review of the applicant's documents and the report of the Licensing Administration, the Club Licensing Committee – First Instance Body, refuses to grant a Licence or issues Licence with sanctions. The refusal and/or sanction details are provided to the applicant and is given the possibility of lodging an appeal with the Club Licensing Appeals Body.
- (E) The Licence Applicant or AIFF Club Licensing Manager can lodge an appeal against the decision of the First Instance Body. Appeals against club licensing decisions must be sent by registered post and/or email



to the AIFF Licensing Administration within seven (7) business days from when the first instance body's decision was notified to the applicant. The Club Licensing Appeals Body is notified and the meeting date is set by agreement. The cost of an appeal for Licence Applicant is 100,000 INR. If the decision of the CLAB is in the Licence Applicant's favor, then the money will be refunded.

- (F) The Licensing Administration prepares a report for consideration by the Club Licensing Appeals Body. This report will contain the letter of appeal from the Licence Applicant or AIFF Club Licensing Manager, the reasons for the decision of the Club Licensing Committee – First Instance Body and any other information necessary for the appeal hearing.
- (G) The Club Licensing Appeals Body meets and considers the Licence Applicants appeal. They may require further information and/or supporting documentation from the Licensing Manager and/or the Licence Applicant. No new evidence can be submitted to the Appeals Body for review. However the appellants shall be granted an opportunity of being heard at the meeting.
- (H) Decision: Two alternatives: step (I).1 or to step (I).2
- (I) Decisions:-
  - After a careful review of the Licence Applicants documents and the reports of the licensing administration, the decision making body issues the Licence. The issuance of the Licence is subject to the condition that the Licence Applicant fulfills all mandatory "A" criteria defined in the Indian Club Licensing regulations. The issued Licence may or may not detail areas for further attention of the Licence Applicant.
  - OR
  - 2. After careful review of the Licence Application and report of the Licensing Administration, the Club Licensing Appeals Body refuses to issue a Club Licence or refuses to issue a Club Licence without sanctions.
- (J) The Licensing Administration receives the report of the decisionmaking body. The Licensing Administration will communicate the decision to the Licence Applicant or AIFF Club Licensing Manager by email and/or registered post. On the basis of the decision made by the decision-making body, the AIFF Club Licensing Manager prepares the list of the successful applicants (those who are granted with Licence or Licence with sanctions) and sends it to AIFF and the AFC Administration.



#### Article 13 : LICENCE APPLICANT AND LICENSEE

#### A. Definition

- 1. A Licence Applicant shall only be a football club, i.e. a legal entity fully responsible to exclusively run a football team participating in national and international competitions which either:
  - a) is a registered member of a duly affiliated member of the AIFF and are the existing clubs who participated in the I League OR Indian Super League season 2019-20, and have not been relegated to the  $2^{nd}$  Division League season 2020-21 owing to the sporting merit / performance in the I League at the end of the I League season 2019-20 (hereinafter: registered member); or
  - b) has a contractual relationship with a registered member of the AIFF (hereinafter: football company)
- 2. Only a registered member or a football company, who have qualified for AFC or National Club Competitions on sporting merit, can apply for the relevant Licence. Natural persons cannot apply for a Licence.
- 3. The Licence Applicant is fully responsible for participation in national and international football competitions as well as the fulfilment of the club licensing criteria.
- 4. The membership and/or the contractual relationship must have lasted at the start of the licensing process at least two consecutive years. Any alteration to club's legal form or company structure (including, changing its headquarters, name, club colors, or transferring stake holdings between different clubs/entities) in order to facilitate its qualification on sporting merit and/or its receipt of a Licence is deemed as an interruption of membership or contractual relationship (if any) within the meaning of this provision.
- 5. The Licence Applicant is, in particular, responsible for ensuring the following:
  - a) That all compensation paid to the players arising from contractual or legal obligations and all the revenues arising from gate receipts are accounted for in the books of either the registered member or the football company;
  - b) That the Licence Applicant is fully responsible for the football team composed of registered players participating in national and international competitions;
- 6. If the Licence Applicant is a football company, it must provide a written contract of assignment with a registered member that must be approved by the AIFF and must include the following minimum content:
  - a) The company shall apply with applicable statutes, regulations and decisions of FIFA, AFC, AIFF and national club competitions as amended from time to time.



This system of rules shall constitute an integral part of the contract of assignments. This company shall also comply with decisions made by the said football bodies.

- b) The company must not further assign the rights to participate to competition on national or international level.
- c) The right of this company to participate in the competition operations shall cease to apply if the assigning club's membership of the association ceases.
- d) If the company is put into bankruptcy or put into liquidation the right to apply for a Licence in the international and/or national competition shall revert to the registered member. For the sake of clarity should the Licence already be granted to the company, then it cannot be transferred from the company to the registered member; only the right to apply for a Licence in the following season shall revert to the registered member.
- e) The AIFF shall reserve the right to approve the name under which the company participates in the national competitions.
- f) The company shall, on request of the competent national or international arbitration tribunal, provide views and information, as well as documents on matters regarding the company's participation in the national and/or international competition.
- g) Confirmation (e.g. share register) of the fact that the registered member has the majority of the voting rights of the company. The company may not be owned directly or indirectly by anyone who also has the decisive influence over another registered member or company entitled to participate at the same level in the National Club Competitions.
- h) The contract of assignment and any amendment to it shall be approved by the appropriate body of the AIFF to be valid.
- 7. If the Licence Applicant is a football company then it must provide the Licensor with the financial information of the company and the registered member (e.g. Consolidated financial statements as if they were a single company).
- 8. If the Licence Applicant has control on any subsidiary, then consolidated financial statements shall be prepared and submitted to the licensor as if the entities included in the consolidation ("the group") were a single company.
- 9. If the Licence Applicant is controlled by a parent, which may be controlled by another parent or which may have control over any other subsidiary or may exercise significant influence over any other associate, any transaction with the parent of the Licence Applicant or any parent or subsidiary or associate of such parent must be disclosed in the notes to the financial statements to draw attention to the possibility that its financial position and profit or loss may have been affected by the existence of related parties and by transactions and outstanding balances with such parties.



- 10. For applying for AFC Licence, Licence Applicants are not allowed to make any reference of Third-Party entities in the Name and/or Logo of its football club, irrespective of whether or not that Third-Party entity is a commercial partner or Sponsor of the Licence Applicant. However, AFC may grant an exception if the Licence Applicant can demonstrate (with considerable evidence) that it meets one of the following requirements:
  - a) The name of the football club is a pre-existing name with long-term use. The third-party entity must have been directly involved in the creation of the football club itself (by financial or other means); or
  - b) The football club previously competed in an AFC club competition utilising the name.

11. If the Licence Applicant / Licensee / Exemption holder carries out any changes whatsoever, at any stage during the term of 2020-2021 season or prior to the signing of the Club Licensing Agreement for the 2021-2022 season, to the name, nature, ownership structure, management structure, trademark, logo etc. pertaining to the legal status and/or brand and/or identity of the Licence Applicant / Licensee / Exemption holder, without securing prior approval for the same from AIFF, then AIFF shall have the right to refuse grant of Licence, expel the Licence Applicant / Licensee / Exemption holder's team from any competitions and take any other such further action as may be deemed appropriate.

12. Any request for approval for change of name, logo, legal entity pertaining to the legal status and/or brand and/or identity of the Licence Applicant / Licensee / Exemption holder, will not be entertained by the Licensor for the period after the Final Date for document and information submission in AFC CLAS for 2020-21 licensing cycle (refer Core Process Timeline), extending upto the end date of the respective AFC and/or National Club competitions for which the Licence / Exemption has been granted by the Licensor and where the Licensee / Exemption holder is actively participating in it on sporting merit.

#### B. General Responsibilities

1. The Licence Applicant / Licensee / Exemption holder must provide the Licensor with:

- a) all necessary information and/or relevant documents to fully demonstrate that the licensing obligations are fulfilled;
- b) any other document relevant for decision-making by the Licensor.



- 2. This includes information on the reporting entity/entities in respect of which sporting, infrastructure, personnel and administrative, legal and financial information is required to be provided.
- 3. Any event occurring after the submission of the licensing documentation to the Licensor representing a significant change to the information previously submitted must be promptly notified to the Licensor by the Licence Applicant.

### C. <u>Licence</u>

Clubs which qualify for the AFC and National Club Competitions on sporting merit must obtain the relevant Licence issued by the licensor according to the Indian Club Licensing Regulations, except where Article 13.E applies.

- 1. The Licences must be issued according to the provisions of the Indian Club Licensing regulations. The following type of Licences will be awarded.
  - a) AFC Licence Grants admission to play in the AFC club competition
  - b) National Licence Grants admission to play in the national club competitions and AFC Cup
- 2. Only those Licence Applicants which fulfill all the mandatory criteria set out in this *Regulations* at the deadlines defined by the Licensing Administration of AIFF, may be granted with a Licence by the AIFF to enter the AFC club competitions.
- 3. A Licence and/or Exemption expires without prior notice:
  - a) At the end of the respective season for which it was issued for (AFC or National); or
  - b) On the dissolution of the division in question.
- 4. A Licence or Exemption may be withdrawn during a season by the Club Licensing Committee or the Club Licensing Appeals Body if:
  - a) For any reason a Licensee / Exemption holder becomes insolvent and enters into liquidation during the season, as determined by the applicable national law
  - b) Any of the conditions for the issuing of Licence / Exemption are no longer satisfied; or
  - c) The Licensee / Exemption holder violates any of its obligations under the Indian Club Licensing Regulations v 2020
- 5. As soon as a Licence withdrawal is envisaged the AIFF must inform AFC.
- 6. If a Licence Applicant has its Licence withdrawn, a decision concerning the elimination of the club from the AFC competition in question must be made by the AFC. In case of the national club competition, it has to taken by the relevant body of AIFF
- 7. A Licence and/or Exemption issued by the Licensor are NOT transferable from the Licensee / Exemption holder to any third party under any circumstances.



- 8. AFC reserves the right to sanction a club or eliminate a club from the future AFC club competitions based on the applicable AFC statutes and regulations.
- 9. AIFF reserves the right to sanction a club or eliminate a club from the future national club competitions based on the applicable AIFF club competition regulation and AIFF disciplinary code

#### D. Admission to AFC Club Competition

- 1. In addition to fulfilling the requirements for AFC Licence, the Licence Applicant must further fulfill all the requirements according to the relevant AFC competition regulations/manual to be admitted to the relevant club competition organized by AFC.
- 2. The admission process falls under the sole jurisdiction of AFC
- 3. The AFC makes the final decision regarding admission of a club to participate in any club competition organized by AFC. The Licence Applicant hereby agrees and undertakes that if admission to participate in any club competition organized by AFC is denied due to any reason whatsoever, AIFF or the Licensor/ Licensing Administration shall not be liable for such denial of admission to the Licence Applicant.
- 4. Such decision is subject to all the statutes-based jurisdiction of AFC including the Court of Arbitration for Sport in Lausanne.
- 5. If a club fails to obtain a Licence to play in the National Club Competitions, they will not be allowed to play in any club competition organized by AFC.

#### E. Extraordinary Application

- 1. If a club qualifies for an AFC Club Competition on sporting merit but has not undergone any licensing process at all or has undergone a licensing process which is lesser/not equivalent to the one applicable for top division clubs, because it belongs to a division other than the top division, the AIFF may on behalf of the club request an extraordinary application of the Club Licensing System in accordance with Annex 2.
- Based on such an extraordinary application, AFC may grant special permission to the club to enter the corresponding AFC Club Competition subject to the relevant AFC Club Competition Regulations. Such an extraordinary application applies only to the specific club and for the season in question.

3. The AFC Entry Control Body shall make all final AFC decisions in this regard. Such decisions shall be made in accordance with the Procedural Rules Governing the AFC Entry Control Body.



#### PART THREE

# Article 14 : SPORTING CRITERIA 1. Objectives

The objectives of the Sporting Criteria are for Licence Applicant / Licensee / Exemption holder to:

a) ensure top quality football players are being developed and produced continuously;

b) establish progressive development structures with clear pathways;

c) design and implement club-specific, quality-driven youth development programmes;

d) provide elite player technical education, supported by football related education and supplementary academic education for youth players;

e) provide comprehensive medical support services for all players;

f) ensure that qualified personnel are engaged in the development and management of elite footballers.

#### 2. Criteria

S.01	AFC	NATIONAL	
<b>CRITERIA DESCRIPTION</b>	CRITERIA	CRITERIA	
PLAYER DEVELOPMENT	Α	Α	
STRUCTURES	A	A	
1. The Licence Applicant / Licer	nsee / Exemption holder	must establish clear player	
development structures with:			
a) clear outlines on club philoso	phy, playing style and in	plementable programmes;	
b) establishment of age group squads;			
c) clear and progressive player pathways;			
d) full allocation of resources to establish, maintain and enhance such structures.			
2. This structures shall include:			
a) at least three (3) age group squads below the first team;			



- b) The three teams should be Under 13, Under-15 and Under-18
- c) each squad must have a minimum of twenty (20) players to prepare a team ready for participation in an age-group or open competition;
- d) all squads and the players must be within the Licence Applicant / Licensee / Exemption holder's legal entity;
- e) within each squad, specific tailor-made programmes must be drawn up and managed by the relevant experts (coaches, trainers, physiotherapist, nutritionist etc).

3. The squads must participate in official competitions organized by the AIFF at the national and/or regional level.

4. All players must be registered in Centralised Registration System (CRS) of the AIFF

# DOCUMENTS TO SUBMIT

- 1. Documents conforming to the requirements of this Criteria
- 2. List of competitions participated in the previous Football season by each team. Details of the competition i.e Name, no. of teams participated, format and final position, must be provided
- 3. List of players, along with their AIFF Player ID for each youth team (minimum 20 per team) for the upcoming season (2020-21)

S.02 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
YOUTH DEVELOPMENT PROGRAMMES (YDP)	Α	Α

- 1. The Licence Applicant / Licensee / Exemption holder must:
  - a) design and implement club-specific, quality-driven youth development programmes;
  - b) provide qualified coaching staff for talented players;
  - c) provide supporting football related education;
  - d) provide supplementary academic education support for youth players.
- 2. The YDP shall include but not limited to the following:



- a) club's objectives;
- b) club's player development philosophy;
- c) football education programme for the different age groups with specific contents managed, delivered and reviewed by the relevant personnel to develop talented players in these key areas:
  - technical;
  - tactical;
  - physical;
  - mental.

d) non-football educational programmes;

- e) review and feedback processes to evaluate players' performance.
- 3. The YDP contents shall:
  - a) cover the years in between each age category team
  - b) be progressive and seamless, providing consistency and continuity;
  - c) be reviewed regularly by the Head of Youth Development and other relevant personnel to ensure that the contents are relevant and in keeping with trends of the game.

4. Personnel involved in the YDP should be made aware of existing National policies on Child Protection, Labour Laws and youth players protection laws as promulgated by the Government, AIFF, AFC and FIFA to protect young players.

5. The Licence Applicant / Licensee / Exemption holder must show its commitment and support for mandatory and complementary total education of their players in the YDP through the introduction of the following provisions:

- a) ensure that every youth player registered in its YDP have to attend and complete the mandatory school education pathways according to national laws and;
- b) is not prevented from continuing his non-football education (further academic and/or professional education);
- c) full medical support services for all players are provided at no or minimal cost (preventive, diagnosis, treatment, rehabilitation, full recovery and any other relevant services to ensure players can undertake and/or continue their role as high performance athletes).
- d) AIFF Medical form must be provided for every player
- 6. The Licence Applicant / Licensee / Exemption holder shall provide:



- a) organisation chart for player development structures and pathways;
- b) annual training plans and technical development scheme for the specific youth teams prepared by their Head of Youth Development and/or Technical Director;
- c) list of qualified personnel involved in the player development structures (technical, medical, administrative etc.) with the required minimum qualifications;
- d) infrastructure and facilities for player development (training and match facilities, gymnasium, recreation hall, classrooms, dormitory, etc.);
- e) Financial resources (budget allocation, contribution by Licence Applicant / Licensee / Exemption holder).

Youth Development Program conforming to the requirements of this Criteria

S.03	AFC	NATIONAL
<b>CRITERIA DESCRIPTION</b>	CRITERIA	CRITERIA
MEDICAL SUPPORT		
SERVICES FOR	Α	Α
CONTRACTED PLAYERS		

1. The Licence Applicant / Licensee / Exemption holder shall provide all players registered in the club with full access to medical support services. These shall include, but not limited to the following:

- a) yearly medical examination i.e FIFA Pre Competition Medical Assessment (PCMA) tests as stipulated by AIFF for all its registered players of the first team;
- b) yearly medical examination i.e PCMA 3 tests as stipulated by AIFF for all its registered players of the youth team
- c) Comprehensive medical insurance coverage for all registered players of the first team and the youth teams.

- 1. PCMA reports for all the registered first team players for the upcoming season (minimum 20 players)
- 2. PCMA 3 reports for all the registered players of the youth team for the upcoming season (minimum 20 players per team)



3. Medical insurance for all registered players of the first team and the youth teams for the upcoming season

S.04 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
GRASSROOTS PROGRAMMES	Α	Α

The Licence Applicant / Licensee / Exemption holder shall engage children from within the community and organise a Golden Baby League to provide regular playing opportunities. The Licence Applicant / Licensee / Exemption holder must use the AIFF Golden Baby Leagues app.

The Golden Baby Leagues must be conducted in accordance with the guidelines mentioned for I-League and ISL clubs in AIFF Golden Baby Leagues Operator Handbook and Golden Baby League Rules and Regulations for children aged between 4 and 12 years.

These can be done in collaboration with local Government and/or State Football authorities and/or educational institutions.

DOCUMENTS TO SUBMIT

Certificate of successful organisation of AIFF Baby Leagues, for the 2019-20 season, issued by AIFF

S.05 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
EDUCATIONAL PROGRAMMES	В	В

1. The Licence Applicant / Licensee / Exemption holder must ensure that players and all technical coaching staff of at least the first team have attended a session or an event related to:

- a) Sports Integrity matters;
- b) FIFA Laws of the Game;
- c) doping control;



d) other topics as required by the AFC.

2. These sessions or events must be provided either by the Licence Applicant / Licensee / Exemption holder, or a third party in collaboration with the Licence Applicant / Licensee / Exemption holder / AIFF, during the year prior to the season to be licensed.

#### DOCUMENTS TO SUBMIT

- Detailed list and information of the educational sessions/workshops including but not limited to – topics, lecturer and the attendees, held in the previous season. Alongwith this information, submit photos from each of the session/workshop
- 2. Detailed list of educational sessions/workshops planned for upcoming season

S.06 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
CORPORATE		
SOCIAL	С	C
RESPONSIBILITY	C	C
PROGRAMMES		

1. The Licence Applicant / Licensee / Exemption holder to establish strategies and implementation programmes to promote the Club, the game and to address current issues in football and society.

2. Support should be provided for initiatives and campaigns to implement strategies and programmes as promulgated by either the AIFF, the AFC or FIFA.

3. Such programmes connects and create links with the community which will facilitate the following:

- a) establishment and enlargement of their fan base;
- b) creation of a pool of volunteers;
- c) organisation of grassroots football activities, initiatives and events for and within the community;
- d) creation of strong links with the community;
- e) creation of a market base for branding, merchandising, sponsors and commercial partners.



- 1. Detailed list and information of the CSR programmes undertaken in the previous season. Alongwith the information, submit photos from each of the programmes
- 2. Detailed list of CSR programmes planned for upcoming season

S.07 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
CLUB YOUTH ACADEMY	Α	Α
The Licence Applicant / Licensee / Exemption holder must have an AIFF accredited academy under the AIFF Academy Certification programme		
DOCUMENTS TO SUBMIT		
AIFF Academy Accreditation certificate		

S.08 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
RACIAL		
EQUALITY	С	С
PRACTICE		
The Licence Applicant / Licensee / Exemption holder to establish a policy to tackle		
racism in football.		
DOCUMENTS TO SUBMIT		
1. Racial Equality policy of the club		
2. Information about the Policy Drafting Committee Regulations referred (if any)		

2. Information about the Policy – Drafting Committee, Regulations referred (if any), date of enforcement (with minutes of the board meeting)



S.09 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
WOMEN'S TEAM	N/A	С
The Licence Applicant / Licensee / Exemption holder must have a Women's team participating in AIFF or AIFF Member Association organised leagues/competitions		
DOCUMENTS TO BE SUBMITTED		
<ol> <li>List of Women's team players for the upcoming season with AIFF CRS ID</li> <li>List of competitions participated (alongwith proof of participation)</li> </ol>		

## Article 15 : INFRASTRUCTURE CRITERIA

#### 1. Objectives

The objectives of the infrastructure criteria are that:

a) Licence Applicant / Licensee / Exemption holder have a stadium for playing AFC and National Club Competition matches with adequate facilities for teams & officials, spectators, VIPs, media representatives and broadcasting & commercial partners.

b) Licence Applicant / Licensee / Exemption holder have suitable training facilities for their players to help them improve their technical skills.

## 2. Criteria

I.01 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
APPROVED STADIUMS FOR AFC CLUB COMPETITION	Α	Not Applicable
1. The Licence Applicant / Licensee must have a stadium available to play AFC Club Competitions,. The Licence Applicant / Licensee either:		
<ul><li>a) owns the stadium; or</li><li>b) can provide a written contract with the owner of the stadium it will use.</li><li>This contract must guarantee the use of the stadium for the AFC Club</li></ul>		



Competition matches for the coming season, for which the Licence Applicant / Licensee qualifies in sporting terms.

- 2. The stadia must comply with all mandatory AFC 'A' criteria under the infrastructure category of the Indian Club Licensing Regulations in order to fulfil the requirements of this criteria
- 3. The stadium must be approved by the AIFF and located in the same city where the Licence Applicant / Licensee is based. If the stadium is not located in the Licence Applicant / Licensee's base of operations city, a justifiable reason should be provided.

DOCUMENTS TO SUBMIT

- 1. Stadium Ownership documents or Contract with the Stadium owners, conforming to the requirements of this criteria.
- 2. Stadia Checklist (Annexure 3 of this Regulations)

I.02 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
STADIUM – SAFETY	Α	Α
CERTIFICATION		

The stadium must be certified for safety. The certification is defined according to national/local law and must include provisions related to safety. If such law does not exist, the licensor shall establish the content of the stadium certificate and the procedure in close cooperation with the appropriate body/bodies (e.g. local security authorities, the local hospital, fire brigade, police, etc.).

The certificate must provide at least the following information:

- a) safety status of the stadium structure and building fitness;
- b) compliance statement regarding the safety/security regulations of the competent civil authority;
- c) approval of the entire stadium capacity (individual seats, terraces and total number).

The certificate issued by the appropriate body must not be older than two (2) years at the beginning of the relevant Club Competition season.



Club must provide the following details :-

- 1. Safe Capacity No. of people, the stadium can safely accommodate with details of the constituent sections and categories
- 2. No. of Entry / Exit Gates of the stadium Match Viewing Area
  - a) Entry capacity of each gate i.e the no. of people who can enter from each gate within a period of one hour, after the required level/s of security check
  - b) Exit capacity of each gate i.e the no. of people who can safely exit from each gate within a period of 10 minutes, under normal circumstances
- 3. Emergency Evacuation
  - a) No. of Safe Areas with details i.e capacity and location on Stadium MAP
  - b) Maximum time to evacuate a full capacity stadium
- 4. Declaration from Civil Department stating that the Stadium is structurally safe for use
- 5. Declaration from Fire Department stating that the Stadium is safe for use, particularly the evacuation pathways incase of Fire, is safe for use
- 6. Club must submit updated certificates / declarations if any structural change takes place in the stadium after the issuance of the above certificates / declarations.

I.03 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
STADIUM – APPROVED EVACUATION PLAN	Α	Α
1. The appropriate body (e.g. safety and security authority, competent civil authority or other qualified and approved firms, etc.) approves the evacuation plan which ensures that the whole stadium can be emptied in a case of emergency according to the applicable national law.		



2. If such law does not exist, the licensor establishes the content of the evacuation plan, including an evacuation time and the approval body, in close co-operation with the appropriate civil body (e.g. local security authorities, the local hospital, fire brigade, police, etc.).

3. A colour coded floor plan diagram showing the possible evacuation routes should be prominently displayed in the stadium.

4. The Security Officer, stewards and club & stadium employees shall be briefed on the evacuation plan.

DOCUMENTS TO SUBMIT

- 1. Approved Evacuation Plan, conforming to the requirements of this criteria
- 2. Photos of the Colour coded Floor plan diagrams, displayed in the stadium
- Declaration by the Club Director / Chairman regarding conduct of workshops
   / sessions for the Security Officer, stewards and club & stadium employees
   with an emphasis on the evacuation plan

I.04 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
TRAINING FACILITIES –	Α	Α
AVAILABILITY		

The Licence Applicant / Licensee / Exemption holder must have training facilities available throughout the year. The Licence Applicant / Licensee / Exemption holder either:

- a) owns the training facilities; or
- b) can provide a written contract with the owner of the training facilities. This contract must guarantee the use of the training facilities for the season to be licensed, by all teams of the Licence Applicant / Licensee / Exemption holder.

- 1. Training Facilities Ownership documents or Contract with the Training Facilities' owners
- 2. Photos of the ground and the facilities



I.05		
CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
STADIUM – SAFETY	В	В

In accordance with the national law, provisions for safety shall be made. If no such law exists, the licensor shall define and implement at least the following provisions:

- a) all parts of the stadium and its stands, including entrances, exits, stairways, doors, passages, roofs, all public and private areas and rooms, etc. must comply with the safety standards;
- b) all public passages and stairways in the spectator areas must be painted in a bright colour (e.g. yellow), as must all gates leading from the spectator areas into the playing area, and all exit doors and gates leading out of the stadium;
- c) all public passages, corridors, stairs, doors, gates, etc. Shall be kept free of any obstructions that could impede the free flow of spectators during an event;
- d) all exit doors and gates in the stadium, and all gates leading from the spectator areas into the playing area, must open outwards away from the spectators, and must remain unlocked while spectators are in the stadium. Each and every such door and gate must be attended at all times by a specially appointed steward, to guard against abuse and ensure immediate escape routes in the event of any emergency evacuation. In order to prevent illegal entry or intrusion, these doors and gates may be fitted with a locking device, which may be operated simply and quickly by anyone from within. Under no circumstances must they be locked with a key during the time that spectators are in the stadium;
- e) in order to protect those on the field or in other parts of the stadium from lightning strikes, the stadium should be equipped with the appropriate safety devices;
- f) it is essential that event holders and stadium safety/security authorities are capable of communicating with spectators inside and outside the stadium by means of a sufficiently powerful and reliable public address system (loudspeakers) and/or by a scoreboard and/or a video screen;
- g) a safety and security strategy covering all aspects of the organisation of a football match, such as ticket distribution system, screening of spectators, segregation strategy, crowd dispersal strategy, medical service, measures taken in case of fire, loss of power supply, or other emergency.

- 1. Photos of the passageways, stairways, entrance and exit gates
- 2. Details of the Appropriate Devices available at the stadium to protect people from lightning strikes
- 3. Safety and Security strategy



I.06 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
TRAINING FACILITIES FOR PLAYER DEVELOPMENT - MINIMUM INFRASTRUCTURE	В	В
As a minimum, the infrastructure of the training facilities for player development must include :         a) outdoor training facilities;         Field Size :- The field of play must have the following dimensions:         i. Length: minimum 90m ~ maximum 110m         ii. Width: minimum 45m ~ maximum 75m		
<ul> <li>b) indoor training facilities;</li> <li>c) dressing rooms;</li> <li>d) medical room(s) or direct access to first aid at the training site.</li> </ul>		
<ol> <li>DOCUMENTS TO SUBMIT</li> <li>1. Training Facilities Ownership documents or Contract with the Training Facilities' owners</li> <li>2. Photos of the ground and the facilities</li> <li>3. Monthly Training Slots of each youth team</li> </ol>		

I.07 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
STADIUM – GROUND RULES	В	В

Each stadium must have stadium ground rules and affix them to the stadium visible to the spectators. These rules must provide information on at least the following:

- a) admission rights;
- b) abandonment or postponement of events;
- c) description of prohibitions and penalties, such as entering the field of play, throwing objects, use of foul or abusive language, racist behaviour, etc.;
- d) restrictions with regard to smoking, alcohol, fireworks, banners, etc.;
- e) seating rules;



f) causes for ejection from the ground;

g) risk analysis specific to the stadium.

DOCUMENTS TO SUBMIT

- 1. Copy of the Ground Rules, conforming to the requirements of this criteria
- 2. Photos of the Ground Rules, affixed at the stadium

I.08 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
STADIUM		
- SPECTATOR	В	В
WITH		
DISABILITIES		

Disabled spectators and accompanying persons must be accommodated safely and comfortably inside the stadium.

a) The Stadia must have dedicated access and seats for spectators with disabilities and their helpers.

b) In addition, persons with disabilities must have dedicated sanitary facilities as well as refreshment and catering facilities in the vicinity of the sector where they are seated.

DOCUMENTS TO SUBMIT

Photos of the facilities available for Disabled Spectators

I.09 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
STADIUM – SIGNPOSTING AND DIRECTIONS	С	С
1. All public direction signs inside and outside the stadium must be presented in internationally understandable pictographic language.		
2. Clear, comprehensive signposting must be provided at the stadium approaches and around, and throughout the stadium to point the way to the different sectors.		



3. Information on the tickets must correlate with the signpost information provided, both inside and outside the stadium. Tickets must clearly identify the location of the seats for which they have been issued.

4. Colour coding of tickets will assist the entry process, and retained ticket stubs must contain information which will guide spectators once they are inside. Large-scale wall maps must be provided for the guidance of spectators.

DOCUMENTS TO SUBMIT

- 1. Photos of Room Signages
- 2. Photos of Large-Scale maps with guidance

I.10 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
APPROVED STADIUMS FOR NATIONAL CLUB COMPETITIONS	Not Applicable	Α

1. The Licence Applicant / Licensee / Exemption holder must have a stadium available to play National Club Competitions, The Licence Applicant / Licensee / Exemption holder either:

a) owns the stadium; or

b) can provide a written contract with the owner of the stadium it will use. This contract must guarantee the use of the stadium for the National Club Competition matches for the season, for which the Licence Applicant / Licensee / Exemption holder qualifies in sporting terms.

- 2. The stadia must comply with all mandatory National 'A' criteria under the infrastructure category of the Indian Club Licensing Regulations in order to fulfil the requirements of this criteria
- 3. The stadium must be approved by the AIFF and located in the same city where the Licence Applicant / Licensee / Exemption holder is based. If the stadium is not located in the Licence Applicant /Licensee / Exemption holder's base of operations city, a justifiable reason should be provided.

4. The Licensee / Exemption holder must play all its home matches of National Club competitions from the stadium announced as part of this application. Should



there be a change of stadium at any given point of time, except for Force Majeure cases (to be judged by the Licensor), the same should be informed to the Licensing Administration immediately alongwith all relevant documentation as required in the Infrastructure criteria of these regulations. Failure to meet this requirement will attract sanctions by the Licensor.

DOCUMENTS TO SUBMIT

1. Stadium Ownership documents or Contract with the Stadium owners, conforming to the requirements of this criteria.

2. Stadia Checklist (Annexure 3 of this regulation)

I.11 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
Field of play	Α	Α
FIELD OF PLAY		
a) The field of play mus	t have the following dimension	ons:
i. Length: minimum 100 ii. Width: minimum 64m		
b) The field of play mus	st be smooth and level.	
c) It must be equipped with a drainage system so that it cannot become unplayable due to flooding.		
GOALS AND SPARE GOALS		
a) Goalposts and crossbars must be made out of aluminium or similar material and must be round or elliptical. Moreover, they must be in compliance with the Laws of the Game as promulgated by the International Football Association Board (IFAB) which means, in particular, that:		
i. The distance between the posts must be 7.32m;		;
ii. The distance f must be 2.44m;	rom the lower edge of t	he crossbar to the ground



- iii. The goalposts and crossbars must be white;
- iv. They must not pose any danger to players.
- b) A spare goal, which can be easily installed if the circumstances so require, must be available within the Stadia

- 1. Photos of the Field of Play
- 2. Photos of the Goalposts
- 3. Photos of the Spare Goalpost

I.12 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
FLOODLIGHTS	В	В
a) The Stadia must be equipped with a floodlighting system maintaining the following minimum average of 1200 lux.		
b) In order to ensure that the Match can proceed in the event of a power failure, an independent back-up power supply system which is able to provide the full equivalent light intensity values instantaneously and without interruption must be provided.		
DOCUMENTS TO SUB	MIT	

FLOODLIGHT CERTIFICATE and/or report, measured/issued within the past 12 months from the date of document submission

I.13 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
BENCHES	Α	А
a) The Stadia must be equipped with two covered benches at pitch level for the hosting club and the visiting club, each with seating room for at least fifteen (15) people and positioned at least five metres from the touchline.		



b) The Stadia must be equipped with one covered bench at pitch level for Fourth Official with seating room and table for at least two (2) people.

# DOCUMENTS TO SUBMIT

Photos of the Benches

I.14 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
TEAM'S DRESSING ROOMS	Α	Α
	ve a minimum of two (2) dres n must be equipped with a min	_
<ul> <li>i. four showers and four individual seated toilets</li> <li>ii. seating room for at least thirty (30) persons together with thirty (30) chairs/seats</li> <li>iii. one massage table</li> <li>iv. one tactical board with marker pens and 'eraser'</li> <li>v. one refrigerator</li> <li>c) Team's dressing room must be air-conditioned.</li> </ul>		
d) The Stadia must guarantee direct, private and protected access for the teams from their dressing rooms to the playing area and ensure their safe arrival at/departure from the Stadia. Access paths for teams can only be shared by the AIFF Delegation.		
DOCUMENTS TO SUBMIT		
Photos of the Team's Dre	essing Rooms	



I.15 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
REFEREE'S DRESSING ROOMS	Α	Α
a) The Stadia must be	e equipped with a dressing-ro	om for the Referees with
a minimum of:		
i. One showe	r and one individual seated to	vilet
-	m for at least five (5) persons	
iii. one table an	iii. one table and five (5) chairs	
iv. one refrigerator		
b) The referee's dressing room must be air-conditioned.		
c) The Stadia must guarantee direct, private and protected access for the		
Referees from the	ir dressing rooms to the play	ing area and ensure their
safe arrival at/departure from the Stadia. Access paths for referees'		
room can only be shared by the AIFF Delegation.		
DOCUMENTS TO SUBMIT		
Photos of the Referees' Dressing Room		

I.16 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
Rooms for Match	А	В
Operations		D
a) The Stadia must be a	equipped with the following r	ooms :
<ul> <li>i. A room for AIFF Delegation including AIFF match commissioners with seating room for at least five (5) persons (one table and five chairs);</li> <li>ii. A room for the ball boys and flag bearers with nearby toilet facilities. Room to accommodate at least twenty (20) persons;</li> </ul>		
b) Rooms for the AIFF Delegation must be equipped with the following minimum requirement:		



•	XX7' 1 1 11 1' / / /
1.	Wireless broadband internet connections;

- ii. IDD lines for one telephone and one fax machine and its consumables such as but not limited to paper, toner and cartridges;
- iii. One (1) desktop or laptop with the following specifications (minimum): Dual Core, 2.6 Ghz 2 GB RAM, connected to the Internet, connected to a printer, Windows Vista, Microsoft Office 2007 and above, Adobe Reader version 9.0. Operating languages for the software (s) must be in English;
- iv. One (1) printer and its consumables such as but not limited to paper, toner and cartridges;
- v. One (1) medium duty photocopy machine with sorting facilities and its consumables such as but not limited to paper, toner and cartridges.
- c) The AIFF Delegation's room must be located nearby, and with easy access to the team and referee's dressing rooms.
- d) The Stadia must guarantee that all the rooms are in a protected area from the public and Media.

Photos of the Rooms

I.17 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
MATCH OFFICIALS' SEATING AREA	Α	Α

a) The Stadia must have a covered area, with a minimum of three (3) seats, dedicated for AIFF match commissioner and AIFF referee instructor which is in a protected area from the public and Media.

b) The match officials' seating area must be located centrally, as close to the halfway line as possible, between the two penalty areas, and with easy access to the team and referee's dressing rooms.

c) The match official's seating area must be equipped with the following:

i. Tables and chairs



- ii. A television monitor to receive live feed of the Match
- iii. Two (2) power sockets
- iv. Wireless broadband internet connection

Photos of Seating Area

I.18 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA	
MEDIA CENTRE	В	В	
	nditioned room (100m2) mup of with desks and access to	ist be provided for Media communication facilities.	
b) The media centre mus conference room and		e as the media tribune, press	
c) The room must be equ	uipped with the following:		
i. Tables, chairs an	d internet connection for 70 j	persons	
ii. One (1) photocopy machine with all its consumables			
iii. One (1) fax mac	iii. One (1) fax machine with all its consumables		
iv. Pigeon Holes	iv. Pigeon Holes for Media representatives and the Host Broadcaster		
v. Information serv	v. Information services, catering and transport office		
DOCUMENTS TO SUB	MIT		
Photos of the Media Centre			

I.19 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
MEDIA TRIBUNE	В	В
a) The Stadia must have a media tribune for Media representatives that meets the following requirements:		
i. All area of the me ii. 20 seats without d	dia tribune must be covered esks	



- iii. 50 seats with desks. These seats must be equipped with a power supply and internet connection. The desks must be big enough to accommodate a laptop computer and a note pad.
- b) The media tribune must be located in a central position in the grandstand and must be on the same side as the media centre, press conference room and mixed zone.

c) There must be an exclusive access path for the Media from the media tribune to the press conference room and the media centre.

DOCUMENTS TO SUBMIT

Photos of the Media Tribune

I.20 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
PRESS CONFERENCE ROOM	Α	В
a) The Stadia must have the following requirem		conference room which fulfill
ii. A podium iii. A camera platform	o accommodate at least five ( n measuring 0.5m in height, n lines for ENG cameras	5) persons 6m in width and 2m in depth
<ul><li>v. Sound system with more than six sound outputs</li><li>vi. Chairs arranged in classroom seating style to accommodate at least 40 persons.</li></ul>		
b) The press conference must be located on the same side as the media centre, media tribune and mixed zone.		
c) There must be an exclusive access path for the Media from/to the press conference room to/from the media tribune and media centre.		
DOCUMENTS TO SUBMIT		
Photos of the Press Conference Room		



I.21 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
MIXED ZONES	В	В

- a) The Stadia must allocate an area for the mixed zone. This area must be well-lit and must be the area which is on the way to/from the dressing rooms and the team transport area.
- b) The mixed zone must be secure and must be accessible only to coaches, players and representatives of the Media.

Photos of the Mixed Zone

I.22 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
CAMERA POSITIONS	В	В

a) One main camera platform must be provided in the grandstand. It must be centrally situated and at a height above the pitch which guarantees optimum picture quality.

b) The main position must be exactly in line with the halfway line and be at a height which forms an angle of 15-20 degrees from the horizontal plane to the centre plan.

c) The platform for the main camera must be at least 12m2 in dimension.

d) In addition to the main camera position, offside camera positions level with each penalty area must be allocated.

e) Camera positions for goal and reverse camera positions must be identified and reserved.

## DOCUMENTS TO SUBMIT

Photos of the Camera Positions



I.23 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
TV COMMENTARY POSITIONS	В	В

a) The Stadia must have a minimum of two (2) fully-enclosed and airconditioned rooms which have unobstructed views of the entire pitch.

b) The commentary positions must be located on the same side as the main camera positions and must be at least 5m in width at the front by 3m depth by 2.5m in height for an enclosed position.

c) Each commentary position requires minimum two (2x) power jacks and two (2x) phone jacks which should be connectable to IDD/ISDN. Commentary positions should have facility to patch video from the OB van to the position, and to patch audio from commentary positions to OB van.

d) There must be main and back-up power supply to the commentary positions and compound.

e) Each commentary positions must have at least three (3) seats.

DOCUMENTS TO SUBMIT

Photos of the Commentary Rooms

I.24 CRITERIA DESCRIPTION	AFC CRITERIA		NATIONAL CRITERIA	
OB VAN	А		В	
a) The Stadia must requirement:	have an OB van	area	meeting the following	
Location		Surfac	e dimensions	
	he same side of he main camera	At leas	st 600m2	



b) Stadia should supply access to the main back-up power for the OB compound as required by the host broadcaster.

c) The area must be appropriate for the Host Broadcaster's and Media Rights Licensee's multilateral and unilateral television and radio broadcast operations including up/down-linking to domestic and international satellites and easy access for large vehicles.

d) Adequate office space in the broadcast compound at each Venue for Host Broadcaster's technical, administrative and production offices and rooms with necessary air conditioning and/or heating.

e) Security must be provided at all times for all television broadcast areas.

DOCUMENTS TO SUBMIT

Photos of

- 1. Parking Area for OB Van
- 2. Office Space for Broadcasters

I.25 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
PARKING AREA	В	В

a) The Stadia must provide a minimum of twenty (20) parking places for exclusive use by AIFF, the Host Broadcaster, and Media Rights Licensees. Such parking spaces shall be of adequate size to accommodate the technical vehicles of the Host Broadcaster and Media Rights Licensees.

b) All parking spaces for the Host Broadcaster shall be designated in preferential locations adjacent to, or as close as possible to, the Host Broadcaster working areas and shall provide direct access to such areas.

c) At least one-third (1/3) of such parking spaces shall be situated in close proximity to the Stadium entrances so as to facilitate the loading and unloading of unilateral equipment. Where the physical configuration of any stadium does not allow for all such parking spaces to be situated, the LOC shall



designate a dedicated unilateral equipment and personnel drop-off point for Media Rights Licensees, such drop-off to be situated as close as possible to stadium entrances.

d) The Stadia must also provide parking space for a minimum of two (2) buses and ten (10) cars for teams and officials

DOCUMENTS TO SUBMIT

Photos of Parking Area

I.26 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA	
FIRST AID & TREATMENT			
FACILITY FOR	Α	Α	
PLAYERS &			
OFFICIALS			
room and the field of and supported by Me	al room located in close proxi play, fully equipped with eme dical Officer and trained mec ovided. Facilities must includ	ergency medical supplies lical staff in Emergency	
i. Oxygen with appr	ropriate masks/oral airway		
ii. Splints (Spinal in	juries)		
iii. Stretchers			
iv. Suction machine			
v. I/V drip sets with emergency injections and medication			
vi. Minor surgery supplies and equipment			
vii. Automated Extern	al Defibrillator		
with designated drivers	*	ks, defibrillator, I/V drip	
Photos of			
1. Medical Room fo	r Players and Officials		
2. Parking Area for	2. Parking Area for Ambulances		



I.27 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
DOPING CONTROL ROOM	Α	Α

a) The Stadia must be equipped with a dedicated air-conditioned doping control room that is located near the team dressing rooms and is inaccessible to the public and the Media.

b) The room must be at least 20m<sup>2</sup> and comprise of a waiting room, testing room and toilet area with attached bathroom, all adjoining.

c) The waiting room forms part of or is immediately adjacent to the testing room (a partition dividing the two areas is also acceptable). It must contain sufficient seating for eight people, a television, and a refrigerator equipped with non-alcoholic drinks in sealed mineral water bottles and canned juices.

d) The testing room must, at least, contain one table, four chairs, a sink with running water, a lockable cabinet and a toilet.

e) The toilet area must be within the testing room or immediately next to it and with direct private access to the testing room. It must contain a seated toilet as well as a sink with running water.

## DOCUMENTS TO SUBMIT

Photos of the Doping Control Room

I.28 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
VIP & HOSPITALITY AREA	Α	В

a) The Stadia must be equipped with at least 50 number of VIP seats have a single exclusive hospitality area (200m<sup>2</sup>).



b) The VIP seats must be situated in the grandstand and as close to the halfway line as possible, between the two penalty areas.

DOCUMENTS TO SUBMIT

Photos of the VIP & Hospitality Area

I.29 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
CONTROL ROOM	Α	В

a) The Stadia must have a control room with monitors for the TV surveillance system ensuring an overall view of the inside of the Stadia as well as equipped with communication facilities.

b) A control room posts for the public address announcers, the video information board (if any) and the police, fire and medical services should be all located in or immediate adjacent to the Stadia control room.

Public Address System

- a) The Stadia must be equipped with a public address system including a giant screen and loudspeakers with high quality which ensures the messages can be delivered to the public areas inside and outside the Stadia.
- b) The public address system must not be vulnerable to failure of the main power supply.

DOCUMENTS TO SUBMIT

Photos of the Control Room

I.30 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
STANDS & SPECTATOR FACILITY	Α	В
a) Each stand within the Stadia must be capable of being divided into separate sectors.		



b) Minimum of 5000 seats for spectators. It must be individual, fixed (eg. to the floor), separated from one another, shaped, numbered, made of an unbreakable and non-flammable material and have a backrest of a minimum height of 30cm when measured from the seat.

- c) The use of temporary stands is prohibited.
- d) At least eight (8) percent of the total Stadia seating capacity must be available exclusively for visiting supporters in a segregated area of the Stadia.
- e) Refreshment Facility for Spectators

DOCUMENTS TO SUBMIT

Photos of the Stands and Refreshment Facilities

I.31 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA	
FIRST AID			
FACILITIES FOR	Α	В	
SPECTATORS			
a) Fully-equipped first-aid facilities approved by the competent local authorities			
must be made available for spectators in each sector of the Stadia.			
b) These facilities must be clearly identified and access to them must be clearly			
signposted			
DOCUMENTS TO SUBMIT			
Photos of the First Aid R	Photos of the First Aid Rooms		

I.32 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
EMERGENCY LIGHTING SYSTEM	В	В
For the purpose of ensuring safety and guiding spectators, The Stadia must be equipped with an emergency lighting system approved by the competent local		
authorities for use in the event of a general lighting failure in all parts of the		



Stadia to which the public has access, including all exit and evacuation routes. DOCUMENTS TO SUBMIT

Details of the Emergency Lighting System with approval of the competent local authority

I.33 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
SANITARY		
FACILITIES FOR	В	В
SPECTATORS		
Seated toilets for all spectators of both sexes, as well as urinals, must be made available in each sector of the Stadia, with a ratio of one seated toilet per 200 spectators and one urinal per 125 spectators.		
DOCUMENTS TO SUBMIT <ol> <li>Declaration by the Stadium Authorities on the no. of Urinals and Seated</li> </ol>		
Toilets available for both Male and Female in each stand		

2. Photos of the Sanitary Facilities

## Article 16 : PERSONNEL AND ADMINISTRATIVE CRITERIA

#### **1. Objectives**

The objectives of the personnel and administrative criteria are that:

- a) Licence Applicant / Licensee / Exemption holder are managed in a professional manner;
- b) Licence Applicant / Licensee / Exemption holder have well-educated, qualified and skilled specialists with know-how and experience;
- c) the players of the first and other teams are trained by qualified coaches and supported by the necessary staff.



## 2. Criteria

P.01 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
CLUB SECRETARIAT	Α	Α
	-	ler must have available office
2. The office(s) shall be sufficiently spacious with the required minimum infrastructure including phone, fax and email.		
3. The Licence Applicant / Licensee / Exemption holder must have appointed sufficient number of skilled secretarial staff according to its needs to run its daily business. It must also ensure that its office is open to communicate with the licensor and the public.		
DOCUMENTS TO SUBMIT		
<ol> <li>Office Space ownership documents or Contract with the Office Space owners</li> <li>Photos of the Office Space</li> <li>List of Office Administration staff with their Designation</li> <li>Office Administration Staff, contracts of constituent letters, with John</li> </ol>		

4. Office Administration Staff contracts / appointment letters with Job Description

P.02 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
GENERAL MANAGER	Α	Α

1. The Licence Applicant / Licensee / Exemption holder must have appointed a General Manager being responsible for running its daily business (operative matters).

2. The appointment must have been done by the appropriate body of the Licence Applicant / Licensee / Exemption holder.

- 1. Contract / Appointment Letter
- 2. Job Description
- 3. CV / Resume



P.03 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA	
FINANCE OFFICER	Α	Α	
	ant / Licensee / Exemption h sponsible for its financial matt		
2. The Finance Offic qualifications:			
a) A diploma from Ins	titute of Chartered Accountan	ts of India; or	
b) B Com. (Hons.) degree ; or			
c) a "recognition of competence" issued by the licensor based on practical			
experience in finance	experience in financial matters of at least 3 years.		
DOCUMENTS TO SUBMIT			
1. Contract / Appoint	1. Contract / Appointment Letter		
2. Job Description			
3. CV / Resume	3. CV / Resume		
4. Certificate / Degr	4. Certificate / Degree		
5. Recognition of C	5. Recognition of Competence (If Any)		

P.04 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
SECURITY OFFICER	Α	Α

1. The Licence Applicant / Licensee / Exemption holder must have appointed a Security Officer being responsible for safety and security matters.

2. The Security Officer must hold as a minimum of one of the following qualifications:

- a) a certificate as policeman or security person according to national law, or;
- b) a safety and security diploma based on a specific course issued by a state recognised organisation, or;
- c) a "recognition of competence" approved by the AIFF, which is based on the participation in specific safety and security course and at least one (1) year experience in such matters.



- 1. Contract / Appointment Letter
- 2. Job Description
- 3. CV / Resume
- 4. Certificate / Degree / ID Card (e.g Police, Army)
- 5. Recognition of Competence (If Any)

P.05 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
MEDIA OFFICER	Α	Α
1. The Licence Applica	ant / Licensee / Exemption h	older must have appointed a
Media Officer being resp	oonsible for media matters.	
<ul> <li>2. The Media Officer must hold as a minimum one of the following qualifications:</li> <li>a) diploma in journalism;</li> <li>a "recognition of competence" approved by the AIFF, which requires at least one (1) year experience in such matters.</li> <li>DOCUMENTS TO SUBMIT</li> </ul>		
1. Contract / Appointment Letter		
2. Job Description		
3. CV / Resume	3. CV / Resume	
4. Certificate / Degr	4. Certificate / Degree	
5. Recognition of Competence (If Any)		

P.06 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
MEDICAL DOCTOR	Α	Α

1. The Licence Applicant / Licensee / Exemption holder must have appointed at least one doctor who is responsible for medical support during matches and training as well as for doping prevention.

2. The medical doctor must have a valid medical Licence to practice medicine in India



- 1. Contract / Appointment Letter
- 2. Job Description
- 3. CV / Resume
- 4. Certificate / Degree
- 5. Valid Licence

P.07 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
PHYSIOTHERAPISTS	Α	Α

1. The Licence Applicant / Licensee / Exemption holder must have appointed at least two (2) physiotherapists being responsible for medical treatment and massages for the first team and youth teams during trainings and matches.

2. The physiotherapists must have a degree in Physiotherapy (minimum of 3 year program).

3. In cases where an applicant has proven extensive experience as a physiotherapist at a first team football level but does not have the required qualifications (as mentioned in the above point), then the applicant maybe appointed subject to the Licence Applicant / Licensee / Exemption holder submitting the candidate's detailed resume for approval, to AIFF.

- 1. Contract / Appointment Letter
- 2. Job Description
- 3. CV / Resume
- 4. Certificate / Degree

P.08				
CRITERIA	AFC CRITERIA	NATIONAL CRITERIA		
DESCRIPTION				
FIRST TEAM	Α	Α		
HEAD COACH				
1. The Licence Applicant / Licensee / Exemption holder must appoint a Head Coach				
responsible for all football technical matters of the first team.				



- 2. The Head Coach of First team must:
- (i) For AFC Club Competition
- a) hold at least the AFC 'Pro' Coaching Certificate or its equivalence, recognised and approved by AFC;
- b) hold a Recognition of Coaching Competence (RECC) issued by AFC in compliance with the RECC regulations for cases where the Head Coach of the first team does not have the required certification as defined under (2.i.a) above or;
- c) already have started the required education course, recognized by AFC, to achieve the required diploma as defined under (2.i.a) above.
- (ii) For National Club competitions and AFC Cup
- a) hold at least the AFC 'A' Coaching Certificate or its equivalence recognised and approved by AFC;
- b) hold a Recognition of Coaching Competence (RECC) issued by AFC in compliance with the RECC regulations for cases where the Head Coach of the first team does not have the required certification as defined under (2.ii.a) above or;
- c) already have started the required education course, recognized by AFC, to achieve the required diploma as defined under (2.ii.a) above.

3. The Head Coach must be duly registered with the AIFF and undertaken by the appropriate body of the Licence Applicant / Licensee / Exemption holder.

- 1. Contract / Appointment Letter
- 2. Job Description
- 3. CV / Resume
- 4. Certificate
- 5. RECC Certificate and/or proof of ongoing course as defined under (2.c) of this criteria



P.09 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
ASSISTANT COACH OF FIRST	Α	Α
TEAM		

1. The Licence Applicant / Licensee / Exemption holder must appoint an Assistant Coach assisting the Head Coach in all football technical matters of the first team and additionally he may coach the reserve/developmental squads in the club.

- 2. The Assistant Coach of First team must:
- (i) For AFC Club Competition
- d) hold at least the AFC 'A' Coaching Certificate or its equivalence, recognised and approved by AFC;
- e) hold a Recognition of Coaching Competence (RECC) issued by AFC in compliance with the RECC regulations for cases where the Assistant Coach of the first team does not have the required certification as defined under (2.i.a) above or;
- f) already have started the required education course, recognized by AFC, to achieve the required diploma as defined under (2.i.a) above.

#### (ii) For National Club competitions and AFC Cup

- b) hold at least the AFC 'B' Coaching Certificate or its equivalence recognised and approved by AFC;
- b) hold a Recognition of Coaching Competence (RECC) issued by AFC in compliance with the RECC regulations for cases where the Assistant Coach of the first team does not have the required certification as defined under (2.ii.a) above or;
- c) already have started the required education course, recognized by AFC, to achieve the required diploma as defined under (2.ii.a) above.

3. The Assistant Coach must be duly registered with the AIFF and undertaken by the appropriate body of the Licence Applicant / Licensee / Exemption holder.



- 1. Contract / Appointment Letter
- 2. Job Description
- 3. CV / Resume
- 4. Certificate
- 5. RECC Certificate and/or proof of ongoing course as defined under (2.c) of this criteria

P.10 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
HEAD OF YOUTH DEVELOPMENT	Α	Α

1. The Licence Applicant / Licensee / Exemption holder must appoint a Head of Youth Development (HYD) responsible for managing and implementing all aspects of youth development matters including the Youth Development Programme (YDP).

- 2. The Head of the Youth Development must:
- a) hold at least the AFC 'A' Coaching Certificate or its equivalence recognised and approved by AFC;
- b) hold a Recognition of Coaching Competence (RECC) issued by AFC in compliance with the RECC regulations for cases where the Head of Youth Development does not have the required certification as defined under (2.a) above or;
- c) already have started the required education course, recognized by AFC, to achieve the required diploma as defined under (2.a) above.
- d) have specific youth coaching experience and/or supplementary certification/qualification related to coaching and managing young players;
- e) have strong management and administration skills to ensure the efficient implementation of the programme, activities, roles and duties in collaboration with other relevant personnel.

3. The HYD must be duly registered with the AIFF and undertaken by the appropriate body of the Licence Applicant / Licensee / Exemption holder.



- 1. Contract / Appointment Letter
- 2. Job Description
- 3. CV / Resume
- 4. Certificate
- 5. RECC Certificate and/or proof of ongoing course as defined under (2.c) of this criteria

P.11 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA	
YOUTH COACHES	Α	Α	
1. The Licence Applicant / Licensee / Exemption holder must have appointed atleast			

The Licence Applicant / Licensee / Exemption holder must have appointed atleast
 Youth Coaches responsible for all football matters for each youth squad.

- 2. At least one (1) Youth Coach must:
- a) hold at least AFC 'B' Coaching certificate or its equivalence recognised and approved by AFC;
- b) hold a Recognition of Coaching Competence (RECC) issued by AFC in compliance with the RECC regulations for cases where the Youth Coach does not have the required certification as defined under (2.a) above or;
- c) already have started the required education course, recognized by AFC, to achieve the required diploma as defined under (2.a) above.
- d) have specific youth coaching experience and/or supplementary certification/qualification related to coaching and managing young players;
- e) have strong competencies to ensure the efficient implementation of the technical programme to develop elite youth players in collaboration with other relevant personnel.
- 3. The other youth coaches must hold minimum AFC 'C' Coaching certificate or its equivalence recognised and approved by AFC.

4. The Youth Coaches must be duly registered with the AIFF and undertaken by the appropriate body of the Licence Applicant / Licensee / Exemption holder.



- 1. Contract / Appointment Letter
- 2. Job Description
- 3. CV / Resume
- 4. Certificate
- 5. RECC Certificate and/or proof of ongoing course as defined under (2.c) of this criteria

SAFETY AND       A       A         SECURITY       A       A         ORGANISATION       A       A         - STEWARDING       1. The Licence Applicant / Licensee / Exemption holder must have engaged qualified stewards to ensure safety and security at home matches. For this purpose, it must:	P.12 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
	SECURITY A A		
<ul> <li>a) employ the stewards; or</li> <li>b) conclude a written contract with the stadium owner providing the stewards; or an external security company providing stewards.</li> </ul>			

DOCUMENTS TO SUBMIT

- 1. Contract / Appointment Letter
- 2. Job Description
- 3. CV / Resume / Company Profile
- 4. Valid Registration Certificate

P.13 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
RIGHTS, RESPONSIBILITIES AND DUTIES	Α	Α
The rights, responsibilities and duties of the Licence Applicant / Licensee / Exemption holder's staff members described in P.01 to P.12 must be defined in writing.		



Rights, responsibilities and duties of the Staff Members described in P.01 to P.12

P.14 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
DUTY OF REPLACEMENT		
DURING THE	Α	Α
LICENSING		
SEASON		

1. If a function defined in criteria P.01 to P.12 becomes vacant during the licensing season, the Licensee / Exemption holder must ensure that, within a period of a maximum of sixty (60) days, the function is taken over by someone who holds the required qualification.

2. In the event that a function becomes vacant due to illness or accident, the licensor may grant an extension to the sixty (60) day period only if reasonably satisfied that the person concerned is still medically unfit to resume duties.

3. The occurrence of vacancy and replacement must be notified to the licensor within seven (7) working days of the respective event.

DOCUMENTS TO SUBMIT

Declaration stating the adherence of all the points mentioned in this criteria

P.15 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA	
DUTY TO NOTIFY	Y		
SIGNIFICANT	Α	Α	
CHANGES			
Any event occurring after the submission of the licensing documentation to the			
licensor representing a significant change compared to the information previously			
submitted and related to criteria P.01 to P.13, must be notified to the Licensor within			
seven (7) working days of the event.			



Declaration stating the adherence of all the points mentioned in this criteria

P.16 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
LEGAL ADVISOR	С	С
<ol> <li>It is recommended that the Licence Applicant / Licensee / Exemption holder appoint a legal advisor (full time or part time) who is responsible to handle all legal matters in the Licence Applicant / Licensee / Exemption holder's activities.</li> <li>The legal advisor shall have the necessary legal qualifications.</li> </ol>		
DOCUMENTS TO SUBMIT		
1. Contract / Appointment Letter		
2. Job Description		
-	3. CV/Resume	
4. Certificate / Licence		

P.17 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
CLUB TECHNICAL DIRECTOR	С	С

1. It is recommended that the Licence Applicant / Licensee / Exemption holder employ a full time or part time Club Technical Director.

2. He should have at least AFC 'A' Coaching certificate or its equivalence recognised and approved by AFC and supplementary qualities like an extensive playing and work experience at the professional club level, or have been a long serving dedicated member of the club as a player, coach, manager or advisor.

3. He must have strong management skills, visionary and lead the technical development of the club.

4. He shall be responsible for but not limited to the following:



- a) establish and/or implement Club Philosophy;
- b) establish Youth and Player Development Structures and Programmes;
- c) ensure technical standards are maintained and enhanced;
- d) monitor and evaluate all technical and developmental programmes;
- e) talent scouting;
- f) management of Club's Youth Academies;
- g) recruitment and management of coaches and talent scouts;
- h) management of match analysis processes.

- 1. Contract / Appointment Letter
- 2. Job Description
- 3. CV / Resume
- 4. Certificate

P.18 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
FIRST TEAM GOALKEEPER COACH	С	С

1. It is recommended that the Licence Applicant / Licensee / Exemption holder employ a full time or part time qualified Goalkeeper Coach for the first team.

2. He should have at least AFC Goalkeeping Level 2 Coaching certificate or its equivalence recognised and approved by AFC

DOCUMENTS TO SUBMIT

- 1. Contract / Appointment Letter
- 2. Job Description
- 3. CV / Resume
- 4. Certificate



P.19 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
FIRST TEAM FITNESS COACH	С	С
<ol> <li>It is recommended that the Licence Applicant / Licensee / Exemption holder employ a full time or part time qualified Fitness Coach for the first team.</li> <li>He should have at least AFC Fitness Level 2 Coaching certificate or its equivalence recognised and approved by AFC</li> </ol>		
DOCUMENTS TO SUBMIT		
1. Contract / Appointment Letter		
2. Job Description		
3. CV / Resume		
4. Certificate		

P.20 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
MARKETING OFFICER	N.A	В

The Licence Applicant / Licensee / Exemption holder should have in its organizational structure, the role of a Marketing Officer that could be a full time employee or an external company appointed by the Licence Applicant / Licensee / Exemption holder.

The candidate will be identifying possible commercial revenue opportunities for the Club, working closely with those related for the Finance and Media/PR activities of the Club.

The main responsibilities of the Commercial / Marketing Officer are to:

- Develop commercial revenue plans;
- Identify potential commercial sponsors and building relations with them;
- Manage relations with commercial sponsors;
- Manage the merchandising revenues of the Club.
- Event management;
- Management of stadium related commercial activities.



The main duties of that role would also be to comply with all sponsorship requirements and commitments. The roles and responsibilities of the person fulfilling this position must be set out in a job description.

DOCUMENTS TO SUBMIT

- 1. Contract / Appointment Letter
- 2. Job Description
- 3. CV / Resume / Company Profile
- 4. Certificate
- 5. Marketing Plan for the upcoming season

# Article 17 : LEGAL CRITERIA

## **1. Introduction**

The below are the minimum legal criteria to be fulfilled by Licence Applicant / Licensee / Exemption holder.

## 2. Criteria

L.01 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
DECLARATION IN		
<b>RESPECT OF THE</b>		
<b>PARTICIPATION IN</b>	Α	Α
AFC and NATIONAL	1	1
CLUB		
COMPETITIONS		

1. The Licence Applicant must submit a legally-valid declaration which confirms that:

- a) it recognises as legally-binding the statutes, rules and regulations and decisions of FIFA, the AFC, AIFF and, if it exists as a separate legal entity, of the national league;
- b) it recognises the exclusive jurisdiction of the Court of Arbitration for Sport (domiciled in Lausanne, Switzerland) for any dispute of international dimension and in particular involving FIFA and/or the AFC;
- c) it recognises the prohibition on recourse to ordinary courts under the FIFA and AFC Statutes;
- d) at national level, it will play in competitions that are recognised and endorsed by AIFF (e.g. I-League, Indian Super League, Super Cup);



- e) at international level, it will participate in competitions recognised and endorsed by the AFC and/or FIFA. To avoid any doubt, this provision does not relate to friendly matches;
- f) it undertakes to abide by and observe the provisions and conditions of the National Club Licensing Regulations;
- g) all submitted documents are complete and correct;
- h) it authorises the competent licensor to examine documents and seek information and, in the event of any appeal procedure, to seek information from any relevant public authority or private body according to national law;
- i) it acknowledges that the AFC reserves the right to execute compliance audit at national level reviewing the assessment process and the decision making; and
- j) it acknowledges that FIFA reserves the right to execute compliance audit at national level to review the assessment process and the decision making in case the AFC fails to implement and execute a compliance audit procedure at national level.

2. This declaration must be executed by an authorised signatory no more than three (3) months prior to the corresponding deadline for its submission to the licensor.

# DOCUMENTS TO SUBMIT

Declaration as required in this criteria

L.02 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
LEGAL DOCUMENTS	Α	Α

1. The Licence Applicant / Licensee / Exemption holder must submit the following documents:

- a) a copy of its current company articles, constitution, statutes or similar-type governing document;
- b) an extract from a public register (e.g. trade register) which demonstrates that the Licence Applicant / Licensee / Exemption holder is a legal entity which contains the following information:
  - i) name;
  - ii) address of headquarters;
  - iii) legal form;
  - iv) list of authorised signatories;



v) type of signature (e.g. individual, collective).

c) Proof of due and valid registration and ownership or right to usage of all intellectual property (trademarks, copyright for logos and/or brand name). In the event that the Licence Applicant / Licensee / Exemption holder is unable to furnish details of due and valid registration/ownership or any Licence agreement granting the Licence Applicant / Licensee / Exemption holder the right to use such properties, the Licence Applicant / Licensee / Exemption holder may also submit proof of application for securing the same which has been submitted to authorities and is pending before authorities.

DOCUMENTS TO SUBMIT

- Certificate of Incorporation / Registration
- Articles of Association & Memorandum of Association / Constitution & Statutes
- Documents as proof of due and valid registration and ownership or right to usage of all intellectual property (trademarks, copyright for logos and/or brand name) pertaining to the logo (s) and/or brand name of the club, under which the football team participates in National and AFC club competitions. In the event that the Licence Applicant / Licensee / Exemption holder is unable to furnish details of due and valid registration/ownership or any Licence agreement granting the Licence Applicant / Licensee / Exemption holder the right to use such properties, the Licence Applicant / Licensee / Exemption holder may also submit proof of application for securing the same which has been submitted to authorities and is pending before authorities.
- Declaration signed by an authorized signatory duly authorised by such number of shareholders/members who hold 51% or more of the shares and control of the Licence Applicant / Licensee / Exemption holder (applicable in case of a company), or control of the Licence Applicant / Licensee / Exemption holder (applicable in case of a trust, society or partnership) that the documents submitted for ICLR Criteria L.02 A are valid



L.03 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
OWNERSHIP AND CONTROL OF CLUBS	Α	Α

1. The Licence Applicant / Licensee / Exemption holder must submit a legally-valid declaration outlining the ownership structure and control mechanism of the Club. Such declaration should ensure conformity with the conditions set out below.

No natural or legal person involved in the management, administration and/or sporting performance of the club, either directly or indirectly:

- a) holds or deals in the securities or shares that allows such person to exercise decisive influence in the activities of any other club participating in the same competition;
- b) holds a majority of the shareholders' voting rights of any other club participating in the same competition;
- c) has the right to appoint or remove a majority of the members of the administrative, management or supervisory body of any other club participating in the same competition;
- d) is a shareholder and alone controls a majority of the shareholders' voting rights of any other club participating in the same competition pursuant to an agreement entered into with other shareholders of the club in question;
- e) is a member of any other club participating in the same competition;
- f) is involved in any capacity whatsoever in the management, administration and/or sporting performance of any other club participating in the same competition;
- g) has any power whatsoever over the management, administration and/or sporting performance of any other club participating in the same club competition.
- 2. These declarations must be executed by an authorised signatory no more than three (3) months prior to the corresponding deadline for its submission to the licensor.

# DOCUMENTS TO SUBMIT

- 1. Declaration as required in this criteria
- 2. Latest valid list of Shareholders with shareholding pattern
- 3. Latest valid list of Executive / Board members with designations
- 4. Latest valid list of Authorised signatories with supporting documents



5. Declaration signed by an authorized signatory duly authorised by such number of shareholders/members who hold 51% or more of the shares and control of the Licence Applicant / Licensee / Exemption holder (applicable in case of a company), or control of the Licence Applicant / Licensee / Exemption holder (applicable in case of a trust, society or partnership) that the documents submitted for ICLR Criteria L.03 A are valid

L.04 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
WRITTEN CONTRACT WITH PROFESSIONAL PLAYERS	Α	Α

The professional players of the Licence Applicant / Licensee / Exemption holder must have a written contract with the Licence Applicant / Licensee / Exemption holder in accordance with the relevant provisions of the FIFA Regulations for the Status and Transfer of Players and shall incorporate all key provisions required by the national law and of FIFA, the AFC, and the AIFF.

# DOCUMENTS TO SUBMIT

- Professional Contracts of a minimum of 20 Registered players of the First team for the upcoming season (2020-21) in AIFF CRS
- Valid Passport of all the Registered players of the First team for the upcoming season (2020-21) in AIFF CRS

L.05 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
DISCIPLINARY CODE AND CODE OF CONDUCT FOR PLAYERS AND OFFICIALS	С	В
1. It is recommended that the Licence Applicant / Licensee / Exemption holder		

establishes a legally valid code of conduct for players and officials in compliance with the national law, and the Statutes of FIFA, the AFC and the AIFF.



2. The code of conduct should be supplemented by a legally-valid disciplinary regulation under which the infringement of the code of conduct, club rules, club regulations, and club decisions shall be prosecuted and sanctions may be applied.

# DOCUMENTS TO SUBMIT

- 1. Disciplinary Code and Code of Conduct for Players and Officials of the Club
- 2. Information about the Code Drafting Committee, Regulations referred (if any), date of enforcement (with minutes of the board meeting)

# Article 18 : FINANCIAL CRITERIA

## 1. Introduction

The financial criteria relate to:

- a) historic financial information about a club's financial performance and position; and
- b) future financial information about a club's future prospects.

To facilitate the implementation of the financial criteria, historic financial information may be prepared on the basis of *national accounting practice* requirements.

## 2. Criteria

F.01 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
ANNUAL	Α	Α
FINANCIAL		
STATEMENTS		
- AUDITED		

Regardless of the legal structure of the Licence Applicant / Licensee / Exemption holder, annual financial statements based on the local legislation for incorporated companies shall be prepared and audited by independent auditors.

The annual financial statements shall meet the minimum disclosure requirements and accounting principles defined by this regulation.

## Alternative 1:



If the audited annual financial statements meet the minimum disclosure requirements and accounting principles defined by this regulation, then no further supplementary information has to be provided.

### Alternative 2:

If the audited annual financial statements do not meet the minimum disclosure requirements and accounting principles defined by this regulation, then supplementary information must be prepared by the Licence Applicant / Licensee / Exemption holder and assessed by the auditor.

### CRITERION F.01A Annual Financial Statement – Audited

Documentation Requirement:

### **REPORTING PERIOD**

The Licence Applicant / Licensee / Exemption holder must submit audited annual financial statements (and, if required to meet the criterion, *supplementary information*) in respect of the *statutory closing* date prior to the *deadline for submission of the application to the Licensor* and prior to the *deadline for submission of the list of licensed clubs to AFC*.

# INFORMATION TO BE PREPARED BY THE LICENCE APPLICANT / LICENSEE / EXEMPTION HOLDER

## INTRODUCTION

It is the responsibility of the Licensor to define the Licence Applicant / Licensee / Exemption holder according to the statutes and regulations of the AIFF and in accordance with the national law. It is the responsibility of the Licence Applicant / Licensee / Exemption holder to determine the reporting entity (or combination of entities) in respect of which financial information is required to be provided. In turn, the Licensor must assess whether, in respect of each Licence Applicant / Licensee / Exemption holder, the selected reporting entity is appropriate for club licensing purposes.

Licence Applicant / Licensee / Exemption holder must prepare annual financial statements based on the accounting standards required by local legislation for incorporated companies – IFRS (as applicable)



For the purpose of club licensing requirements, the audited annual financial statements must consist of:

a) A balance sheet;

b) A profit and loss account;

c) A cash flow statement;

d) Notes, comprising a summary of significant *accounting policies* and other explanatory notes; and

e) A financial review by management.

National accounting practice, suitable as a basis for preparation of financial statements, shall contain certain underlying principles, including:

- Fair presentation and compliance with national accounting practice;
- Consistency of presentation;
- Going concern assumption, unless circumstances dictate otherwise;
- Accrual basis for accounting;
- Each material class of items shall be presented separately in the financial statements; and

• Assets and liabilities, and income and expenses, shall not be offset unless required or permitted by national accounting practice.

Each component of the annual financial statements shall be identified clearly. In addition, the following information shall be displayed prominently, and repeated where necessary within the financial statements, for a proper understanding of the information presented:

a) The name (and legal form), domicile and business address of the reporting entity and any change in that information from the preceding statutory closing date;

b) Whether the financial information covers the individual Licence Applicant / Licensee / Exemption holder or a group of entities or some other combination of entities and to describe the structure and composition of any such *group* or combination;

- c) The statutory closing date and the period covered by the financial information (for both current and comparative information); and
- d) The presentation currency.

The annual financial statements must be approved by management and this must be evidenced by way of a brief statement and signature on behalf of the executive body of the reporting entity.



# MINIMUM REQUIREMENTS FOR THE CONTENT OF ANNUAL FINANCIAL STATEMENTS

Notwithstanding the requirements of national accounting practice or IFRS, the financial criteria do require Licence Applicant / Licensee / Exemption holder to present a specific minimum level of historic financial information to the Licensor. This manual sets out the minimum requirements for the content of annual financial information. Other than in respect of player accounting matters, this manual does not prescribe the basis for recognition and measurement of transactions and other events; as such matters are addressed by national accounting practice and/or IFRS.

If audited annual financial statements meet the minimum disclosure requirements and accounting principles defined by this manual, then no further supplementary information has to be provided to the Licensor, unless the Licensor requests otherwise.

### SUPPLEMENTARY INFORMATION

If the minimum requirements for the content and accounting are not met in the audited annual financial statements, then the Licence Applicant / Licensee / Exemption holder must prepare supplementary information in order to meet the minimum information requirements. Together, the audited annual financial statements and the supplementary information comprise the annual financial information that is submitted to the Licensor.

The content and presentation of the supplementary information, if required at all, will vary between

Licence Applicant / Licensee / Exemption holder depending on the amount of information already disclosed in the separate audited annual financial statements. For example, the supplementary information document might simply include a certain disclosure note, or notes, not otherwise included in the audited financial statements.

For some Licence Applicant / Licensee / Exemption holder, the supplementary information document might be more extensive and might have to include a full balance sheet, profit and loss account, cash flow statement and associated notes if these are not required by the relevant national law for incorporated companies or if, for example, there is a requirement for the Licence Applicant / Licensee / Exemption holder to restate figures as set out in the accounting requirements for player registration costs.

The supplementary information must be prepared on a basis of accounting, and accounting policies, consistent with the annual financial statements. Financial information must be extracted from sources consistent with those used for the preparation of the annual financial statements. Where appropriate, disclosures in the supplementary information must agree to, or reconcile to, the relevant disclosures in the annual financial statements.



#### **BALANCE SHEET**

The minimum requirements for the content in respect of balance sheet items at the statutory closing date (and comparative figures in respect of the prior statutory closing date) are stated below.

#### **Current assets**

a) Cash and cash equivalents;

- b) Accounts receivable from player transfers;
- c) Accounts receivable from group entities and related parties(3);
- d) Accounts receivable other;
- e) Inventories;

#### Noncurrent assets

- f) Tangible fixed assets(1);
- g) *Intangible assets* players(1);
- h) Intangible assets others(1);
- i) Investments (2);

#### **Current liabilities**

- j) Bank overdrafts and loans;
- k) Accounts payable relating to player transfers;
- l) accounts payable to group entities and related parties(3);
- m) Accounts payable other;
- n) Tax liabilities;
- o) Short term provisions (4);

#### Noncurrent liabilities

- p) Bank and other loans
- q) Other long term liabilities;
- r) Tax liabilities;
- s) Long term provisions (4);

### Net assets/liabilities

t) Net assets/liabilities (5);

#### Equity

u) Treasury shares;

v) issued capital and reserves.(6)

Management may consider that line items (i) to (xxii) are best presented on the face of the balance sheet and the additional information (described below) in notes.



The minimum information requirements in respect of certain balance sheet items shall also include the following:

(1) In respect of each of tangible fixed assets and intangible assets, a reconciliation of the carrying amount at the beginning and end of the period, showing additions, disposals, revaluations, impairment, depreciation/*amortisation* and any other changes.

(2) Investments shall include investments in subsidiaries, jointly controlled entities and associates.

In respect of investments in subsidiaries, jointly controlled entities and associates, as a minimum, the following information must be disclosed for each investment:

- i. The name;
- ii. Country of incorporation or residence;
- iii. Type of business/operations of the entity;
- iv. Proportion of ownership interest;
- v. If different, proportion of voting power held; and
- vi. A description of the method used to account for the investments.

(3) Sub-classification of the total balance receivable to disclose separately amounts receivable from group entities and amounts receivable from other *related parties*; and, sub-classification of the total balance payable to disclose separately amounts payable to group entities and amounts payable to other related parties.

(4) For each class of provision, disclose the carrying amount at the beginning and end of the period, the amount utilised and any amount released, or credited, in the period.

(5) The net assets/liabilities figure, being the aggregate of total assets less total liabilities, is used to determine whether or not the Licence Applicant / Licensee / Exemption holder is in breach of indicator IND.03 as described in the section of definition of indicators in the regulations.

(6) Sub-classification of the total balance of issued capital and reserves to disclose separately share capital, share premium, other reserves and retained earnings.

#### **PROFIT AND LOSS ACCOUNT**

The minimum requirements for the content in respect of profit and loss account (sometimes referred to as an income and expenditure statement) items for the financial year (and comparative figures in respect of the prior financial year) are stated below.

#### Revenue

a) Gate receipts;b) Sponsorship and advertising;c) Broadcasting rights;d) Commercial;



e) Other operating income;

#### Expenses

- f) Cost of sales/materials;
- g) Employee benefits expense;
- h) Depreciation and amortization (1);
- i) Impairment of fixed assets (2);
- j) Other operating expenses.

#### Other

l) profit/loss on disposal of assets (3);

- m) Finance costs;
- n) Tax expense;
- o) Profit or loss after taxation.

The minimum information requirements in respect of certain profit and loss account items also include the following:

(1) Separate disclosure required of depreciation of tangible fixed assets, amortization of player registration costs and amortisation of other intangible assets.

(2) Separate disclosure required of impairment of player registration costs and impairment of other tangible or intangible fixed assets.

(3) Separate disclosure required of profit or loss from disposal of player registrations and profit or loss from disposal of other tangible or intangible fixed assets.

#### **CASH FLOW STATEMENT**

A cash flow statement, when used in conjunction with the rest of the financial statements, provides information that enables users to evaluate the changes in net assets/liabilities of an entity, its financial structure (including its liquidity and solvency) and its ability to manage the amounts and timing of cash flows in order to adapt to changing circumstances and opportunities.

The cash flow statement shall report cash flows for the financial year (and comparatives for the prior financial year) classified separately by operating, investing and financing activities, in a manner which management consider most appropriate.

The components of *cash and cash equivalents* shall be disclosed and there shall be presented a reconciliation of the amounts in the cash flow statement with the equivalent items reported in the balance sheet.



## NOTES TO THE FINANCIAL STATEMENTS

Notes to the annual financial statements shall be presented in a systematic manner. Each item on the face of the balance sheet, profit and loss account and cash flow statement shall be cross-referenced to any related information in the notes. The minimum requirements for disclosure in notes are as follows:

#### a) Accounting policies

The basis of preparation of the financial statements and a summary of the significant accounting policies used.

#### **b)** Controlling party

When the reporting entity is controlled by another party, there must be disclosure of the *related party* relationship and the name of that party and, if different, that of the ultimate controlling party. If the controlling party or ultimate controlling party of the reporting entity is not known, that fact shall be disclosed. This information shall be disclosed irrespective of whether any transactions have taken place between the controlling parties and the reporting entity.

#### c) Related party transactions

If there have been transactions between related parties during the period, the reporting entity shall disclose the nature of the related party relationship, as well as information about the transactions during the period and outstanding balances at the period end, necessary for an understanding of the potential effect of the relationship on the financial statements.

At a minimum, disclosures must include:

#### i. The amount of the transactions;

ii. The amount of outstanding balances and:

- Their terms and conditions, including whether they are secured, and the nature of the consideration to be provided in settlement; and
- Details of any guarantees given or received;

iii. Provisions for doubtful debts related to the amount of outstanding balances; and iv. The expense recognized during the period in respect of bad or doubtful debts due from related parties.

#### d) Pledged assets and assets under reservation of title

Disclose the existence and amounts of restrictions on title, and property, plant and equipment pledged as security for liabilities or guarantees.

#### e) Contingent liabilities

Unless the possibility of any outflow in settlement is remote, the reporting entity shall disclose for each class of contingent liability at the statutory closing date a brief



description of the nature of the contingent liability and, where practicable:

i. an estimate of its financial effect;

ii. An indication of the uncertainties relating to the amount or timing of any outflow; and

iii. The possibility of any reimbursement.

### f) Other disclosure

Any additional information or disclosure that is not presented on the face of the balance sheet, profit and loss statement or cash flow statement, but is relevant to an understanding of any of those statements and/or is required to meet the minimum financial information requirements.

### FINANCIAL REVIEW BY MANAGEMENT

The annual financial statements must include a financial review or commentary by management (Sometimes referred to as a Directors' Report) that describes and explains the main features of the reporting entity's financial performance and financial position and the principal risks and uncertainties it faces.

The annual financial statements must also include the names of persons who were members of the executive or board of directors, and supervisory bodies of the reporting entity at any time during the year.

#### ACCOUNTING REQUIREMENTS FOR PLAYER REGISTRATION COSTS

Notwithstanding that each Licence Applicant / Licensee / Exemption holder has to prepare audited annual financial statements under its own national accounting practice for incorporated companies or IFRS, the manual does include a specific accounting requirement in relation to player registration costs carried as intangible fixed assets.

Player transfers are a particular feature of the football industry. The accounting treatment adopted by Licence Applicant / Licensee / Exemption holder in respect of player registration costs can have a significant impact on the reported financial results and financial position.

Therefore, AFC considers that certain minimum accounting requirements must be applied by Licence Applicant / Licensee / Exemption holder for the purpose of club licensing and to have a common approach within the Asian football family.

The Licence Applicant / Licensee / Exemption holder that have to apply these minimum accounting requirements are those entities that capitalize costs relating to the acquisition of a player. For the avoidance of doubt, if a Licence Applicant / Licensee / Exemption holder has an accounting policy to expense player registration costs rather than capitalize them, and this is permitted under their national accounting practice, there



is no requirement for such entities to have to apply the minimum accounting requirements set out below and they do not have to prepare restated figures.

The minimum accounting requirements for player registration costs are described as follows:

a) For those Licence Applicant / Licensee / Exemption holder that capitalize costs relating to the acquisition of a player then, in respect of each individual player's registration, the *depreciable amount* must be allocated on a systematic basis over its useful life. This is achieved by the systematic allocation of the cost of the asset as an expense over the period of the player's contract.

b) Only *direct costs of acquiring a player's registration* can be capitalized. For accounting purposes, the carrying value of an individual player must not be revalued upwards, even though management may believe market value is higher than carrying value. In addition, whilst it is acknowledged that a Licence Applicant / Licensee / Exemption holder may be able to generate some value from the use and/or transfer of local trained players, for accounting purposes, costs relating to an applicant's own youth sector must not be included in the balance sheet – as only the cost of players purchased is to be capitalized.

c) Amortisation must begin when the player's registration is acquired. Amortisation shall cease at the earlier of the date that the asset is classified as held for sale or the date that the asset is derecognised (i.e. the registration is transferred to another club). In addition, the following principle must be applied: all capitalized player values must be reviewed individually each year by management for impairment. If the *recoverable amount* for an individual player is lower than the carrying amount on the balance sheet, the carrying amount must be adjusted to the recoverable amount and the adjustment charged to the profit and loss account as an impairment cost.

It is recommended that each Licensor requires each of its Licence Applicant / Licensee / Exemption holder to apply consistent accounting policies in respect of players' registration costs. The Licence Applicant / Licensee / Exemption holder must prepare supplementary information (to be submitted to the Licensor) if the accounting requirements described in this sub-section are not met by the disclosures and accounting treatment in the audited annual financial statements. The supplementary information must include a restated balance sheet, profit and loss account and any associated notes to meet the requirements set out above.

There must also be included a note (or notes) reconciling the results and financial position shown in the supplementary information document to those shown in the audited financial statements (that were prepared under the national accounting practice). The restated financial information must be assessed by the auditor by way of agreed-upon procedures.



## **REQUIREMENT FOR PREPARATION OF A PLAYER IDENTIFICATION TABLE**

Due to the specificity and, for many clubs, significance of player acquisition costs, Licence Applicant / Licensee / Exemption holder must prepare a player identification table. The player identification table is also a tool that can be used by management (and auditors) to reconcile the balance sheet and profit and loss account figures relating to player registrations to the underlying detail, and for annual impairment considerations.

The Licence Applicant / Licensee / Exemption holder that must prepare a player identification table are all those entities that capitalise costs relating to the acquisitions of players. For the avoidance of doubt, if a Licence Applicant / Licensee / Exemption holder, under national accounting practice, has an accounting policy to expense player registration costs rather than capitalise, or has no player registration costs arising in the period or brought forward, there is no requirement for such entities to have to prepare the player identification table.

The player identification table must be provided to the auditor. However, the player identification table does not need to be disclosed within the annual financial statements, nor does it have to be submitted to the Licensor.

The minimum information for the content of the player identification table in respect of each relevant player's registration held during the period is as follows:

- a) Name and date of birth;
- b) Start and end date of contract;
- c) The direct costs of acquiring the player's registration;
- d) Accumulated amortisation brought forward and as at the end of the period;
- e) Expense/amortisation in the period;
- f) Impairment cost in the period;
- g) Disposals (cost and accumulated amortisation);
- h) Net book value (carrying amount); and
- i) Profit/(loss) from disposal of player's registration.

The relevant players about whom details are required in the table are all those players whose registration is held by the Licence Applicant / Licensee / Exemption holder at any time during the period and some direct acquisition cost has been incurred (at some point in time in the period or prior periods) in respect of the player(s).

The following aggregate figures in the player identification table must be reconciled to the relevant figures in the balance sheet and profit and loss account in the audited annual financial statements.

a) The aggregate of the amortisation of player registrations in the current period as shown in the player identification table must agree/reconcile to 'Amortisation of player registrations' (disclosed on the face of, or in a note to, the profit and loss account for the period);



b) The aggregate of impairment provisions made in the current period as shown in the player identification table must agree/reconcile to 'Impairment of player registrations' (disclosed on the face of, or in a note to, the profit and loss account for the period);

c) The aggregate of profit/(loss) on disposal of player registrations in the player identification table must agree/reconcile to 'Profit/(loss) from disposal of player registrations' (disclosed on the face of, or in a note to, the profit and loss account for the period);

d) The aggregate of the net book value of players' registrations in the player identification table must agree/reconcile to the figure for 'Intangible assets – players' in the balance sheet (on the face or in the notes thereto) for the period end.

Note: For Licence Applicant / Licensee / Exemption holder who have restated player accounting figures to meet the accounting requirements of the manual, these aggregate figures from the player identification table must agree/reconcile to the restated figures in the annual financial information.

# ASSESSMENT OF THE ANNUAL FINANCIAL STATEMENTS DETERMINATION OF THE AUDITOR

The Licence Applicant / Licensee / Exemption holder selects the *independent auditor*; independent in compliance with the 'International Federation of Accountants (IFAC) Code of Ethics for Professional Accountants'. The Licence Applicant / Licensee / Exemption holder and the auditor enter into an engagement for the performance of the assessment procedures on the annual financial information prepared by management.

Within each territory, if there is a national accountancy organisation which is a member body of the IFAC, it is strongly recommended that the Licensor requires the Licence Applicant / Licensee / Exemption holder's auditor to be a member of one of the relevant IFAC member bodies.

If there is no IFAC member body in a territory, Licence Applicant / Licensee / Exemption holder shall be required to use an independent auditor who is permitted by national law to carry out audit work.

## **ASSESSMENT PROCEDURES**

The annual financial statements must be audited by an independent auditor in accordance with either International Standards on Auditing or relevant national auditing standards or practices where these comply with, as a minimum, the requirements of International Standards on Auditing.

The auditors' report must include a scope paragraph describing the nature of an audit, including a statement that the audit was conducted in accordance with International



Standards on Auditing or in accordance with relevant national standards or practices as appropriate.

In turn, the Licensor inspects the submitted information and addresses the consequences of any modifications to the audit report (compared to the normal form of unqualified report) and/or deficiencies compared to the minimum disclosure and accounting requirements. If the annual financial statements meet the minimum requirements for content and accounting defined by this manual, then no further supplementary information has to be provided, unless the Licensor requests otherwise.

If the annual financial statements do not meet the minimum requirements for content and accounting, then the Licence Applicant / Licensee / Exemption holder must prepare some supplementary information.

The supplementary information must then be assessed by the auditor by way of performance of, as a minimum, agreed-upon procedures. The auditor will provide a report of the factual findings of the agreed-upon procedures.

The agreed-upon procedures shall, as a minimum, include:

a) Reading the supplementary information prepared by management;

b) Making enquiries of management regarding the compilation of the supplementary information; and

c) Comparing the supplementary information to the sources from which it was obtained.

'Engagements to Perform Agreed-upon Procedures Regarding Financial Information' provides guidance on the auditor's professional responsibilities when an engagement to perform agreed-upon procedures is undertaken and on the form and content of the report that the auditor issues in connection with such an engagement.

The Licensor may wish to develop a standard form of agreed-upon procedures, appropriate for its national legislation and practice, through consultation with the national institute of chartered accountants (or similar body) in the territory.

#### THE AUDITOR'S REPORT

The type of audit opinion provided will have implications for the Licensor's own assessment of the

Licence Applicant / Licensee / Exemption holder's audited annual financial statements.

The auditor shall review and assess the conclusions drawn from the audit evidence obtained, as the basis for the expression of an opinion on the financial statements. The auditor's report shall contain a clear written expression of opinion on the financial statements taken as a whole.



The different types of auditor's opinion are described below, albeit there may be some variation in national requirements.

An unqualified opinion shall be expressed when the auditor concludes that the financial statements give a true and fair view (or are presented fairly, in all material respects) in accordance with the identified financial reporting framework (identifying the country of origin of the financial reporting framework when the framework used is not IFRS).

An auditor's report is considered to be modified in the following four situations:

- i. Emphasis of matter;
- ii. Qualified opinion;
- iii. Disclaimer of opinion; or
- iv. Adverse opinion.

Since the going concern assumption is a fundamental principle in the preparation of the financial statements, management of the Licence Applicant / Licensee / Exemption holder have a responsibility to assess the reporting entity's ability to continue as a going concern. In turn, the auditor's responsibility is to consider the appropriateness of management's use of the going concern assumption in the preparation of the financial statements, and consider whether there are material uncertainties about the reporting entity's ability to continue as a going concern that need to be disclosed in the financial statements.

Matters relating to going concern can give rise to modifications to the audit report (any of the items i) to iv) above) and will have implications for the Licensor's own assessment procedures (as set out in the section below).

## LICENSOR DECISION

It is the responsibility of the Licensor to assess the annual financial statements (that may also include supplementary information) to form the basis for his licensing decision. As part of his assessment, the Licensor shall read and consider the annual financial statements and the auditor's report thereon.

The Licence must be refused:

a) If the annual financial statements (that may also include supplementary information) are not submitted to the Licensor within the defined deadline.

b) If the Licence Applicant / Licensee / Exemption holder submits annual financial statements (that may also include supplementary information) that do not meet the minimum requirements for the content and accounting.

Having read the auditor's report on the annual financial statements, the Licensor must assess it according to the points below:



c) If the auditor's report has an unqualified opinion, without any modification, this provides a satisfactory basis for granting the Licence in respect of criterion F.01.

d) If the auditor's report has a disclaimer of opinion or an adverse opinion, the Licence must be refused, unless a subsequent audit opinion without disclaimer of opinion or an adverse opinion is provided (in relation to another set of financial statements for the same financial year, that meet the minimum requirements) and the Licensor is satisfied with the subsequent audit opinion.

e) If the auditor's report has, in respect of going concern, either an emphasis of matter or a qualified 'except for' opinion, the Licence must be refused, unless either:

i. a subsequent audit opinion without going concern emphasis of matter or qualification is provided, in relation to the same financial year; or

ii. additional documentary evidence demonstrating the Licence Applicant / Licensee / Exemption holder's ability to continue as a going concern until at least the end of the season to be licensed has been provided to, and assessed by, the Licensor to his satisfaction. The additional documentary evidence includes, but is not necessarily limited to, the information described in "Future financial information".

If the auditor's report in respect of the annual financial statements submitted in accordance with F.01 includes an emphasis of matter or a qualified 'except for' opinion in respect of going concern, then the Licence Applicant / Licensee / Exemption holder shall be in breach of indicator IND.01 (as set out in F.05). As a result, the Licensor must undertake more extensive assessment procedures in respect of criterion F.05 (Future financial information) and, if granted a Licence or Exemption, the Licensee / Exemption holder must also comply with criterion F.08 (Duty to update future financial information).

f) If the auditor's report has, in respect of a matter other than going concern, either an emphasis of matter or a qualified 'except for' opinion, then the Licensor must consider the implications of the modification for club licensing purposes.

The Licence may be refused, unless additional documentary evidence is provided, and assessed, to the satisfaction of the Licensor. The additional evidence that may be requested by the Licensor will be dependent on the reason for the modification to the audit report.

If the Licence Applicant / Licensee / Exemption holder provides supplementary information (according to alternative 2 of this criterion) the Licensor shall additionally assess the auditor's report of the agreed-upon procedures in respect of the supplementary information.

g) If the auditor's report of factual findings from the agreed-upon procedures includes reference to errors and/or exceptions found, the Licence may be refused.



Audited Statements for financial year ending 31<sup>st</sup> March 2020, conforming to the requirements of this criteria

F.02 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
FINANCIAL STATEMENTS FOR THE INTERIM	Α	А
PERIOD – REVIEWED		

If the statutory closing date of the Licence Applicant / Licensee / Exemption holder is more than six (6) months before the Licensor's deadline to submit the list of licensed clubs to AFC, then the Licence Applicant / Licensee / Exemption holder shall prepare and submit additional financial statements covering the interim period.

1. If the financial statements for the interim period are prepared and submitted, club should cover the interim period up to a date within six (6) months preceding the deadline for submission of the list of licensed clubs to AFC and must be reviewed or audited by an independent auditor.

2. The interim financial statements shall meet the minimum disclosure requirements and accounting principles as defined below

# FINANCIAL STATEMENT FOR THE INTERIM PERIOD - REVIEWED

## **REPORTING PERIOD**

For those Licence Applicant / Licensee / Exemption holder preparing interim financial statements, they shall cover the interim period beginning on the day immediately after the statutory closing date and ending on a date within six months preceding the deadline for submission of the list of licensed clubs to AFC. An interim period does not necessarily have to be a six month period, but is defined as a financial reporting period shorter than a full financial year.

For example, if the Licence Applicant / Licensee / Exemption holder has a statutory closing date of 31 March, and AFC has set a deadline of 31 October (in the same year) for the submission date, the interim financial statements would cover at least the 1



month from 1 April to 30 April or would normally be expected to cover the 3 months to 30 June.

Interim financial statements must be presented to include the following:

a) balance sheet as of the end of the interim period and a comparative balance sheet as of the end of the immediately preceding full financial year;

b) profit and loss account for the interim period, with comparative profit and loss accounts for the comparable interim period of the immediately preceding financial year; and

c) cash flow statement for the interim period, with a comparative statement for the comparable interim period of the immediately preceding financial year. If the Licence Applicant / Licensee / Exemption holder did not have to prepare interim financial statements for the comparable interim period of the immediately preceding financial year, comparative figures may refer to the figures from the financial statements of the immediately preceding full financial year. For example, this may be the case for a club promoted from a lower division not having previously undergone the licensing system in its preceding financial years.

# **INFORMATION TO BE PREPARED BY THE LICENCE APPLICANT / LICENSEE / EXEMPTION HOLDER**

# INTRODUCTION TO THE CONTENT OF INTERIM FINANCIAL STATEMENTS

Licence Applicant / Licensee / Exemption holder must prepare and present interim financial statements based on the accounting standards required by local legislation and these interim financial statements must be reviewed by an independent auditor.

Notwithstanding the requirements of national accounting practice or IFRS, the financial criteria do require Licence Applicant / Licensee / Exemption holder to present a minimum level of historic financial information to the Licensor.

This manual sets out the minimum requirements for the content of interim financial reporting. This manual does not prescribe the basis for recognition and measurement of transactions and other events, in interim financial statements as such matters are addressed by national accounting practice and/or IFRS.

The interim financial statements provide a structured representation of the financial position and performance of the Licence Applicant / Licensee / Exemption holder. In the interests of timeliness and cost considerations, and to avoid repetition of information previously reported, a Licence Applicant / Licensee / Exemption holder may be required by the Licensor to provide less information at interim dates as compared with its annual financial statements.



Interim financial statements shall include, as a minimum, the following components:

- a) Balance sheet;
- b) Profit and loss account;
- c) Cash flow statement; and
- d) Specific explanatory notes.

In general, it is expected that the interim financial statements will include fewer explanatory notes compared to the annual financial statements. However, the Licence Applicant / Licensee / Exemption holder must disclose any events or transactions that are material to an understanding of the current interim period.

The interim financial statements must be approved by management and this shall be evidenced by way of a brief statement and signature on behalf of the executive body of the reporting entity.

A Licence Applicant / Licensee / Exemption holder must apply the same accounting policies in its interim financial statements as are applied in its annual financial statements, except for accounting policy changes made after the date of the most recent full annual financial statements that are to be reflected in the next annual financial statements - in which case details shall be disclosed in the interim financial statements. For club licensing purposes, interim financial statements must be based on national accounting practice or IFRS.

The frequency of a Licence Applicant / Licensee / Exemption holder's reporting should not affect the measurement of its annual results. To achieve that objective, measurements for interim reporting purposes are made on a year-to-date basis.

Each component of the interim financial statements shall be identified clearly. In addition, the following information shall be displayed prominently, and repeated where necessary within the interim financial statements, for a proper understanding of the information presented:

a) the name (and legal form), domicile and business address of the reporting entity and any change in that information from the preceding statutory closing date;

b) whether the financial information covers the individual entity or a group of entities or some other combination of entities, and to describe the structure and composition of any such group or combination;

c) the balance sheet date and the interim period covered by the financial information; and

d) the presentation currency.

## INTERIM FINANCIAL STATEMENTS

The content of the interim financial statements must include, as a minimum:



a) In respect of the balance sheet, each of the line items listed from (i) to (xxii)

b) In respect of the profit and loss account, each of the line items listed from (i) to (xiv) c) In respect of the cash flow statement, report cash flows during the period classified separately by operating, investing and financing activities, in a manner which management consider most appropriate, and which is not inconsistent with the classification selected for annual financial statements;

d) Specific explanatory notes, being:

i. A statement that the same accounting policies and methods of computation are followed in the interim financial statements as compared with the most recent annual financial statements or, if those policies or methods have been changed, a description of the nature and effect of the change; and

ii. Disclosure of any events or transactions that are material to an understanding of the current interim period.

Additional line items or notes shall be included if their omission would make the interim financial statements misleading. The minimum requirements for the explanatory notes, as set out above, are limited.

### ACCOUNTING REQUIREMENTS FOR PLAYER REGISTRATION COSTS

Each Licence Applicant / Licensee / Exemption holder that has to prepare interim financial statements must also comply with specific accounting requirements in relation to player registration costs carried as intangible fixed assets.

For this criterion, the minimum accounting requirements and the Licence Applicant / Licensee / Exemption holder to whom they apply are the same as the requirements for criterion F.01 (that relates to the annual financial statements), as described in the section on Accounting Requirements for player registration cost.

All those Licence Applicant / Licensee / Exemption holder that capitalise costs relating to the acquisitions of players must prepare a player identification table as at the interim reporting date. The minimum information for the content of the player identification table is the same as the requirements for criterion F.01, as described in the section-requirement for preparation of a player identification table. The player identification table must be provided to the auditor, but does not need to be disclosed within the interim financial statements.

# ASSESSMENT OF THE INTERIM FINANCIAL STATEMENTS DETERMINATION OF THE AUDITOR

The Licence Applicant / Licensee / Exemption holder selects the independent auditor and enters into an engagement for the performance of the assessment procedures on the interim financial statements prepared by management.



It is recommended that the auditor selected by the Licence Applicant / Licensee / Exemption holder to review the interim financial statements be the same as the auditor selected to carry out the audit of the annual financial statements.

The accumulated knowledge of an auditor from his experience of performing the audit in respect of the annual financial statements is an important requirement that assists the auditor to appropriately undertake the interim review work.

#### **ASSESSMENT PROCEDURES**

The interim financial statements must, as a minimum, be the subject of a review by an independent auditor in accordance with either International Standard on Review Engagements (ISRE) 2410,

'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' or relevant national standards or practices for such reviews where these comply with, as a minimum, the requirements of ISRE 2410.

Alternatively, the Licence Applicant / Licensee / Exemption holder may choose to have the interim financial statements audited.

The auditors' report must include a scope paragraph describing the nature of a review, including a reference to ISRE 2410 or relevant national standards or practices.

A review, in contrast to an audit, is not designed to obtain reasonable assurance that the financial information is free from material misstatement. A review consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review may bring significant matters affecting the financial information to the auditor's attention, but it does not provide the evidence that would be required for an audit. As part of the work, the auditor considers whether any significant factors identified at the previous audit have changed to such an extent as to affect the appropriateness of the going concern assumption.

The Licensor may wish to develop a standard form of review report, appropriate for its national legislation and practice, through consultation with the national institute of chartered accountants (or similar body) in the territory.

In turn, the Licensor inspects the submitted information and, if necessary, addresses the consequences of any modifications to the review report.

## THE AUDITOR'S REVIEW REPORT

Based on the work performed, the auditor shall assess whether any information obtained during the review indicates that the interim financial statements do not give a true and fair view (or are not presented fairly, in all material respects) in accordance



with the identified financial reporting framework (identifying the country of origin of the financial reporting framework when the framework used is not IFRS).

If matters have come to the auditor's attention, the auditor shall describe, in his review report, those matters that impair a true and fair view (or a fair presentation, in all material respects) in accordance with the identified financial reporting framework.

This description shall include, unless impracticable, a quantification of the possible effect(s) on the interim financial statements, and either:

a) Express a qualified conclusion; or

b) When the effect of the matter is so material and pervasive to the interim financial statements that the auditor concludes that a qualified conclusion is not adequate to disclose the misleading or incomplete nature of the interim financial statements, the auditor express an adverse conclusion.

If there has been a material scope limitation, the auditor shall describe the limitation and either:

c) Express a qualified conclusion in respect of the possible adjustments to the financial statements that might have been determined to be necessary had the limitation on the scope of the auditors work not existed; or

d) When the possible effect of the limitation is so significant and pervasive that the auditor concludes that no level of assurance can be provided, he shall not provide any assurance and disclaim a conclusion.

In certain circumstances, an emphasis of matter paragraph may be added to a review report, without affecting the auditor's conclusion, to highlight a matter that is included as a note to the interim financial statements that more extensively discusses the matter.

Going concern is a fundamental accounting concept. Whilst management may not consider going concern as fully at the interim stage as they would for annual financial statements, they must undertake a review of their previous work performed in respect of the previous statutory closing date.

They shall look at the position in respect of the previous statutory closing date to see whether any of the significant factors which they had identified at that time have changed in the interim to such an extent as to affect the appropriateness of the going concern assumption.

As part of the review, the auditor should inquire whether management has changed its assessment of the entity's ability to continue as a going concern. When, as a result of this inquiry or other review procedures the auditor becomes aware of events or conditions that may cast significant doubt on the entity's ability to continue as a going concern, the auditor should inquire of management as to its plans for future action and consider the adequacy of the disclosures about such matters in the interim financial statements. If necessary, the auditor may consider that the uncertainties in respect of going concern need to be expressed in his review report and will, in turn, have



implications for the Licensor's own assessment procedures (as set out in the next section).

#### LICENSOR DECISION

For those Licence Applicant / Licensee / Exemption holder required to submit reviewed interim financial statements, they must be assessed by the Licensor to form the basis for his licensing decision in respect of criterion. As part of his assessment, the Licensor shall read the interim financial statements and the auditor's review report on the interim financial statements.

The Licence must be refused:

a) If the interim financial statements are not submitted to the Licensor within the defined deadline.

b) If the Licence Applicant / Licensee / Exemption holder submits interim financial statements that do not meet the minimum requirements for the content and accounting.

Having read and considered the auditor's review report on the interim financial statements, the Licensor must assess it according to the points below:

c) If the auditor's review report states that nothing has come to the auditor's attention, based on the review, that causes the auditor to believe the financial statements do not give a true and fair view (or are not presented fairly, in all material respects) in accordance with the identified financial reporting framework (negative assurance), this provides a satisfactory basis for granting the Licence in respect of criterion

d) If the auditor's review report disclaims a conclusion or gives an adverse conclusion, the Licence must be refused.

e) If the auditor's review report expresses, in respect of going concern, either an emphasis of matter or a qualified conclusion, then the Licence must be refused, unless additional documentary evidence demonstrating the Licence Applicant / Licensee / Exemption holder's ability to continue as a going concern until at least the end of the season to be licensed has been provided to, and assessed by, the Licensor to his satisfaction. The additional documentary evidence includes, but is not necessarily limited to, the information described in Future financial information. If the auditor's review report in respect of the interim financial statements submitted in accordance with the criteria expresses an emphasis of matter or a qualified conclusion in respect of going concern, then the Licence Applicant/Licensee / Exemption holder shall be in breach of indicator IND.02. As a result, the Licensor must undertake more extensive assessment procedures in respect of criterion on Future financial information and, if granted a Licence and/or Exemption, the Licensee / Exemption holder must also comply with criterion F.08 (Duty to update future financial information).



f) If the auditor's review report expresses, in respect of a matter other than going concern, either an emphasis of matter or a qualified conclusion, then the Licensor must consider the implications of the modification for club licensing purposes. The Licence may be refused, unless additional documentary evidence is provided to, and assessed by, the Licensor to his satisfaction.

DOCUMENTS TO SUBMIT Interim Period Statement, reviewed or audited by an independent auditor, for the period -- 1st April 2020 to 30th June 2020.

F.03 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
NO PAYABLES		
<b>OVERDUE</b>		
TOWARDS		
FOOTBALL CLUBS	Α	Α
ARISING FROM		
TRANSFER		
ACTIVITIES		

The Licence Applicant / Licensee / Exemption holder must prove that it has no payables overdue (Ex: final and binding decisions of the FIFA Players' Status Committee, the FIFA Dispute Resolution Chamber and the Court of Arbitration for Sport) towards football clubs arising from transfer activities as at 30 June of the year preceding the season to be licensed, unless by the following 31 August they have been fully settled, deferred by mutual agreement with the creditor or are subject to a not obviously unfounded dispute submitted to a competent authority.

# INFORMATION TO BE PREPARED BY THE LICENCE APPLICANT / LICENSEE / EXEMPTION HOLDER INTRODUCTION TO THE CONTENT OF THE TRANSFER PAYABLES TABLE

For the purpose of this criterion, payables are only those amounts due to football clubs arising from the as on *direct costs of acquiring a player's registration*. These include training compensation as defined in the "FIFA Regulations for the Status and Transfer of Players" as well as clauses for future compensation. Agreements between clubs for

CRITERION F.03ANo Payables Overdue Towards Football Clubs ArisingFrom Transfer Activities



the transfer of a player's registration often include clauses for future compensation payments dependent on certain conditions being met at some stage in the future (i.e. contingent liabilities). Typically, these clauses are related to the future 'success' of the player concerned and/or the new club he plays for – for example, number of appearances, goals scored, international caps, promotion of the club, avoiding relegation, qualification for Asian competition. Until a particular condition is actually met, the associated liability is not a payable and cannot be overdue.

If a dispute arises between clubs about payables arising from transfer activities, and if the matter is not obviously unfounded dispute' submitted to a competent authority, and is at 31 August subject to resolution by the competent national or international body, then for the purpose of this criterion the matter is not an 'overdue payable'.

#### TRANSFER PAYABLES TABLE

The Licence Applicant / Licensee / Exemption holder must disclose the transfer activities in a separate transfer payables table, unless the information is already disclosed to the Licensor.

The transfer payables table must contain a separate entry in respect of each player acquisition (including loans) for which there is an amount outstanding to be paid at 30 June. The following information must be given as a minimum:

a) player (identification by name or number);

b) date of the transfer/loan agreement;

c) the name of the football club that formerly held the registration;

d) transfer (or loan) fee paid and/or payable (including training compensation);

e) other direct costs of acquiring the registration paid and/or payable;

f) amount settled/paid; and

g) the balance in respect of each player acquisition payable at 30 June, detailed by due date(s) for each unpaid element of the transfer payables.

The Licence Applicant / Licensee / Exemption holder must reconcile the total liability per the transfer payables table with the figure in the balance sheet (if applicable) for 'Accounts payable relating to player transfers'. The Licence Applicant / Licensee / Exemption holder is required to report in this table all overdue payables even if payment has not been requested by the creditor.

The transfer payables table must be approved by management and this must be evidenced by way of a brief statement and signature on behalf of the executive body of the reporting entity.

The Licensor may request further information.



It is recommended that similar information be provided by each Licence Applicant / Licensee / Exemption holder for the player transfer receivables (i.e. receivables arising from the transfer of player registrations to other clubs).

# ASSESSMENT OF THE INFORMATION DETERMINATION OF THE ASSESSOR

The Licensor may decide to carry out, itself, all of the assessment procedures in respect of this criterion or it may decide to have independent auditors carry out the assessment procedures.

In the latter case, an auditor can be recognised by the Licensor as competent to assess the payables on the same basis as described in the regulations for the audit of the annual financial statements.

If an auditor is used, the auditor selected by the Licence Applicant / Licensee / Exemption holder for this criterion should be the same as the auditor who carried out the audit of the annual financial statements.

## ASSESSMENT PROCEDURES

The procedures to be performed to assess the information from Licence Applicant / Licensee / Exemption holder may vary depending on whether they are to be performed by the Licensor or by independent auditors. It will also depend on the Licensor's size, internal structure and organisation.

The Licensor can implement its own framework of assessment procedures, with or without the use of independent auditors, that it believes fits best to its needs and organisation. Through the accreditation process, AFC will ensure that the applied processes are suitable and consistent with the procedures proposed in this manual. If the assessment procedures involve an auditor, the work may be performed by way of agreed-upon procedures. The Licensor will still be required to perform some

assessment work, including reading the auditor's report on the agreed-upon procedures in respect of the payables towards football clubs from transfer activities.

International Standard on Related Services 4400 'Engagements to Perform Agreed-Upon Procedures regarding Financial Information" provides guidance on the auditor's professional responsibilities when an engagement to perform agreed-upon procedures is undertaken and on the form and content of the report that the auditor issues in connection with such an engagement.

The agreed-upon procedures include procedures such as:

a) Reading the transfer payables table prepared by management;

b) Making enquires of management regarding the compilation of the transfer payables table; and

c) Comparing the information to the sources from which it was obtained.



The Licensor may wish to develop a standard form of agreed-upon procedures, appropriate for its national legislation and practice, through consultation with the national institute of chartered accountants (or similar body).

## LICENSOR DECISION

The Licensor shall, as part of his assessment, read the information in respect of payables from transfer activities and also read the auditor's report on the agreed-upon procedures, if such a report is submitted.

The Licence must be refused:

a) If the information in respect of payables from transfer activities is not submitted to the Licensor.

b) If the Licence Applicant / Licensee / Exemption holder submits information that does not meet the minimum disclosure requirements.

c) If the Licence Applicant / Licensee / Exemption holder has payables overdue towards football clubs arising from transfer activities as at 30 June of the year preceding the season to be licensed.

For the purpose of the licensing system, if the Licence Applicant / Licensee / Exemption holder has overdue payables at 30 June preceding the season to be licensed (see point c) above), the Licence may still be granted if the Licence Applicant / Licensee / Exemption holder is able to prove by the following 31 August that:

- i. It has fully settled; i.e. paid in full the overdue payables, unless otherwise individually agreed with the creditor; or
- ii. It has concluded a written agreement with the creditor to extend the deadline of the payment of these payables overdue. (Note, if the creditor has not requested payment of an overdue amount, this is not considered as an extension of the deadline for payment); or
- iii. Proceedings have been opened with the competent authority according to national legislation, or proceedings have been opened with the statutory national or international football authorities or relevant Arbitration Tribunal, with regard to these overdue payables.

If the decision-making bodies consider that proceedings may have been opened by the Licence Applicant/Licensee/Exemption holder with the sole purpose to bring overdue balances into the disputed category (as a way of creating a situation as described in iii) above and 'buying time'), the Licensor may request additional evidence in order to be satisfied that it is 'a not obviously unfounded dispute'.



## DOCUMENTS TO SUBMIT

- No Overdue as on 30<sup>th</sup> June 2020 :- Declaration stating that there are no Overdue to Football Clubs, National or International, arising from transfer activities
- Player Identification Table
- Mutual Agreement with Creditors (if any)

F.04 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
NO PAYABLES OVERDUE		
TOWARDS	٨	Α
EMPLOYEES	A	A
AND SOCIAL / TAX		
AUTHORITIES		

1. The Licence Applicant / Licensee / Exemption holder must prove that, in respect of contractual and legal obligations with its current and former employees, it has no payables overdue towards employees and social/tax authorities as at 30 June of the year preceding the season to be licensed, unless by the following 31 August they have been fully settled, deferred by mutual agreement with the creditor or are subject to a not obviously unfounded dispute submitted to a competent authority.

2. The term "employees" shall include but not limited to:

- a) all professional players according to the applicable FIFA Regulations on the Status and Transfer of Players; and
- b) the administrative, technical, medical and security staff specified in the AIFF Club Licensing Regulations.

## REPORTING DATE

Regardless of the statutory closing date or interim financial reporting date of a Licence Applicant / Licensee / Exemption holder, the criterion is to be assessed as at 30 June of the year preceding the season to be licensed.



## INFORMATION TO BE PREPARED BY THE LICENCE APPLICANT / LICENSEE / EXEMPTION HOLDER INTRODUCTION TO THE CONTENT OF PAYABLES TOWARDS EMPLOYEES AND SOCIAL/TAX AUTHORITIES

For the purpose of this criterion, the term 'employees' includes the following persons:

- All professional players according to the applicable FIFA Regulations for the Status and Transfer of Players; and
- the administrative, technical, medical and security staff specified in the AIFF Club Licensing Regulations.

The list is not exhaustive.

Amounts payable at 30 June will sometimes include amounts due to people who, for various reasons, are no longer employed by the applicant. Regardless of the way such payables are accounted for in the financial statements, they fall within the framework of criterion F.04 which requires the obligation to be settled/paid within the period or duration stipulated in the contract and/ or defined by law.

The Licensor may, if he chooses, also include within the requirements of this criterion, employees, other than those described above.

The following undertaking needs to be provided by the club for complying with the above criteria:

## Undertaking for No Payable Overdue towards Employees:

## Information on employee salary credited by the club:

Clubs are to prepare a schedule as per the following table showing all employees who were employed at any time during the year to 30 June preceding the season to be licensed; i.e. not just those who remain at year end.



			Information on o	employee salary credit	ed by the club:			
Clubs are t	to prepare a schedule as per the	e following table showing all employ 20		tor all employees (player i.e not just who have r		min staff etc,) who were	employed at any tim	e during the Financial ye
SL No	Name of the employee	Position/Function of employee	Start Date (on or after 1st April 2018)	Termination Date ( if any )	Due Amount (for the entire period)	Any overdue payable as at 30 June 2019	Explanatory note	Employee Signature confirming the details
1		Admin Officer						
2		General Manager						
3		Finance Officer						
4		Security Officer						
5		Media Officer			14			
6		Medical Doctor						
7		Physiotherapist		2				
8		Head Coach						
9		Assistant Coach						
10		Head Youth Development						
11		Youth Coach		1	n			
12		Stewards						
13								
			(add m	ore rows as per requirer	nent)			

## LIST OF EMPLOYEES

The Licence Applicant / Licensee / Exemption holder shall prepare a schedule showing all employees who were employed at any time during the year to 30 June preceding the season to be licensed; i.e. not just those who remain at year end. The schedule shall be submitted to the Licensor.

The following information must be given, as a minimum, in respect of each employee: a) Name of the employee;

b) Position/Function of the employee;

c) Start date;

d) Termination date (if applicable); and

e) Any overdue payable as at 30 June, together with explanatory comment.

The employees schedule must be approved by management and this must be evidenced by way of a brief statement and signature on behalf of the executive body of the Licence Applicant / Licensee / Exemption holder.

## DOCUMENTATION IN RESPECT OF PAYABLES TOWARDS SOCIAL/TAX AUTHORITIES

The Licence Applicant / Licensee / Exemption holder shall submit to the auditor and/or the Licensor the necessary documentary evidence showing the amount payable (if any), as at 30 June of the year preceding the season to be licensed, to the competent social/tax authorities in respect of contractual and legal obligations with its employees.



The following undertaking needs to be provided by the club for complying with the above criteria:

.....

## Undertaking for No Payable Overdue towards Social/Tax Authorities:

### Information on Taxes deposited by Club

The tax liability arising from all the activities club undertakes need to be considered eg Sales Tax, Service Tax, Entrainment Tax, Income Tax, VAT etc :

Period	Tax Accrued (in INR)	Actual INR)	Tax	Paid	(in
Previous Financial Year					
1 <sup>st</sup> Quarter					
(April to June)					
Previous Financial Year					
2 <sup>nd</sup> Quarter					
(July to September)					
Previous Financial Year					
3 <sup>rd</sup> Quarter					
(October to December)					
Previous Financial Year					
4 <sup>th</sup> Quarter					
(January to March)					
Current Financial Year					
1 <sup>st</sup> Quarter					
(April to June)					

{This format should be certified by the **Statutory Auditor** of the Club}

## ASSESSMENT OF THE INFORMATION DETERMINATION OF THE ASSESSOR

The Licensor may decide to carry out, itself, all of the assessment procedures in respect of this criterion or it may decide to have independent auditors carry out the assessment work, by way of agreed-upon procedures.

In the latter case, an auditor can be recognised by the Licensor as competent to assess



the payables on the same basis as described in the regulations for the audit of the annual financial statements.

If an auditor is used, the auditor selected by the Licence Applicant / Licensee / Exemption holder for this criterion should be the same as the auditor who carried out the audit of the annual financial statements.

#### **ASSESSMENT PROCEDURES**

The procedures to be performed to assess the information from Licence Applicant / Licensee / Exemption holder may vary depending on whether they are to be performed by the Licensor or by an independent auditor. They will also depend on the Licensor's size, internal structure and organisation.

The Licensor can implement its own framework of assessment procedures, with or without the use of independent auditors, that it believes fits best to its needs and organisation. Through the accreditation process, AFC will ensure that the applied processes are suitable.

If the assessment procedures involve an auditor, the work may be performed by way of agreed-upon procedures. The Licensor will still be required to perform some assessment work, including reading the auditor's report of the agreed-upon procedures in respect of the payables towards employees and social/tax authorities.

International Standard on Related Services 4400 'Engagements to Perform Agreed-Upon Procedures Regarding Financial Information' provides guidance on the auditor's professional responsibilities when an engagement to perform agreed-upon procedures is undertaken and on the form and content of the report that the auditor issues in connection with such an engagement.

The agreed-upon procedures include procedures such as:

- a. Reading the information prepared by management;
- b. Making enquires of management regarding the compilation of the information;
- c. Obtaining and inspecting confirmation letters from employees; and
- d. Comparing the information to the sources from which it was obtained.

## LICENSOR DECISION

The Licensor shall, as part of his assessment, read the information in respect of payables towards employees and social/tax authorities and also read the auditor's report of factual findings, if such a report is submitted.



The Licence must be refused:

a) If the information in respect of payables overdue towards employees and social/tax authorities is not submitted to the Licensor.

b) If the Licence Applicant / Licensee / Exemption holder submits information that does not meet the minimum disclosure requirements.

c) If the Licence Applicant / Licensee / Exemption holder has payables overdue towards employees and social/tax authorities as at 30 June of the year preceding the season to be licensed.

For the purpose of the licensing system, if the Licence Applicant / Licensee / Exemption holder has overdue payables at 30 June preceding the season to be licensed (see point c) above), the Licence may still be granted if the Licence Applicant / Licensee / Exemption holder is able to prove by the following 31 August that:

- i. It has fully settled; i.e. paid in full the overdue payables, unless otherwise individually agreed with the creditor; or
- ii. It has concluded a written agreement with the creditor to extend the deadline of the payment of these payables overdue (Note, if the creditor has not requested payment of an overdue amount, this is not considered as an extension of the deadline for payment); or
- iii. Proceedings have been opened with the competent authority according to national legislation, or proceedings have been opened with the statutory national or international football authorities or relevant Arbitration Tribunal, with regard to these payables overdue.

If the decision-making bodies consider that proceedings may have been opened by the Licence Applicant/Licensee/Exemption holder with the sole purpose to bring overdue balances into the disputed category (as a way of creating a situation as described in iii) above and 'buying time'), the Licensor may request additional evidence in order to be satisfied that it is 'a not obviously unfounded dispute'

## DOCUMENTS TO SUBMIT

- Documents conforming to the requirements of the criteria
- Mutual Agreement with Creditors (if any)



F.05 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
WRITTEN REPRESENTATIONS PRIOR TO THE LICENSING DECISION	Α	Α

1. Within seven (7) days prior to the start of the period in which the licensing decision is to be made by the First Instance Body, the Licence Applicant / Licensee / Exemption holder must make written representations to the licensor.

2. The written representations shall state whether or not any events or conditions of major economic importance have occurred, that may have an adverse impact on the Licence Applicant / Licensee / Exemption holder's financial position since the balance sheet date of the preceding audited annual financial statements or reviewed interim financial statements (if applicable).

## CRITERION F.05AWRITTEN REPRESENTATIONS PRIOR TO THELICENSING DECISION

## **REPORTING PERIOD**

The Licence Applicant / Licensee / Exemption holder must prepare and submit to the Licensor a management representations letter, within the seven day period prior to the start of the period in which the licensing decision is to be made by the FIB.

The deadline date must be defined by the Licensor and communicated, in advance, to the Licence Applicant / Licensee / Exemption holder in writing.

## **INFORMATION TO BE PREPARED BY THE LICENCE APPLICANT / LICENSEE / EXEMPTION HOLDER**

Each Licence Applicant / Licensee / Exemption holder must prepare and submit to the Licensor a management representations letter. The management representations letter must state whether or not there have been any events or conditions of major economic importance since the balance sheet date of the preceding audited annual financial statements or reviewed interim financial statements. If any events or conditions of major economic importance have occurred, the management representations letter must include a description of the nature of the event or condition and an estimate of its financial effect, or a statement that such an estimate cannot be made.

Approval by management shall be evidenced by way of a signature on behalf of the



executive body of the Licence Applicant / Licensee / Exemption holder. The Licensor may request additional information and/or representations from management.

Examples of events or conditions which, individually or collectively, may be considered of major economic importance include:

a) Fixed term borrowing approaching maturity without realistic prospects of renewal or repayment;

b) Indications of withdrawal of financial support by financiers and other creditors;

c) Substantial operating losses since the last submitted financial statements;

d) Inability to pay creditors on due dates;

e) Inability to comply with the terms of loan agreements with finance providers;

f) Discovery and confirmation of material fraud or errors that show the financial statements are incorrect;

g) Determination of pending legal proceedings against the applicant that result in claims that are unlikely to be satisfied;

h) The executive responsibilities of the Licence Applicant / Licensee / Exemption holder are being undertaken by a person(s) under some external appointment, relating to legal or insolvency procedures, rather than by the management;

i) A significant change of key management;

j) Management determines that it intends to liquidate the entity, cease trading, or seek protection from creditors pursuant to laws or regulations, or that it has no realistic alternative but to do so.

This listing is not all-inclusive, nor does the existence of one or more of the items always signify that an adverse impact on the Licence Applicant / Licensee / Exemption holder's financial position exists.

#### ASSESSMENT OF THE WRITTEN REPRESENTATIONS

There is no requirement for the written representations submitted by the Licence Applicant / Licensee / Exemption holder to be subject to assessment procedures by an independent auditor.

The Licensor may decide to carry out the assessment procedures itself, or it may request the applicant to have independent auditors carry out the assessment procedures.

If an auditor is used, the auditor selected by the Licence Applicant / Licensee / Exemption holder for this criterion should be the same as the auditor who carried out the audit of the preceding annual financial statements.

#### LICENSOR DECISION

The Licensor shall, as part of his assessment, read and consider the information in respect of any *event or condition of major economic importance*, in combination with the historic financial information and future financial information provided by the Licence Applicant / Licensee / Exemption holder.



The Licence must be refused:

a) If the management representations letter is not submitted to the Licensor within the defined deadline.

b) If, based on the information in respect of any event or condition of major economic importance, historic financial information and future financial information that the Licensor has assessed, in the Licensor's judgement, the applicant may not be able to continue as a going concern until at least the end of the season to be licensed.

## DOCUMENTS TO SUBMIT

Documents conforming to the requirements of the criteria

F.06 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
FUTURE FINANCIAL INFORMATION	Α	Α

Future financial information shall be prepared and submitted by the Licence Applicant / Licensee / Exemption holder, consisting of:

- a) A budgeted profit and loss account;
- b) A budgeted cash flow; and
- c) Explanatory notes including assumptions and risks and comparison of budget to actual figures.

The future financial information shall be based on assumptions that are not unreasonable and meet the minimum disclosure requirements defined by the regulations.

Note: If the Licence Applicant / Licensee / Exemption holder exhibits a breach of any of the indicators, then the licensor must undertake more detailed assessment procedures upon the submitted future financial information and, in certain circumstances, this may provide the basis for a Licence refusal. If the Licence Applicant / Licensee / Exemption holder does not exhibit a breach of any indicators, then the licensor does not have to undertake more detailed assessment procedures and, in certain circumstances, the Licence Applicant / Licensee / Exemption holder does not exhibit a breach of any indicators, then the licensor does not have to undertake more detailed assessment procedures and, in certain circumstances, the Licence Applicant / Licensee / Exemption holder may be subject to a sanction, but not a Licence refusal.



## <u>CRITERION F.06A FUTURE FINANCIAL INFORMATION REPORTING</u> <u>PERIOD</u>

The Licence Applicant / Licensee / Exemption holder must prepare future financial information covering the period commencing immediately after the later of the statutory closing date of the annual financial statements (submitted in accordance to F.01) or, if applicable, the balance sheet date of the interim financial statements and covering the entire season to be licensed.

## INFORMATION TO BE PREPARED BY THE LICENCE APPLICANT / LICENSEE / EXEMPTION HOLDER INTRODUCTION TO THE MINIMUM REQUIREMENTS FOR FUTURE FINANCIAL INFORMATION

The Licence Applicant / Licensee / Exemption holder must prepare and submit future financial information consisting of:

- a) A budgeted profit and loss account;
- b) A budgeted cash flow; and

c) Explanatory notes, including assumptions and risks and comparison of budget to actual figures.

Future financial information must be prepared, as a minimum, on a quarterly basis.

There must also be a statement that the future financial information has been prepared on a consistent basis with the audited annual financial statements.

The future financial information schedules must include, as a minimum, a comparative profit and loss account and cash flow statement for the immediately preceding financial year and interim period (if applicable).

In addition, the following information shall be disclosed:

a) The name (and legal form) of the reporting entity and any change in that information from the preceding statutory closing date;

b) Whether the financial information covers the individual entity or a group of entities or some other combination of entities; and

c) The presentation currency.

The future financial information must be based on assumptions that are not unreasonable.

The future financial information, together with the assumptions upon which they are based, must be approved by management and this must be evidenced by way of a brief



statement and signature on behalf of the executive body of the Licence Applicant / Licensee / Exemption holder.

## MINIMUM REQUIREMENTS FOR THE CONTENT OF FUTURE FINANCIAL INFORMATION

The future financial information must include, as a minimum:

a) In respect of the budgeted profit and loss account, the equivalent of each of the line items listed from (i) to (xiv) in the section on profit and loss accounting as described in the regulations plus the total equity at the beginning of the period and budgeted for the end of the period; and

b) In respect of the budgeted cash flow, budget cash flows during the period(s) classified by operating, investing and financing activities, in a manner which management consider most appropriate.

Additional line items or notes shall be included if they provide clarification or if their omission would make the future financial information misleading.

A Licence Applicant / Licensee / Exemption holder must apply the same accounting policies for its future financial information as are applied in its annual financial statements, except for accounting policy changes which have been made after the date of the most recent annual financial statements and which are to be reflected in the next annual financial statements. In such a case, details of the changes shall be disclosed.

The future financial information must include a brief description of each of the significant assumptions

(by reference to the relevant aspects of historic financial and other information) that have been used to prepare the budgeted profit and loss account and cash flow statement, and also briefly describe the key risks that may affect the future financial results.

This manual does not prescribe the basis for recognition or measurement of transactions and other events and does not prescribe the basis for determining reasonable assumptions, except that the bases adopted should be consistent with those used in the Licence Applicant / Licensee / Exemption holder's historic financial information. Hence, each of the significant assumptions should be described by reference to the relevant aspects of historic financial and other information.

For the purpose of the minimum requirements of this criterion, there is no requirement for a balance sheet to be prepared. However, it is good practice for the Licence Applicant / Licensee / Exemption holder to prepare a balance sheet, integrated with the profit and loss account and cash flow, covering the same period.



## ASSESSMENT OF THE FUTURE FINANCIAL INFORMATION INDICATORS

All Licence Applicant / Licensee / Exemption holder must submit future financial information that meets the minimum requirements for content set out for this criterion. If the Licence Applicant / Licensee / Exemption holder's historic financial information exhibits certain warning signs, the future financial information must be assessed by the Licensor and/or an independent auditor and, subsequently, the Licensee / Exemption holder is required to prepare and submit updated future financial information during the season to be licensed. The warning signs are measured by a set of financial indicators that, if breached, may indicate to the Licensor some concern about the financial performance and future prospects of that Licence Applicant / Licensee / Exemption holder.

The indicators are defined in the regulations. The Licensor is responsible for assessing whether or not an indicator is breached.

The indicators are part of the risk-based approach, whereby those Licence Applicant / Licensee / Exemption holder that exhibit certain 'warning signs' will be subject to more extensive requirements. If a Licence Applicant / Licensee / Exemption holder breaches one or more of the indicators, then:

a) The Licensor will undertake more extensive assessment procedures on the information submitted in respect of this criterion; and

b) If the applicant is granted a Licence, subsequently it has an obligation to submit updated future financial information during the year thereafter.

In some respects, this risk-based approach should encourage better financial management and results by clubs. It also enables the Licensor to focus efforts on those Licence Applicant / Licensee / Exemption holder exhibiting 'warning signs' that may indicate to the Licensor some concern about the financial performance and future prospects of that Licence Applicant / Licensee / Exemption holder.

For implementation within the national club licensing manual, if some Licensors want to have additional criteria, indicators, information requirements and assessment procedures, as some already do, they can do so.

The requirement for an independent auditor and/or the Licensor to examine and report on the future financial information enhances the credibility of the information and the process undertaken by management to prepare it.

## **DEFINITION OF THE INDICATORS**

If a Licence Applicant / Licensee / Exemption holder exhibits any of the conditions described by IND.01 or IND.02 (below), the Licence Applicant / Licensee / Exemption holder shall be in breach of the indicator(s).



No.	Description
IND.01	The auditor's report in respect of the audited annual financial statements submitted in accordance with criterion F.01 includes an emphasis of matter or a qualified 'except for' opinion in respect of going concern.
IND.02	In the audited annual financial statements (including where required the supplementary information) submitted in accordance with criterion F.01, there is disclosed a net liabilities position that has deteriorated relative to the comparative figure at the preceding statutory closing date

## **ASSESSMENT PROCEDURES**

The Licensor may choose to perform, or request performance by the applicant's independent auditor, of any reasonable assessment procedures it believes are appropriate.

#### No breach of indicators

If the Licence Applicant / Licensee / Exemption holder is not in breach of any indicator, the Licensor may evaluate the future financial information provided to it.

#### **Breach of indicators**

If the Licence Applicant / Licensee / Exemption holder is in breach of any indicator, the future financial information must be subject to certain minimum assessment procedures carried out by the Licensor or an independent auditor.

The assessment procedures must include, as a minimum, the following:

a) check whether the future financial information is arithmetically accurate;

b) through discussion with management and review of the future financial information, determination

whether the future financial information has been prepared using the disclosed assumptions and risks;

c) check that the opening balances contained within the future financial information are consistent with the balance sheet shown in the immediately preceding audited annual financial statements or reviewed interim financial statements (if such interim statements have been submitted); and

d) check that the future financial information has been formally approved by the executive body of the Licence Applicant / Licensee / Exemption holder.

If an independent auditor is involved, the work can be carried out by way of agreed upon procedures.



The auditor should be the same as the auditor selected to carry out the audit of the immediately preceding annual financial statements. The Licence Applicant / Licensee / Exemption holder must submit to the Licensor a copy of the future financial information approved by management and a copy of the auditor's report of factual findings which must be assessed by the Licensor.

### LICENSOR DECISION

### No breach of indicators

a) The Licence Applicant / Licensee / Exemption holder must be sanctioned if it does not submit future financial information that meets the minimum requirements for the content within the defined deadline.

#### **Breach of indicators**

b) The Licence must be refused if, based on the historic financial information and future financial information, in the Licensor's judgment, the applicant may not be able to continue as a going concern until at least the end of the season to be licensed.

c) If, in the Licensor's judgment, the Licence Applicant / Licensee / Exemption holder is in breach of any indicator then, subsequent to the licensing decision, the Licensee / Exemption holder must also fulfill criterion -Duty to update future financial information.

## DOCUMENTS TO SUBMIT

Future Financial Information for football season 2020-21, conforming to the requirements of this criteria. All documents must be signed by an authorized signatory duly authorised by such number of shareholders/members who hold 51% or more of the shares and control of the Licence Applicant / Licensee / Exemption holder (applicable in case of a company), or control of the Licence Applicant / Licensee / Exemption holder (applicable in case of a trust, society or partnership).

## **SUBSEQUENT INFORMATION**

Criteria F.07 and F.08 apply to Licensee (s) / Exemption holder (s) after the licensing decision. Criterion F.07 (duty to notify subsequent events) applies to all Licensee(s) / Exemption holder(s). Criterion F.08 (duty to update future financial information) only applies to those Licensee / Exemption holder who exhibited a breach of one or more of the indicators.



F.07 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA	
DUTY TO NOTIFY SUBSEQUENT EVENTS	В	В	

1. Following the licensing decision by the decision-making body, the Licensee / Exemption holder must promptly notify the licensor in writing about any subsequent events that may cast significant doubt upon the Licensee / Exemption holder's ability to continue as a going concern until at least the end of the season for which the Licence has been granted.

2. Compliance with this criterion shall be assessed by the licensor in respect of the following licensing cycle.

## <u>CRITERION F.07B</u> DUTY TO NOTIFY SUBSEQUENT EVENTS REPORTING <u>PERIOD</u>

After it has been issued a Licence and/or Exemption, up until the end of the season for which the Licence and/or Exemption has been granted, the Licensee / Exemption holder must promptly notify the Licensor in writing of any *subsequent event* that may cast significant doubt upon the Licensee / Exemption holder's ability to continue as a going concern up to the end of the season for which the Licence and/or Exemption has been granted.

At any time, the Licensor may request information and/or written representations from management about any possible such events or conditions.

## INFORMATION TO BE PREPARED BY THE LICENSEE / EXEMPTION HOLDER

The information prepared by management must include a description of the nature of the event or condition and an estimate of its financial effect, or a statement (with supporting reasons) that such an estimate cannot be made. The Licensor may request additional information and/or representations from management.

Some examples of events or conditions which, individually or collectively, may cast significant doubt about the Licensee / Exemption holder's ability to continue as a going concern until at least the end of the season for which the Licence has been granted are listed in the regulations.



## ASSESSMENT OF THE SUBSEQUENT EVENTS

The Licensor may decide to carry out some assessment procedures itself, or it may request the Licensee / Exemption holder to have independent auditors carry out some of the assessment procedures.

If an auditor is used, the auditor selected by the Licensee / Exemption holder for this criteria should be the same as the auditor who carried out the audit of the preceding annual financial statements.

### LICENSOR DECISION

Compliance with this criterion shall be assessed by the decision-making bodies in respect of the following *licensing cycle*.

The Licensee / Exemption holder must be sanctioned if any subsequent event that may cast significant doubt about the Licensee / Exemption holder's ability to continue as a going concern until at least the end of the season for which the Licence has been granted, is not notified to the Licensor without undue delay.

## DOCUMENTS TO SUBMIT

• Declaration stating the adherence of this criteria for the upcoming season

F.08 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA
DUTY TO UPDATE FUTURE FINANCIAL INFORMATION	В	В

1. If the Licensee / Exemption holder is in breach of one or more of the indicators, then the Licensee / Exemption holder must prepare and submit an updated version of the future financial information (prepared according to F.06). In addition, the prepared information shall include a comparison of budget to actual figures including explanations of variances. The updated version of the future financial information must be prepared, as a minimum, on a six (6) month basis.

2. Compliance with this criterion shall be assessed by the licensor in respect of the following licensing cycle.



## <u>CRITERION F.08B</u> DUTY TO UPDATE FUTURE FINANCIAL INFORMATION <u>REPORTING PERIOD</u>

The Licensee / Exemption holder must prepare, as a minimum, updated future financial information on a six month basis; e.g. in respect of the period from the interval date of 30 June and 31 December of the licensing season through to 30 June of the following year.

The updated future financial information must be submitted to the Licensor within the set deadlines. The deadline for submission of the updated future financial information must be no later than three months after each of the interval dates.

INFORMATION TO BE PREPARED BY THE LICENSEE / EXEMPTION HOLDER MINIMUM DISCLOSURE REQUIREMENTS FOR THE UPDATED FUTURE FINANCIAL INFORMATION

The Licensee / Exemption holder must prepare and submit updated future financial information consisting of:

a) Budgeted profit and loss account;

b) Budgeted cash flow statement; and

c) Explanatory notes, including assumptions and risks and comparison of budget to actual figures.

There must also be a statement that the future financial information has been prepared on a consistent basis with the preceding audited annual financial statements and a summary of the significant deviations between the budget and actual figures. To comply with this criterion, the Licensee / Exemption holder must prepare and submit the same minimum level of detail in the future financial information schedules as set out in the regulations. This manual does not prescribe the basis for recognition or measurement of transactions and other events and does not prescribe the basis for determining reasonable assumptions. The comparative financial information that must be included within the updated future financial information schedules is described below.

In addition, the following information shall be disclosed:

a) The name (and legal form) of the reporting entity and any change in that information from the preceding statutory closing date;

b) Whether the financial information covers the individual entity or a group of entities or some other combination of entities; and

c) The presentation currency.

The updated future financial information must be based on assumptions that are not unreasonable. The updated future financial information, together with the assumptions upon which they are based, must be approved by management and this must be



evidenced by way of a brief statement and signature on behalf of the executive body of the Licence Applicant / Licensee / Exemption holder.

# COMPARATIVES DISCLOSURE REQUIREMENTS FOR THE UPDATED FUTURE FINANCIAL INFORMATION

The updated future financial information schedules must also include, as a minimum:

a) The original budgeted profit and loss account and cash flow figures in respect of the six-month period immediately preceding the interval date (as submitted in accordance with this criterion);

b) The actual profit and loss account and cash flow figures for the six-month period immediately preceding the interval date; and

c) The difference between the budgeted and actual figures for the six-month period immediately preceding the interval date. That is, brief explanations of significant differences between the budgeted and actual results for the preceding six month period (e.g. ending 30 June or 31 December, as appropriate).

For the following licensing cycle, some of the information requirements for may coincide and duplication of information should be avoided.

## ASSESSMENT OF THE UPDATED FUTURE FINANCIAL INFORMATION

In respect of this criterion, there is no requirement for the updated future financial information prepared and submitted by the Licensee / Exemption holder to be subject to assessment procedures by an independent auditor.

The Licensor may choose to perform or request performance by the applicant's independent auditor of any reasonable assessment procedures it believes are necessary in relation to the matters notified to the Licensor.

If an auditor is used, the auditor selected by the Licensee / Exemption holder for this criterion it should be the same as the auditor who carried out the audit of the preceding annual financial statements. The Licensor shall read and consider the future financial information provided to it. The Licensor may request any additional information it believes is necessary.

## LICENSOR DECISION

Compliance with criterion shall be assessed by the decision-making bodies in respect of the following licensing cycle.

For the following licensing cycle, the Licensee / Exemption holder must be sanctioned:



a) If the updated future financial information is not submitted within the defined deadline.

b) If the Licensee / Exemption holder submits information that does not meet the minimum information requirements for the content.

c) If the Licensee / Exemption holder does not submit further information and/or representations from management regarding its plans for the future, if such information/representations have been requested by the Licensor, or if such information/representations are not complete.

## DOCUMENTS TO SUBMIT

• Declaration stating the adherence of this criteria for the upcoming season

F.09 CRITERIA DESCRIPTION	AFC CRITERIA	NATIONAL CRITERIA				
SALARY CAP	N/A	Α				
related expenditure on pl	The Licence Applicant / Licensee / Exemption holder must not incur direct and/orrelated expenditure on players greater than the percentage of its relevant income forthe corresponding financial year as mentioned in the table below :SEASONMAXIMUM percentage of the Club expenditure to be spent on player salary and					
2010 2020	player related expen	ses*				
2019 - 2020 2020 - 2021	70 % 70 %					
The club must also at no	point during the season have y	ear-end expenditure on player				

\*This spend will be inclusive of the benefits the clubs provide including signing bonus, housing, cars or weekly, housing allowances etc. The list is not exhaustive.

management cost greater of its year end relevant income.



The clubs are required to provide the details of salary paid to their players, technical and administrative staff in the following format:

		As per the Aud	lited Accounts (INR	
SL No	Parameters	Lacs)		
		In Figures	In words	
1	Salary/Wages Cost credited to players			
	on periodical basis			
2	Bonuses ( spot, annual, performance			
2	etc)			
3	Allowances (travel, accommodation			
5	etc)			
4	Fringe Benefits (staff welfare cost,			
-	insurance, meal etc)			
5	Any other cost incurred on players			
6	Any pending dues			
Α	Total			

 Table 1: Information on Players' cost to club

Table 2: Information on Technical Staff cost to club (including coaching staff)
The total strength of staff considered for calculating the following amount is

SL No	Parameters	As per the Audited Accounts (INR Lacs)		
SL NU	r ar ameter s	In Figures	In words	
1	Salary/Wages Cost credited to staff on periodical basis			
2	Bonuses ( spot, annual, performance etc)			
3	Allowances (travel, accommodation etc)			
4	Fringe Benefits (staff welfare cost, insurance, meal etc)			
5	Any other cost incurred on staff			
6	Any pending dues			
В	Total			



## Table 3: Information on Administrative Staff cost to club

SL No	Parameters	As per the Audited Accounts (INR Lacs)			
		In Figures	In words		
1	Salary/Wages Cost credited to staff on periodical basis				
2	Bonuses ( spot, annual, performance etc)				
3	Allowances (travel, accommodation etc)				
4	Fringe Benefits (staff welfare cost, personal/family insurance, meal)				
5	Any other cost incurred on staff				
6	Any pending dues				
С	Total				

The total strength of staff considered for calculating the following amount is .....

## Grand total (A+B+C): .....

{This format should be certified by the Statutory Auditor of the Club}

## DOCUMENTS TO SUBMIT

Detailed information of Expenditure on Players and other employees in the format given above



F.10	AFC	NATIONAL
CRITERIA DESCRIPTION	CRITERIA	CRITERIA
CLUB DEVELOPMENT PLAN	N/A	Α

The Licence Applicant / Licensee / Exemption holder must have in place a Club Development Plan (CDP). This must be drawn in accordance with the facility strategy which attains the approval of the Licensing Administration.

The commitments, plans and proposals addressed in CDP must be adhered to. It will be a matter for the Licensing Manager to approve that genuine efforts are being made to ensure that CDP is progressing. The minimum allocation in the operating budget of the club's annual budget that should be spent on CDP :-

SEASON	Minimum allocation for CDP
2019 - 2020	10 %
2021 2021	10 %

CDP report must be provided in the following format :-

<ol> <li>Please provide the act</li> </ol>	ivities/mileston	es for measuring	the Club develo	opment Plan as c	ommitted by t	he club for the ye	ear in the table b	elow.
	Milestones defined at the beginning of the year by club				Actual achievement of milestones by club			
Duration	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Quarter 1	Quarter 2	Quarter 3	Quarter 4
Infrastructure Construction/ Refurbishing/ Upgrading	Pitch Upgradation	Electronic display board	Player locker room	Swimming Pool				
Youth Program Execution	Scouting	Completion of Youth Academy	1st Training Camp	1st Youth Competition				
Grassroots Program	Leadership Courses	1st GR Program	2nd GR Program	3rd GR Program				
CSR Programs	CSR Activity	CSR Activity 1	CSR Activity 2	CSR Activity 3				
Marketing	Launch Event	Advert- isements	On ground activity	Promotional Activity				

Duration	Milestones defined at the beginning of the year by club				Actual achievement of milestones by club			
Duration	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Quarter 1	Quarter 2	Quarter 3	Quarter 4
Infrastructure Construction/ Refurbishing/ Upgrading	20,00,000	10,00,000	2,00,000	25,00,000				
Youth Program Execution	5,00,000	8,00,000	2,00,000	5,00,000				
Grassroots Program	50,000	1,00,000	1,00,000	1,00,000				
CSR Programs	1,00,000	2,00,000	1,00,000	1,00,000				
Marketing	2,00,000	5,00,000	2,00,000	1,00,000				

Signature

(Authorized Signatory of the Club)

Indian Club Licensing Regulations



### DOCUMENTS TO SUBMIT

- Actual achievements for the previous season in the given format with supporting documents of the expenses
- Detailed budget for the upcoming season in the given format

## Article 19 : FINAL PROVISIONS

#### 1. Annexes

All annexes to the present regulations form an integral part of these regulations.

#### **2. Disciplinary Procedures**

Any breach of these regulations may be penalized by AIFF and AFC in accordance with the relevant Disciplinary Code.

#### 3. Matters Not Provided For

Matters not provided for in these regulations shall be decided by the relevant Executive Committee, AFC or AIFF, whose decisions are final.

#### 4. Ratification

These regulations were adopted by the AIFF Emergency Committee as per the provisions provided in the AIFF Constitution, on 29<sup>th</sup> June 2020 and came into force immediately.

For the AIFF Emergency Committee

President: Praful Patel General Secretary: Kushal Das

29<sup>th</sup> June 2020



## PART FOUR

### Annex 1 – EXCEPTIONS POLICY

#### A. Principle

- 1. The AFC may, in accordance with Article 8, grant exceptions on the following matters:
  - a) non-applicability of a minimum assessment procedure defined in Article 11.5 due to national law or any other reason;
  - b) non-applicability of the two-year rule defined in Article 13.A.4 in case of change of legal form or company structure of the Licence Applicant on a case by case basis;
  - c) non-applicability of a certain criterion defined in Part Three, due to national law or any other reason;

d) extension of the introduction period for the implementation of a criterion or a category of criterion defined in Part Three.

- 2. Exceptions related to items a), c), and d) can be granted to AIFF and may apply to all clubs which are registered with the AIFF and which submits a licensing application to enter the AFC Club Competition. Exceptions related to item b) are granted to the individual club that applies for a Licence.
- 3. In principle, an exception is granted for a period of one season. Under specific circumstances this period may be extended and the AIFF may be placed on an improvement plan.
- 4. A renewal of the exception is possible upon a new request.

#### **B. The Process**

- 1. The AFC acts as the first instance decision-making body on exception requests.
- 2. An exception request must be in writing, clear and well founded.
- 3. Exceptions related to items defined under A (1) (a, c, and d) must be submitted by the AIFF to the AFC sixty (60) days prior to the start of the core process.



- 4. Exceptions related to the item defined under A (1) (b) can be submitted at any time. A licensor notified of the reorganisation or restructuring of an affiliated club (e.g. change of legal form, merger of clubs, split of club, liquidation or bankruptcy) is responsible for notifying the AFC accordingly as soon as it becomes aware of it.
- 5. The AFC uses the necessary discretion to grant any exception within the limits of these regulations.
- 6. The status and situation of football within the territory of the AIFF will be taken into account when granting an exception. This encompasses, for example:
  - a) size of the territory, population, geography, economic background;
  - b) size of AIFF (number of clubs, number of registered players and teams, size and quality of the administration of the association, etc.);
  - c) the level of football (professional, semi-professional or amateur clubs);
  - d) status of football as a sport within the territory and its market potential (average attendance, TV market, sponsorship, revenue potential, etc.);
  - e) AFC and FIFA ranking;
  - f) stadium ownership situation (club, city/community, etc.) within the association;
  - g) support (financial and other) from the national, regional and local authorities, including the national sports ministry.
- 7. The decision will be communicated to the AIFF. The decision shall be in writing and state the reasoning. The AIFF shall then communicate it to all Licence Applicants concerned.
- 8. Appeals can be lodged against decisions made by the AFC CL Administration in writing before the Court of Arbitration for Sport (CAS) in accordance with the relevant provisions laid down in the AFC Statutes.



## <u>Annex 2 – EXTRAORDINARY APPLICATION OF THE CLUB LICENSING</u> <u>SYSTEM</u>

- 1. The minimum criteria applicable for the extraordinary application of the Club Licensing System as specified in Article 13.E shall be the same as in Part Three of these regulations. The AIFF shall notify the AFC as soon as a possibility for invoking Article 13.E arises.
- 2. AIFF must notify the AFC of any potential extraordinary application requests in writing and stating the name of the club(s) concerned, latest by 31 August of the year preceding the season to be licensed.

3. AIFF must provide the criteria for the extraordinary application to the club(s) concerned. They must prepare the club(s) concerned for the extraordinary application procedure.

4. The club (s) concerned must provide the necessary documentary proof through CLAS to the AIFF.AIFF will assess the club against the minimum criteria in Part Three of these Regulations

- 5. AIFF shall forward the following documentation in English to the AFC by 30 September of the year preceding the season to be licensed:
  - a. A written petition to the AFC Entry Control Body duly signed and dated by the club requesting it to grant a Licence to participate in the corresponding AFC Club Competition. Such request must provide:
    - i. the name and address of the club;
    - ii. the identity of any club(s) directly affected by its petition;
    - iii. its full written argument with reference to the relevant regulations;
    - iv. all documentary evidence provided to the Member Association;
  - b. a recommendation by the Member Association (including the dates and names of the persons that assessed the club);
  - c. any other documents requested by the AFC.

6. If during this extraordinary application procedure any such club is eliminated on sporting merit, the AFC Member Association concerned shall notify the AFC CL Administration immediately, and the procedure is immediately terminated, without further decision. Any such terminated procedure cannot be resumed or restarted at a later stage.

## ANNEX - 3 -- STADIA CHECKLIST



## **AFC Venue Facilities Questionnaire**

Member Association :	

1. Stadium Inform	mation :-		
a) Stadium Name			
b) Address			
c) City		d) Country	
e) Postal Code		g) Phone	
h) Fax		f) Email	
b) Website			

## 2. Stadium Owner Information :-

a) Owner Name	
b) Address	
c) City	d) Country
e) Postal Code	g) Phone
h) Fax	f) Email
b) Website	

3. Stadium Management	:-	
a) Manager Name		
ai) Phone		aii) Fax
aiii) Email		
Marketing Officer	Yes	No
b) Marketing Officer Name		
bi) Phone		bii) Fax
biii) Email		
Security Officer	Yes	No
c) Security Officer Name		
ci) Phone		cii) Fax
ciii) Email		

4. Stadium History :-						
a) Year stadium built		b) Date	of inauguration			
c) Last renovated in						
d) Renovation made on						
e) Any further renovation planned ?	Yes		No			
f) Shape of the Stadium						
g) Permanents Stands ?	Yes	No	Location			
h) Temporary Stands ?	Yes	No	Location			
i) Retractable Roof ?	Yes	No	How many min	. does it take to	o open & close completely?	
j) Stadium Purpose						
5. Accessibility :-						

5.1. Parking Spaces :-							
Categories	Spaces		Location				
	Buses	Cars					
For Category 1 spectators			Within the stadium security perimeter				
For Category 2 spectators			In the immediate vicinity of the stadium				
For Public			Within CAA				
For VIPs			Nearest to the stadium				
For AFC Officials			Nearest to the official area				
For Media			Nearest to the media zone				
TOTAL							

5.2. Public Transport :-	
a) Is there access to the venue by public transport ?	Yes No
b) What forms of public transport ?	
c) The walking distance to the stadium from drop-off point of the most frequently used public transport	

6. Stadium Pitch :-			
Pitch Dimension	Length :	(M) Width: (M)	
Type of Pitch	Natural Grass	Artificial	
If Artificial Turf :	Name of the Product		

	FIFA Approved ? Yes No
Condition of the Pitch	
Running Track ?	Yes No
Warm-up available ?	Yes No
Particular features :	Drainage system Yes No
	Watering system
	Distance between the pitch & the stands (in m) :-
	Behind the goal lines : Along the touch lines :
Current advertising signage ?	Yes No
	Location
	Numbers

7. Warm-up Area :-		
Outdoor warm-up area	Location	
	behind the goal	beside the bench
	Type of surface	
Indoor warm-up area ?	Yes	No
	Location	
	Size (in m <sup>2</sup> )	
	Type of surface	
	Proximity to dressing ro	om
	Air-conditioned ?	Yes No
	Lighting ?	Yes No

8. Technical Facilities :-		
Substition bench	Bench	Dug-Out
	Covered	Uncovered
	Mobile	Fixed Capacity :
4 <sup>th</sup> Official bench	Covered	Uncovered Capacity :

Goals	Dimension :		Material :	
Spare Goals	Yes	No		
Spare Cornor Flag	Yes	No		
Flag Poles	Yes	No	How Many:	

9. Seats :-	
9.1. General :-	
a) Number of seats with backrest :	
b) Number of seats without backrest :	
c) Number of seats less than 2.5 m above the pitch line :	
d) Number of seats with obsured view (kill seats) :	
9.2. Access to the seats :-	
a) Seperate gate exclusive for media ? Yes No How many?	
b) Seperate gate exclusive for VIPs ? Yes No How many?	
c) Seperate gate exclusive for teams ? Yes No How many?	
9.3. Seats Categorization (overall) :-	
No. of Covered Seats     No. of Uncovered Seats     Location       VVIP	Seats are numbered ?
	Yes No
Category 1	Yes No
Category 2	Yes No
Category 3	Yes No
Category 4	Yes No
Disabled Seats	Yes No
Media Tribune	Yes No
Corporate Boxes	Yes No
TOTAL	

9.4. Seperation of spectators from playing area :	
a) Is there any seperation ?	Yes No
b) Fences ?	Height
	Scalable Yes No
c) Moat	Height
	Width
d) Distance from boundary wall	To the goal line :
	To the touch line :
9.5. Seperation of visiting spectators :-	
a) Is there any specific seating area designated alw	vays as the area for visiting spectators ? Yes No
b) Is there seperate sanitary (toilet) facilities in new	
c) Is there seperate refreshment facilities in nearb	y area ? Yes No
9.6. Seats Categorisation for AFC Match Officials	:-
a) Location	VVIP VIP Covered Uncovered
b) Seats with Desks	Yes No
c) TV Facility available	Yes No
d) Is there a seperation from other category of seats ?	Yes No
9.7. Seats Categorisation for Visiting Teams :-	
Location	Covered Uncovered
b) Is there a seperation from other category of sea	
b) is there a seperation from other category of sea	
10. Floodlight Section :-	
a) Intensity of lighting (LUX)	
b) Certificate available ?	Yes No
c) In case of power failure, how many minutes does it take to get full light back ?	
d) Is there a back-up generator	For the Field of Play Yes No
	Intensity (LUX)
	For the Other areas of the stadium Yes No
	Intensity (LUX)
e) In case of power failure, no. of minutes to start	
the back-up generator ?	

11. Facilities :-		
11.1. Dressing Rooms for Teams :		
Total no. of Dressing Rooms :		
a) Home team dressing room :	Area : m <sup>2</sup>	No. of Showers :
	No. of toilets :	
	No. of urinals :	Air-conditioning : Yes No
	Heating : Yes No	Refrigerator : Yes No
	Locker : Yes No	White Board : Yes No
	Massage Yes No	How many Chairs :
	TV ? Yes No	Indoor Training Yes No
	Walking distance to pitch in meters :	
	Others :	
	Area : m <sup>2</sup>	No. of Showers :
b) Visiting team dressing room :	Area : m <sup>2</sup> No. of toilets :	
	No. of urinals :	Air-conditioning : Yes No
	Heating : Yes No	Refrigerator : Yes No
	Locker : Yes No	White Board : Yes No
	Massage Yes No	How many Chairs :
	TV ? Yes No	Indoor Training Yes No
	Walking distance to pitch in meters :	
	Others :	
11.2. Dressing Room for Referees	:-	
Total no. of Dressing Rooms :		
a) Referee Dressing Room - 1 :	Area : m <sup>2</sup>	No. of Showers :
	No. of toilets :	
	No. of urinals :	Air-conditioning : Yes No
	Heating : Yes No	Refrigerator : Yes No
	Locker : Yes No	White Board : Yes No

	Massage Yes	No	How many Chairs :
	Hot	No	Ball pump ? Yes No
	TV ? Yes	No	·
	Walking distance to pitch	in meters :	
	Others :		
a) Referee Dressing Room - 2 :	Area :	m <sup>2</sup>	No. of Showers :
	No. of toilets :		
	No. of urinals :		Air-conditioning : Yes No
	Heating : Yes	No	Refrigerator : Yes No
	Locker : Yes	No	White Board : Yes No
	Massage Yes	No	How many Chairs :
	Hot Yes	No	Ball pump ? Yes No
	TV ? Yes	No	
	Walking distance to pitch	<b></b>	
	Others :	in motors .	
			,
11.3. VVIP Room :-			
a) Exact Location		b) Are	a ?
c) No. of person that can fit in the	room (Capacity)		
d) Able to watch the match from t	he room ?		Yes No
e) No. of Chairs		f) No.	of Tables
g) Toilet ?	Yes	No h) Ref.	rigerator ?
i) Air-conditioning ?	Yes	No j) TV	Yes No
k) Door locking system ?	Yes	No	
11.4. VIP Room :-			
a) Exact Location		b) Are	a ?
c) No. of person that can fit in the	room (Capacity)		
d) Able to watch the match from t	he room ?		Yes No
e) No. of Chairs		f) No.	of Tables
g) Toilet ?	Yes	No h) Ref	rigerator ?
i) Air-conditioning ?	Yes	No j) TV (	? Yes No
k) Door locking system ?	Yes	No	

11.5. AFC Office :-	
a) Possible Location	
b) No. of Rooms	c) Area ?
d) Phone ?	Yes No How many?
e) Fax ?	Yes No How many?
f) Internet Broadband ?	Yes No How many?
g) Air-Conditioning ?	Yes No How many?
h) Toilet ?	Yes No How many?
i) Desk & Chairs ?	Yes No How many?
j) Photocopier ?	Yes No How many?
k) Computer & Printer ?	Yes No How many?
l) Refrigerator ?	Yes No How many?
m) Others	
11.6. Medical Room :-	
a) No. of Rooms	b) Personnel ?
c) Possible Location	d) Area
e) Bed ?	Yes No f) Toilet ? Yes No
g) Refrigerator ?	Yes No h) Air-conditioning ? Yes No
	Valking distance to pitch in meters :
Ea	asy access to and from pitch ? Yes No
Di	istance to Dopping control room in meters :
j) Others	
J) others	
11.7. Doping Room :-	
a) Doping Control Room ?	Yes No
b) Possible Location	<b>c) Area</b> m <sup>2</sup>
d) Sofa & Chairs ?	Yes No e) Toilet ? Yes No
f) Refrigerator ?	Yes No g) Air-conditioning ? Yes No
h) Door locking system ?	Yes No i) TV ? Yes No
j) Shower ?	Yes No

11.8. Storage Room :-	
b) Possible Location	c) Area m <sup>2</sup>
c) Refrigerator ?	Yes No d) Air-conditioning ? Yes No
e) Door locking system ?	Yes No
11.9. Ball Boys Changing	Room :-
a) Possible Location	
b) Sofa & Chairs ?	Yes No c) Toilet ? Yes No
d) Refrigerator ?	Yes No e) Air-conditioning ? Yes No
f) Door locking system ?	Yes No g) TV ? Yes No
11.10. Player Escort Room	n :-
a) Exact Location	
b) Sofa & Chairs ?	Yes No c) Toilet ? Yes No
d) Refrigerator ?	Yes No e) Air-conditioning ? Yes No
f) Door locking system ?	Yes No g) TV ?
12. Media :-	
12.1. Press Room :-	
a) Location	
b) Capacity	
c) Table & Chairs	Yes No
d) Air-conditioning	Yes No
Facilities	Available How many Can be increased?
e) Phone	Yes No Yes No

a) Location			
b) Capacity			
c) Table & Chairs	Yes	No	
d) Air-conditioning	Yes	No	
Facilities	Available	How many	Can be increased?
e) Phone	Yes	No	Yes No
f) Internet Broadband	Yes	No	Yes No
g) Fax	Yes	No	Yes No
h) Photocopier	Yes	No	Yes No
i) Computer	Yes	No	Yes No
j) Printer	Yes	No	Yes No
k) Refrigerator	Yes	No	Yes No
l) Toilet	Yes	No	Yes No
m) TV	Yes	No	
n) Press Centre	Yes	No	
m) Specific area for Photographers in	press room ?	Yes	No

12.2. Press Conference Room :-		
a) Press Conference Room ?	Yes No	b) Capacity
c) Location		d) Table & Chair Yes No
e) Podium	Yes No	f) No. of seats on Podium
g) Microphone	Yes No	h) No. of Microphone
i) Speakers	Yes No	j) No. of speakers
k) How do media go from media seats to conference room ?		
Exclusive pathway for media to Press Conference Room.		
Shared pathway with VIP/Fans/Teams/Match Officials.		
12.3. TV & Commentary Positions :-		
TV & Radio positions ? Yes No		
No. of	No. of	Consistencia If Yes,
enclosed positions	outdoor Locations & Area (m <sup>2</sup> )	) Can it be increased? If res, by how many?
Radio Positions		Yes No
TV Positions		Yes No
Total		
12.4. Media Stand :-		
No. of seats No. of seats Locations Con it has increased? If Yes,		
with desk Covered Seats	without desk	by now many?
Uncovered Seats		Yes No
		Yes No
Power Plug Yes	No	
Internet Yes	No Type of Internet	Wired Broadband Wireless
12.5. Mixed Zone :-		
a) Location b) Is location between the team's dressing room & their Vac		
exit to team bus ?		
<b>c) Space</b> Area : m <sup>2</sup>		
d) Capacity		
e) Segregation from spectators ?		

12.6. TV Compound	Area:-	
a) Location		
b) Dimension	m <sup>2</sup> Secu	red Area ? Yes No
	or Photographers & ENG:-	
_	or photographers in behind the goals	
b) No. of positions fo	or ENG crew behind the goals	
c) No. of powerpoint	ts & internet access for the photographers	on the pitch
13. Spectators with	n Disabilities :-	
a) Seperate access is a	available directly to their seating area ?	Yes No
b) Toilets for the disa	bled ? Yes No	Easy access from the disabled seatsYesto the toilets ?
c) Parking for the dis	abled ? Yes No	Easy access from the disabled seats       Yes         to the parking ?       No
d) Is a seat available f immediately next to t	for the accompanying persons he diabled spectator ?	Yes No
14. Control Room		
Is there a control room service & stadium ma	m for the coordination of the police, fire anagement ?	Yes No
Location		
CCTV System ?		Yes No
Location for the crisis	s management meeting room	
Are there approved e	mergency contingency plan? ?	Yes No
	rveillance Spectators Activity :-	
a) Type (Permanent/7	Temporary)?	Permanent Temporary
b) Inside the stadium	? Yes No	c) Outside the stadium ? Yes No
d) Colour system ?	Yes No	e) Number of cameras
f) Number of monitor	r screen	
16. Public Announ	cement System :-	
a) Is there a public an	nnouncement system (loudspeakers) ?	Yes No
b) Coverage Area		
c) Location		
	am ha playad & public approximations	
made from with this s	em be played & public announcement be system ?	Yes No

e) Can promotional spots be played & be made with this system ?	z public announcement	Yes	No
f) CD/DVD Player?	Yes No	g) Tape Player?	Yes No
17. Scoreboard/Giant Screen :-			
a) Location			
b) Size (in m <sup>2</sup> )		c) TV Output?	Yes No
d) Possibility to show the match live ?		Yes	No
e) Possibility to replay the match ?		Yes	No
f) Type of data that can be shown on s	screen		
g) Screen Resolution (Quality)			
h) Manufacturer Logo or Name ?		Yes	No
18. Toilets :-			
a) Total number of toilets			
b) Number of VIP toilets			
c) Number of toilets for Men			
d) Number of toilets for Women			
e) Are they clean & in working order	?	Yes	No
f) Others			
19. First Aid Facilities :-			
a) First aid room for Public ?	Yes No	o <b>Number</b>	
b) Medical Staff ?		Yes	No
c) Location			
d) Distance to Location of medical roo	om (in meter)		
e) Ambulance ?	Yes No	D Position	
f) Nearest Hospital	Name		
	Distance (km)	Но	ow many minutes ?
20. Safaty & Sagurity Dian .			

20. Safety & Security Plan :-

a) Safety gates in the perimeter fence which open onto the playing area ?						
b) Marked escape routes ?	Yes No					
c) Segregation fences in the grandstand ?	Yes No					
	How many ?	Height				
	Location					
d) Number of Ticket booths ?						
e) Number of Main entrances ?						
f) Number of Side entrances ?						
g) Number of Turnstiles available ?						
h) Number of Exterior ?						
i) How many minutes does it take to evacuate t	the spectators ?					
j) Is a stretchable tunnel available to protect th	ne Players & Officials?	Yes	No			
k) Police/Security ?		Yes	No			
l) Others						
21. Signposting & Direction :-						
a) Signposting ?		Yes	No			
	( As the stadium approaches )	Yes	No			
	( around the stadium to show rou to the diffrent sectors )	tes Yes	No			
d) Does ticket inform/guide the spectators to that the turnstiles ?	neir seat once this ticket has been torn	off Yes	No			
e) Large scale maps available ?		Yes	No			
f) Are the sectors clearly indicated & segregate	ed ?	Yes	No			
g) Are entrances,corridors,gangways & public	amenities clearly signposted ?	Yes	No			

#### 22. Training Facilities :-

1)		
Name		
Location		
Distance	from team hotel (km)	
	from AFC hotel (km)	
Facilities	Available H	low Many

d) Team dressing room ?	Yes No				
e) Shower ?	Yes No				
f) Toilet ?	Yes No				
g) Floodlights ?	Yes No Number of Lux				
h) Pitch Dimension (in meters)	Length : Width :				
i) Type of Pitch ?	Natural Artificial				
	If Artificial Turf     Product Name       FIFA Approved ?     Yes				
j) Condition of Pitch ?					
k) Pitch is available 2 days prior to match day?					
l) Remarks					

#### 23. Preferred Hotel :-

23.1) Preferred	Hotel (For :			
a) Name				
b) Address				
c) Phone		d) Fax		
e) Email		f) Price/night		(in USD)
g) Distance	From the Stadium		(km); minutes	
	From the City Centre		(km) ; minutes	
23.2) Preferred	Hotel (For :			
23.2) Preferred a) Name	l Hotel (For :			
	l Hotel (For :			
a) Name	Hotel (For :	d) Fax		
a) Name b) Address	Hotel (For :	d) Fax f) Price/night		
a) Name b) Address c) Phone	Hotel (For :		  ] (km) ; minutes	

24. Preferred Airport :-		
From the Airport	(KM)	(Minutes)
Airport Name		
City		
( If the city of the stadium doesn't have international airport, how many daily connections is available from an international		
airport.)	International Airport	

#### Club Licensing Core Process Timeline for Year 2020

14 July 2020	CL Administration (CLA) announces Licensing Application to clubs and distributes Club Licensing Application Package (CLAP)
24 July 2020	Deadline for clubs to submit Club Licensing Agreement to AIFF CL Administration (CLA) opens CLAS (online system of AFC) to clubs who submit the Contracts within deadline
25th July to 5th August 2020	Individual club licensing workshops
17 August 2020	Clubs submit documents to CL Administration through CLAS SUBMISSION DATE for Sporting (except S.03), Personnel and Administrative, Infrastructure and Legal criteria (L.04)
25th August to 18th September 2020	Documents examined through each Licensing Criteria and hearing by CLA and/or Licensing Assessment Team (Experts)
10 September 2020	SUBMISSION DATE for FINANCIAL CRITERIA and S.03 & L.04 criteria of ICLR v6/2020 (in CLAS)
by 25th September 2020	FINAL DATE for submission of all criteria of ICLR v6/2020 (if there are documents or entries that requires follow up or resubmission due to rejection of documents and/or entry in AFC CLAS)
by 30th September 2020	CLA and Licensing Assessment Team prepares Licensing Assessment Report CLA submits Licensing Assessment Report to FIB
by 10th October 2020	Licensing Decision Meeting by FIB Hearing (if applicable) Licensing decision by FIB (FIB Decision Notice to be sent out) License granted / License granted with sanction / License refused
by 20th October 2020	FIB decision accepted  FIB decision accepted  Appeal (by license applicant)  Appeal lodged with evidence  Appeal lodged with evidence
by 23rd October 2020	CLA prepares appeals documents
by 28th October 2020	Hearing by Appeals Body (AB)
by 29th October 2020	License issued License issued with sanction
by 31st October 2020	Number of clubs and club structure for the following season to be finalized and reported to the AFC

AFC Club Licensing Administrative System (CLAS) User Manual (Club)

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## 1.0 AFC Club Licensing Administrative System (CLAS)

URL: http://clas.afc-link.com



The AFC Club Licensing Administrative System (CLAS) is an innovative step by AFC which allows the Member Association ("MA") - which in this case is the *All India Football Federation*, and Clubs ("License Applicant") to streamline the club licensing procedure by enabling to communicate and monitor the criteria fulfilment process.

#### 1.1 Club's Responsibility in relation to CLAS

Below are a list of responsibility area for the clubs in CLAS:

#### 1.1.1 System

1) Clubs are responsible to manage the club's administrative user access within CLAS. User management can be accessed in the administrative section within CLAS.

#### 1.1.2 Administrative

- 1) Clubs are responsible to submit the required entry and documents accurately within the given timeline to fulfill the regulation criteria, failing which the relevant License/s will either, not be awarded, or, can be suspended.
- 2) Clubs are responsible to monitor the submission approval by the MA and to follow up on any rejected submission.
- 3) Clubs are required to communicate with the MA Club Licensing Administration (CLA) in terms of progress and statuses of the requirement submission.

## 2.0 System Access and Logins



CLAS can be accessed through a browser at <u>http://clas.afc-link.com</u>. It is recommended that the browser are in the latest version. Although all browsers are supported, the recommended browser to access CLAS is Chrome.

A login page will be visible when CLAS is loaded (as shown in the screenshot above). Enter the username and password provided by the CLA to login into CLAS.

Each Club will be provided with one "BASIC" ID & one "ADMIN" ID by the MA after due formalities are completed to procure the said login IDs.

The "BASIC" ID will have the privilege to upload all documents and required information on CLAS. This ID can be identified by its name which is, the acronym of the club name followed by "\_BASIC" (*e.g. ABCD\_BASIC*)

The "ADMIN" ID will have the privilege to upload all documents and required information on CLAS. Additionally, the "ADMIN" ID will have the sole authority to submit all the uploaded documents and information to MA and AFC through CLAS. This ID can be identified by its name which is, the acronym of the club name followed by "\_ADMIN" (*e.g. ABCD\_ADMIN*). This ID type can only be assigned by the MA that too to only one person of the club at any given point of time who is an authorised signatory of the club for all purposes.

If a Club has not been assigned any of the above IDs or they need to make significant changes to the above IDs (change of name, email ID), then the Club needs to write an email to <u>club.licensing@the-aiff.com</u> asking about the same.

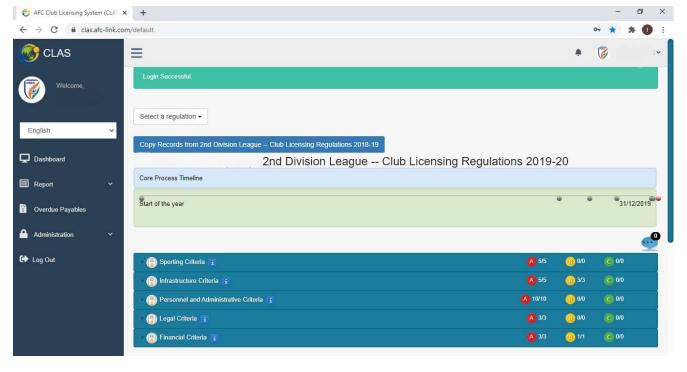
### 2.1 Password Reset



To reset password, click on the Forgot Password link in the main login page. Enter the email that was registered with CLAS along with the security code shown below. Click on the Submit button and an email with a reset password link will be sent to the registered email.

Once received the rest password email, click on the link in the content of the email to arrive to a reset password page. Enter the username that is used for CLAS login and the desired new password to reset the password.

# 3.0 Main Page / Dashboard



## 3.1 Navigation Menu

C ATC CLOSE System (CLA: X	+			- 0 ×
← C = deate-link.com	defaut.			* * <b>* 0</b> E
😚 CLAS	=		0	Ø
/ man ()	(Argel Broadd)			
English +	Select a regulation +			
	Copy Records from 2nd Division League - Club Licensing Regulations 2018-19			
Dashboard	2nd Division League Club	Licensing Regulations 2019-	20	
🔲 Report 🛛 👻	Core Process Timeline			
Overclue Payables	Statt of the year		• •	31/12/2019
🔒 Admitristration 🛛 👻				٥
🕞 Log Out	🛞 Spating Calaria 开	<b>0</b> **	0.00	00
$\setminus$ 1	- 🕐 Infrastructure Critelle 👔	<b>0</b> **	<b>O</b> 33	(C) 40
	Personnal and Administrative Orteria 👔	(Ante-	000	(C 40
	Cased Coloria 👔	<b>@</b> 22	0.00	(B) 40
	D Financial Criteria	<b>2</b> 50	🔘 set	(C 40)

♣ This icon ▲ on the top bar of the navigation menu shows the number of notification messages. Click to display the list of notifications. Click on the notification to go to the relevant sections in CLAS

**4** Below are the details in regards to the left side of the navigation menu:

- Dashboard Link to the Home Page
- Report
  - Club Submission
    - Detail -- Complete report of the licensing application with submissions
    - Summary -- Summarised report of the licensing application
  - $\circ$   $\;$  Regulation Details -- Criteria details and documents/information required
- Overdue Payables -- All cases of Overdue payables to EMPLOYEES (Players, Coaches, Administrative and other employees)

#### Administration

User Management – create/manage other users of the club.

## 4.0 Criteria Requirement Fulfillment

Under Dashboard/Home Page, Click on the "Select a regulation" button to select the criteria regulation that needs to be fulfilled. The page shows all the criteria fulfilment details for the selected criteria.

\delta AFC Club Licensing System (C	LAS X	+			- 0 ×
$\leftrightarrow$ $\rightarrow$ C $$ clas.afc-li	ink.com				🖈 🛪 🕕 E
👧 CLAS		=			· · ·
Welcome,	<	Select a regulation -			
English	¥	Copy Records from 2nd Division League – Club Licensing Regulations 2018-19 - 2nd Division League Club Licensing Regulation	ions 2019-	20	
Dashboard		Core Process Timeline			
Report	~	Start of the year			· 05/08/2020
S Overdue Payables					
Administration	*	🕘 Sporting Criteria 👔	<mark>(A)</mark> 5/5	0/0	0/0
🕞 Log Out		😑 🗊 Infrastructure Criteria 👔	<mark>(A)</mark> 5/5	<u>(3</u> ) 3/3	<b>©</b> 0/0
		Personnel and Administrative Criteria	A 10/10	<u>()</u> 0/0	<b>G</b> 0/0
		🗐 Legal Criteria 👔	<mark>(Å)</mark> 3/3	60 (3)	<b>()</b> 0/0
		😑 Financial Criteria 👔		<u>()</u> 1/1	<b>(0</b> )0/0

This section shows the Core Process Timeline for the year:-

	- 2nd Division League Club Licensing Regulations 2019-20	
Core Process Timeline		
Start of the year		<sup>●</sup> 05/08/2020

Move the mouse over to the coloured dots to show the timeline details. The Core Process Timeline are shown in a linear order. The GREY icon indicating a timeline that has passed. The RED icon indicates the present day. The BLUE icon indicates the upcoming timeline. The timeline plots are relative, based on the start of the year and the last timeline for the year. Move the mouse over to the plot icons to show the timeline details.

The club's ADMIN ID user can communicate with the MA CLA in regards to the criteria fulfilment by clicking on

the chat icon 🔮.

omments (Live)	To post a comments, enter the text in the allocated to
Please provide the documents for the stadium layout before next Wednesday. The document must be clear with zoning details. by Kor_ma 06/06/2015 11:24	area and click Post Comments button. The latest messa
This is a life comment chat	will appear on the top of the chat thread. Click Clo button to close the chat / comment window.
by kor_ma 06/06/2015 11:22 🌉	button to close the chat / comment window.
دوره المريبة للمنكوى المنتدع by kor_ma 05/04/2015 14:29	
我们的 by <mark>kor_ma 01/04/2015 10:59</mark>	
AASOID ASD ASD by kor_ma 25/03/2015 20:01	
am KFA hu kar ma 25/02/2015 17:45	
Post Comments	
	Close

### 4.1.1 Criteria Section

> 🕞 Sporting Criteria 🗊	0/4	(B) Q/1	<b>@</b> 0/1	
To view each criteria details of the criteria section, click on the expand icon show	wn on tł	ne left m	ost part of the	Э
panel. Click on the $fill$ icon to display the description of the criteria section. The	sectior	n on the	right indicates	S
"number of criteria that was approved" / "total number of criteria within that	section	" for "A	", "B" and "C	"
Criteria.				

## 4.1.2 Criteria Types / Criteria

🕞 Sporting Criteria 👔	A 0/4	<b>B</b> 0/3	C 0/0
A Criteria			
	Submission Date:15-10-2015 (due in 78 days) Final Date:05-11-2015 (due in 99 days)	2 1	3  11
youth teams 👔	Submission Date:26-10-2015 (due in 89 days) Final Date:05-11-2015 (due in 99 days)	20	0  5
MEDICAL CARE OF PLAYERS	Submission Date:26-10-2015 (due in 89 days) Final Date:05-11-2015 (due in 99 days)	20	0  12
I I I I I I I I I I I I I I I I I I I	Submission Date:26-10-2015 (due in 89 days) Final Date:05-11-2015 (due in 99 days)	20	0  16

To view the criteria details, click on the expand icon shown on the left most part of the panel. Click on the icon to display the description of the criteria. The middle section of the panel shows the Submission deadline and the Final deadline. **Submission Date** – The deadline for the clubs to submit all the required document and entries. The MA will review the submitted details, after the submission date.

**Final Date** – The final deadline for the clubs to comply with all the requirement if there are documents or entry that requires follow up or resubmission due to rejection of documents or entry.

The  $\boxed{2}$  icon indicating the number of criteria requirements that has been submitted by the Club and awaiting actions by the CLA. The  $\boxed{2}$  icon indicating the number of criteria requirement that has been approved by the CLA. The last number indicating the total number of criteria requirement within the criteria.

#### 4.1.3 Criteria Requirements

Submit Criteria to MA for Appr	oval <b>O</b> Remove Submission	Criteria Approved by MA	Criteria Rejected	by MA	
riteria Requirements:					
1) text field					
This is a simple text entry This is not correct -uae_admin 29/07/2015 23:12			<u>Entry Date Si</u> 29/07/2015	ubmission Date	
2) large text					
This is a large text entry This can be multiple lines and	sentences		<u>Entry Date</u> 29/07/2015	Submission Date 29/07/2015	0
3) yes or not					
Yes •			Entry Date 29/07/2015	Submission Date	0
4) date field					
21-07-2015			Entry Date 29/07/2015	Submission Date	0
5) date range					
From: 05-08-2015			<u>Entry Date</u> 29/07/2015	Submission Date	
To: 26-08-2015					0
6) document uploads					
<u>File Name</u> :	Description:	<u>Expiry Date</u> : <u>Er</u>	ntry Date: <u>Submiss</u>	ion Date:	
20150718020703.jpg By - sharjah_admin	Stadium Diagram	27/08/2015 25	9/07/2015	Remove	0
Browse No file selected.	File Descriptions		Upload		

**Criteria Requirements** are documents and information that need to be submitted by the Club to prove and support their case in terms of fulfilling the criteria requested by the MA. Only the entry / documents that was **submitted** by the club will appear / shown to the MA CLA. There are 8 types of criteria requirements and they are:

**Text Field** - A simple one line of text. The entry will be auto saved upon completion.

Large Text Field – A more descriptive details is to be entered. The entry will be auto saved upon completion.

**Yes or No Selection** – Club to select either a yes or a no option. The entry will be auto saved when yes or no are selected.

**Date Field** – A date selection option. A calendar selection will appear for the user to select the date. The entry will be auto saved when a date is selected.

**Date From and To Field** – Contains 2 date selection option. Club to select a date range by selecting from and to date. A calendar selection will appear for the user to select the date. The entry will be auto saved when a date is selected.

**Document Uploads** – Club to upload document(s) that is required to fulfil the criteria. There are no restriction on the types of document that can be uploaded.

<u>ile Name</u> :	Description:	Expiry Date:	Entry Date:	Submission Date:	
≥ 20150718020703.jpg By - sharjah_admin	Stadium Diagram	13/07/2016	29/07/2015	I	Remove

Click on Browse/Choose File button, select the document to be uploaded, optionally enters the description of the document and the expiry date and click on the Upload button. Email notification will be sent when the document is near the expiry date. Email notification will be sent 30 days, 15 days and 5 days before the document expired.

**Team Officials Details** – Club to enter the team official(s) details. The required fields are Name, Designation and Remarks. Click on the Add button to add the team official's detail into the list. Continue to add additional team officials if required.

<u>Name</u> :	Designation:	<u>Remark</u> :	Entry Date:	Submission Date:	
Mr Daniel Kwok	Assistant Coach	Recently Hired	29/07/2015	Remove	C
officials's name	officials's design	remarks in regards to the officia	Add		

Player Details – Club to enter the player(s) details. The required fields are Name, Date of Birth (DOB) and Jersey

8) player details						
<u>Name</u> :	DOB:	Jersey No:	<u>Team Type</u> :	Entry Date:	Submission Date:	
Peter Degard	09-07-2001	12	U13	29/07/2015	Remove	0
player's name	29-07-2015	##	× •	Add		

No. Click Add button to add the player's detail into the list. Continue to add additional players if required.

All entry and uploaded documents must be **submitted** to the MA CLA by the "ADMIN" ID user. For the avoidance of doubt, documents uploaded by "BASIC" or "UNIT" ID users will be visible to the "ADMIN" ID user and he/she can submit the same document and entry without requiring to upload or enter everything again. To submit the uploaded documents or entries, "ADMIN" ID user will have to click on Sicon to submit every entry or document for approval, individually. If the entry or the document has not been approved or rejected by the

CLA, the entry or document can be withdrawn from submission by clicking the  $igodoldsymbol{\Theta}$  icon.

NOTE: Please note that merely by uploading documents and/or entering the required information in AFC CLAS is not enough to complete the submission process. A Club's club licensing documents and entry submission process will be considered complete only when the Club, through its "ADMIN" ID, submits the documents and information to the MA through AFC CLAS after following the above process. The MA CLA can only act upon (Approve / Reject) those entries and documents for which the above **submission** process has been followed. Failure to follow the above-mentioned **submission** process will be deemed as non-submission of the said entries and documents.

Submission that are approved by the CLA will have the  $\checkmark$  icon while rejected submission will have an  $\Join$  icon. Rejected submission will have a red background colour and the club will be able to change the entry / remove documents / re-submit the entry. Any changes must be **submitted** to the MA again for approval (same process as mentioned above).

Review and Feedback Process.pdf ByBASIC		31-03-2023	28/11/2019 13:03 IST	28/11/2019 13:29 IST		
Entry has been approved by All India Football F	ederation (AIFF) on 28/12/2019 17:14	IST				
AIFF Youth League Operations Guidelin (1).pdf	e abcd	30-09-2020	21/06/2020 04:16 IST	21/06/2020 04:16 IST	Attended	) 🛛
ByADMIN	unat dagument					
ByADMIN - Incorrect Submission. Please submit the co Entry has been rejected by All India Football		04:19 IST				
- Incorrect Submission. Please submit the co		04:19 IST Expiry	Upl	pad Multiple		

Once a new entry has been updated/uploaded for the rejected submission and submitted to MA, the "ADMIN" ID user must click on the "ATTENDED" button to complete the re-submission process.

## 5.0 User Management

To manage user access, navigate to **Administration** > **User Management** from the left Navigation Menu as shown in point no. **3.1** of this Manual.

This section allows the Club's "ADMIN" ID user to manage club's user access.

A	dd New User Ac	count	Search						
	Username								
	Password		Verificat	tion email will be sent to t	he user and the	user is required to enter a new passwo	rd upon verification.		
	Name								
	Email*								
	Role		-	•					
			UAE -	United Arab Emirates Fo	otball Associati	on 🔻			
	Club		UAE -	SHARJAH (UAE)					
	Active		Act	ive 🔍 Not Active					
Ē	Create New Use	r   Clea	e						
8		1							
Jse	ers								
	Name	Usern	ame	Email	Role	MA	Club	Active	Last Logi
1	sharjah_user	sharjah_us	ser	sharjah_user@email.com	club_user	United Arab Emirates Football Association	SHARJAH (UAE)	Yes	06/07/2015 18:18
2	sharjah Admin	sharjah_ac	lmin	sharjah_admin@email.com	club_admin	United Arab Emirates Football Association	SHARJAH (UAE)	Yes	31/07/2015 09:41

### 5.1 Add New User

Under the Add New User Account tab, the Club's "ADMIN" ID user can create new CLAS users. All the fields are required for creating a new user account :-

**Username** – username must be at least 5 characters in length.

**Password** – Password are not required when creating a new account. Once the account is created, a verification email will be sent which will contain a link to an activation page where the user will key in their own password. **Name** – the user's name.

Email – the user's email address.

**Role** – There are 2 types of roles to select from.

- Clubs Normal User -> Club user with ability to upload the criteria requirement entry and document submission. Will have access to all criteria
- Clubs Unit -> Club user with ability to upload the criteria requirement entry and document submission. After the account is activated, Club's "ADMIN" ID user can assign access to specific criteria only, to the "Clubs - Unit" ID user, allowing the Club to restrict the access of other criteria.

MA – This is fixed to the MA the club belongs to.

**Club** – This is fixed to the club that the administrator is belong to.

Click Create New User to create the new user. The user can access to the system once the account has been created.

### 5.2 Edit a User

Click on 📝 icon to edit the user. The user information will appear in the Edit User Account form.

Jsemame"	sharjah_user
assword	Reset Password An email will be sent to the user containing the link to reset their password.
Name*	sharjah_user
mail <sup>e</sup>	sharjah_user@email.com
lole"	Clubs - Normal User 🔻
AN	UAE - United Arab Emirates Football Association
	UAE - SHARJAH (UAE)
Active	Active      Not Active

Once the user account has been created, the username cannot be changed. Click on the Reset Password button to reset the password for the user. An email containing a link for the user to change their password will be sent once the button is clicked. The user are required to enter the username used to access CLAS and also the new password to reset their password. Once the user is no longer needed to access CLAS, click on Not Active and click on the Save button to update all the details and status.

### 5.3 Search for User

Click on the Search tab to display the search form.

Name	
Email	
	Clubs - Administrator
MA	KOR - Korea Football Association 🔻
Club	KOR - BUSAN I PARK (KOR)
Active	Active O Not Active

Enter the username, name, email or other options to search for the user that matches the search criteria. The user that met the search string will appear at the bottom of the form.

## 6.0 Awarded License and Appeal



I.

FIB Decision	You can initiate appeal by 29/11/2018 - 1 day(s)
Confirmed FIB 1 - 28/11/2018 11:35	
Remarks This is granted with sanction	

The decision for the licensing application can be viewed on top of the section. The decision will be visible once the CLA released the decision or after the decision period. Club can initiate the appeal if the decision is Rejected or Granted with Sanction. The club can appeal within 7 days of the decision. The rejection details will be shown along with the remarks and the Club's "ADMIN" ID user will be able to appeal by clicking the Appeal Rejection button. Club's "ADMIN" ID user must enter the appeal remarks before continuing.

FIB Decision	Appeal can only be made by the following date 28/11/2018 and 27/11/2018.	C Appealed by MA Admin - 28/11/2018 09:29	Appeal Decision
Confirmed FIB 2 (John, Doe) - 28/11/2018 09:19		Appeal Petition	by AB - 28/11/2018 10:59
Remarks This decision is granted with sanction			Remarks this is rejected

Once the decision of the Appeal Body has been decided, the decision will be displayed.